

WEST VIRGINIA
**ALCOHOL
BEVERAGE
CONTROL**
ADMINISTRATION




2020
FISCAL YEAR
ANNUAL REPORT

Fredric L. Wooton, Commissioner

OUR MISSION

The mission of the West Virginia Alcohol Beverage Control Administration is to regulate, enforce, and control the sales and distribution, transportation, storage, and consumption of alcoholic liquors and nonintoxicating beer as mandated by the West Virginia Liquor Control and Nonintoxicating Beer Act.



OUR PURPOSE

The West Virginia Legislature created the West Virginia Alcohol Beverage Control in 1935. The WVABCA was organized to give effect to the mandate of the people expressed in the repeal of the state prohibition amendment, and to assure the greatest degree of freedom that is consistent with the health, safety, and good morals, of the people of West Virginia.



**STATE OF WEST VIRGINIA
DEPARTMENT OF REVENUE
ALCOHOL BEVERAGE CONTROL ADMINISTRATION**

900 Pennsylvania Ave., 4th Floor
Charleston, West Virginia 25302

FREDRIC L. WOOTON
COMMISSIONER

DAVE HARDY
CABINET SECRETARY

December 30, 2020

The Honorable Jim Justice, Governor
Building 1, Capital Complex
1900 Kanawha Boulevard, East
Charleston, West Virginia 25305

Re: WVABCA 2020 Fiscal Year Annual Report

Dear Governor Justice:

The West Virginia Alcohol Beverage Control Administration is pleased to submit the Annual Report for Fiscal Year 2020, in compliance with W.Va. Code §60-2-11(9).

Sincerely,

A handwritten signature in blue ink that reads "Fredric L. Wooton".

Fredric L. Wooton
Commissioner

cc: Dave Hardy, Cabinet Secretary, Department of Revenue
Karen Goff, Executive Secretary, Library Commission

FLW/cjc



Message from Fredric L. Wooton, Commissioner

I am pleased to present the West Virginia Alcohol Beverage Control Administration's (WVABCA) *Annual Report* for Fiscal Year (FY) 2020.

As I reflect on the past year, I am reminded that in last year's *Annual Report* I noted that it had been a "transformative year". Little did I realize that 2020 had so much more in store! Unexpected challenges and grand opportunities were a common theme for 2020.

We began FY 2020 by building on the accomplishments of FY 2019. The planned 10-year retail liquor outlet rebid was at the forefront of our year. In West Virginia, the WVABCA is a key part of a mutually beneficial relationship between the spirits industry, the State, and the public. Manufacturers, brokers, distilleries, mini-distilleries, micro-distilleries, and retailers all play a vital role in the sale of spirits and providing all West Virginian's with a safe and reliable marketplace filled with a variety of spirits products. The Retail Liquor Licensing Board (RLLB) was convened and led by Department of Revenue Cabinet Secretary Dave Hardy. The RLLB, the WVABCA's staff, and an independent consultant proceeded with the 10-year retail liquor outlet rebid conducting many meetings in an open and fair process for all retailers, key stakeholders, and new bidders. The WVABCA's 2020 Rebid was highly anticipated and generated a great deal of interest from current licensees and the public. As highlighted throughout this report, the 2020 Rebid process exceeded all revenue projections as it will generate in excess of \$52 million for the State. The WVABCA strives daily to provide a strong product mix and inventory so that retail liquor outlets can thrive.

Additionally, the WVABCA worked with Governor Justice and the West Virginia Legislature to create many new license and service categories which will provide licensees with more options and flexibility for licensure and operations.

Several bills from the West Virginia 2020 Regular Legislative Session are worth highlighting:

- ◇ HB 4524 made the entire state "wet" for the retail sale of spirits and set up guidelines for a county or municipality to become "dry" (2 areas chose to remain dry as set forth in the bill);
- ◇ SB 610 removed the out-of-state licensure limitations and set forth a manager requirements for all licensees;
- ◇ HB 4388 dealt with beer distributor providing value added services, such as draft lines and draft line cleaning, and addressed advertising requirements;
- ◇ HB 4560 provided additional opportunities for a wine specialty shop license;
- ◇ HB 3098 permits the same licensee, that meets the requirements, to both brew and distill;

- ◇ HB 4882 dealt with out-of-state wineries attending fairs and festivals;
- ◇ HB 4697 created a micro-distillery license for a distillery that produces less than 10,000 gallons and uses 75% of their raw products grown in West Virginia.

As the 2020 Legislative Session ended in March, the global COVID-19 pandemic ushered in a *State of Emergency Declaration*. The *Governor's Executive Orders, West Virginia Strong - The Comeback* and *WVABCA Advisories* impacted the alcohol industry for the remainder of FY 2020. In the everchanging landscape of the pandemic the WVABCA worked with licensees and local, county, and state governmental agencies to provide West Virginians clear guidelines and advisories. Despite all the challenges, the WVABCA was able to continue to operate and assist current licensees with the annual license renewal process while at the same time processing new license applications.

Although, the COVID-19 pandemic limited public interactions of our educational initiatives and enforcement activities, at no time was it necessary for the WVABCA to stop its operations. In some states, the state-operated retail liquor and wine stores were closed for many months. This had the unintended result on their residents traveling to West Virginia to make liquor purchases. This, combined with the needs of our citizens, caused the sale of spirits in West Virginia to increase exponentially. Our Distribution Center was able to consistently receive and distribute spirits in a timely and efficient manner.

I am pleased to report the 7th annual WVABCA NO School Spirits PSA contest (see education tab) expanded the awarded prizes to include \$5,000 worth of Apple AirPods Pro headphones with a tremendous gift, donated by Diageo[®] to highlight its Foundation for Advancing Alcohol Responsibility.

The economic impact of the pandemic was felt early on by so many West Virginians. In June, I was able to secure a \$10,000 one-time gift from the National Alcohol Beverage Control Association (WVABCA) to support the Mountaineer Food Bank.

The following pages will highlight much of what I have referenced and give the reader more information about the operations at the WVABCA in FY 2020.

Best Wishes,



WVABCA Commissioner Wooton joined by West Virginia Governor Justice




STAFF & TABLE OF CONTENTS


Fredric L. Wooton

Commissioner

Terry Greenlee

Deputy Commissioner

Lynn Patrick

Executive Assistant to the Commissioner

** NOTE: Andrea Cummings joined the WVABCA in April 2020 replacing Lynn Patrick. The Commissioner and staff at the WVABCA expresses their appreciation and best wishes to Lynn on her retirement.*



EXECUTIVE STAFF

Accounting/Procurement

Julia Jones, Comptroller

Distribution Center

Ed Hart, Manager

Enforcement

Tim Deems, Director

Information Services

Randy Haynes, Manager

Legal

Anoop Bhasin, General Counsel

Licensing

Ann Hull, Supervisor

Licensing & Education

Shawn Smith, Manager

Nonintoxicating Beer

Cindy Clark, Administrator

Public Information/Media

Gary "Gig" Robinson, Specialist

Spirits & Wine

Kim Hayes, Administrator

Table of Contents

2020 Fiscal Year End Report July 1, 2019 — June 30, 2020

Message from Fredric L. Wooton, Commissioner	2-3
Executive Staff and Table of Contents	4-6
History	7-10
Accounting/Financial Statements	11-19
Spirits & Wine Division	20-30
Nonintoxicating Beer Division	31-34
Enforcement	35-38
Licensing	39-41
Grants	42-43
Education	44-48
Public Information/Media	49-51
2020-2030 Retail Liquor Outlets	52-53



HISTORY



History

The West Virginia Legislature created the West Virginia Alcohol Beverage Control Commission ("**WVABCC**") in 1935 (See W.Va. Const. Art. IV §46 and W.Va. Code §60-1-1 et seq.) The WVABCC was organized to give effect to the mandate of the people expressed in the repeal of the state prohibition amendment, and to assure the greatest degree of personal freedom that is consistent with the health, safety, and good morals of the people of West Virginia. During the WVABCC's first 56 years of existence, the WVABCC functioned as the exclusive wholesaler and retailer of liquor in West Virginia; non-fortified wines were "privatized" in 1981.

With the repeal of Prohibition, the three-tier system of distribution was established in West Virginia. This distribution format is an effective way to regulate the three tiers: brewer, distributor and licensed retailer. Laws, rules and regulations provide protection for each tier. Fairness and equality are the overriding principles by eliminating connection between the tiers. In 1937, the term nonintoxicating beer was implemented which would allow for the product to be consumed in public. At conception, the authority to regulate beer was the responsibility of the State Tax Commissioner. In 1945, the West Virginia Nonintoxicating Beer Commission was established to regulate and enforce beer laws. The Nonintoxicating Beer Commission was a stand-alone independent agency until it merged with the West Virginia Alcohol Beverage Control Commission in 1990 to form a united West Virginia Alcohol Beverage Control Administration (WVABCA) with a single Commissioner over all aspects of the alcohol industry in West Virginia.

On February 27, 1990, SB 337 discontinued the retail sale of alcoholic liquor by the State. This legislation created the Retail Liquor Licensing Board ("**RLLB**" or "**Board**") to establish market zones and bid retail liquor outlets throughout West Virginia. Currently, the RLLB is comprised of the Chairman of the Board who is the Secretary of Revenue, the Secretary of the Board who is the WVABCA Commissioner and three gubernatorial board appointees. No member of the board may hold a retail license or have any financial interest, directly or indirectly, in any retail licensee. During Fiscal Year 1991, public bids were held in August 1990, January 1991, and May 1991. This resulted in the sale of retail liquor outlet licenses in all 98 market zones offered and the possibility of 214 privately owned liquor stores being opened in West Virginia.

In 2000, the RLLB's license bid process utilized minimum bids which were calculated based on demographics, population and other factors. The bidding generated revenue from all issued licenses which was deposited into the State's General Revenue Fund based on the minimum bids and the Governor's official revenue estimate. The licenses were issued for a ten-year (10) period and expired June 30, 2010. During the 2000 bid process, a few licenses were never issued, and some licenses were abandoned. In 2006, the RLLB approved an Interim Bid and the splitting of certain licenses. The licenses were rebid on a pro-rated minimum bid basis and two licenses were awarded in 2007 for the remainder of the ten-year period ending June 30, 2010.

In 2009, HB 105 passed and created fundamental changes to the Retail Liquor License Bid process by creating Class A free-standing liquor retail outlets and Class B mixed retail liquor outlets (See W.Va. Code of State Rules at 175 CSR 1 and 175 CSR 5). The RLLB and WVABCA were authorized to initiate Purchase Option and License Bid Process (See West Virginia §60-3A-1, et seq., as amended). In addition, HB 105 changed the closing hours for the 2010 retail liquor outlets Monday through Saturday and were extended from 10:00 p.m. until midnight (12:00 a.m.). No sales continued for Sundays, Christmas and on a statewide Election Day.

HB 3100 went into effect on June 10, 2011 to allow Election Day sale of liquor at retail liquor outlets. **HB 2481** went into effect on March 3, 2019 to allow Sunday retail sales of spirits to start at 1:00 p.m. and end at midnight. The Christmas Day restriction remained in effect, and Easter Sunday was added as a restricted day.

History - *continued*

Results from past License Rebids:

1990	-	Bid Revenue -	Total - <u>\$15,300,000</u>	
2000	-	Bid Revenue -	Total - <u>\$22,395,695</u>	*includes subsequent rounds of bidding
		Total # of Retail Outlets -	<u>168</u>	
2010	-	Bid Revenue -	Total - <u>\$38,031,478</u>	*includes financed amounts, interest, and Licensed fee revenue
		Total # of Retail Outlets -	<u>178</u>	
		(See WVABCA FY 19, FY 18 and FY 17 Annual Reports for detailed breakdown of bid process)		

In 2019, the RLLB voted to proceed with the 2020 Purchase Option and License Bid Process as authorized in the West Virginia Code and Rules. The process began on December 5, 2019 with the 2020 Purchase Option – Phase I with 49 retail Liquor outlets exercising the Purchase Option, and 28 utilizing the Deferred Payment Financing Option. Phase II – 2020 License Bidding Process completed on January 9, 2020 with 128 successful bidders. Phase III – 2020 License Bidding Process completed on April 1, 2020 with two successful bidders. Two retail liquor outlets remain available for bid pending RLLB authorization.

2020	-	Bid Revenue -	Total - <u>\$52,223,715</u>	*includes financed amounts, interest, and Licensed fee revenue
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Phase I - Purchase Option Process

49 Retail Outlets chose the Purchase Option
28 of those chose the Deferred Payment Financing Option
Revenue - \$12,397,486 * includes financed amounts and \$373,062 interest

Phase II – License Bidding Process

128 Retail Outlets were awarded in a robust competitive bidding
Revenue - \$35,679,616

Phase III – License Bidding Process

2 Retail Outlets were awarded
Revenue - \$566,613

** NOTE: There are 2 licenses that are still available and subject to action by the RLLB

History - *continued*

In **2009, HB 2719** increased the alcohol by volume (ABV) for nonintoxicating beer from 6% to 12% and created a new beer category of nonintoxicating craft beer. In **2019, SB 529** increased the alcohol content to 15% ABV.

In **2012, HB 3174** was passed and permitted Class A liquor retail outlets to conduct responsible nonintoxicating beer and liquor sampling events with certain requirements on any day but Sunday. Also, **HB 4376** was passed to allow licensed wine sales at certain professional baseball stadiums. (see WVABCA FY 19 Annual Report)

In **2013, HB 2956** was passed and amended the sections of the Code relating to resident brewers and brewpubs.

In **2014, HB 3145** removed the limit of nonintoxicating beer that may be sold to an individual for off-premises consumption by a Class B retailer. **SB 172** allowed trusts and limited liability companies to be listed as the owner of a beer distributor. **SB 470** permitted only licensed farm wineries and wineries to sell wine and wine samples during fairs or festivals and on Sunday mornings, subject to requirements. Finally, **SB 450** allowed the sale of alcoholic liquors in specific outdoor dining areas that are adjoining an establishment with a liquor license. This bill also creates a special license to allow the sale of wine at NCAA Division I college and university sports stadiums. (see WVABCA FY 19 Annual Report)

In **2015, SB 273** permitted licensed brewers and resident brewers to conduct nonintoxicating beer sampling on their brewery premises. It allowed resident brewers to sell growlers for off-premises consumption from their brewery premises. The bill also removed the brewpub bond requirement. **SB 574** promoted the distilling industry in West Virginia by reducing the markup imposed on mini-distillers from 28% to 5% (the mini-distillery could retain the 23% difference) and eliminated the transportation fee of \$2.30 per case on certain distillery sales. The Market Zone Fee was also reduced from 10% of gross sales at the distillery to 2% of gross sales and capped at a total of \$15,000.

In **2016, SB 298** allowed county commissions to conduct a county option election on the question of whether to allow restaurants, private clubs, Class A retailers, wineries and wine serving entities to sell alcoholic liquors, wine and non-intoxicating beer as their licenses permit on Sundays. The bill also permitted distilleries and mini-distilleries to offer alcohol beginning at 10:00 am on Sundays for on-premises consumption only. An expansion of licenses allowed to operate extended hours on Sunday occurred when "Home Rule" municipalities petitioned the Home Rule Board for the "Brunch Bill" hours. (see WVABCA FY 19 Annual Report)

Effective May 1, 2017 the WVABCA Commissioner revised the mark-up for spirits from 28% to 32%. The mark-up had not changed since 2003. In 1990, at the beginning of bailment, the markup was 25%. The WVABCA receives no excise tax on the production of spirits. (see WVABCA FY 19 Annual Report)

In **2017, SB 637** modified the Class A private club licenses which was the first major change to the Private Club Act in nearly 50 years. The new license categories were aimed to Licensees operating tourist destinations and resort facilities by permitting the Licensee to obtain one private resort hotel license for the lawful sale and consumption of alcoholic liquors and nonintoxicating beer in designated and approved areas throughout the licensed premises but within the confines of the property. The bill also created a private golf club license and a private resort license with certain licensing requirements. (see WVABCA FY 19 Annual Report)

In **2019, SB 561** created licenses for a private fair & festival and a private nine-hole golf course. This bill addressed frozen drink machines and allowed bottle sales at certain Class A on-premises licenses. SB 561 addressed law enforcement assistance during certain WVABCA enforcement activities and clarified that the operation of BYOB's as illegal and the consumption of alcoholic liquors in public. **SB 529** created a one-day charitable beer license and wine license for certain non-profits and permitted wine auctions. This bill created a license for beer representatives and a nonintoxicating beer transportation permit. **SB 511** dealt with the wine industry created new opportunities for wineries, farm wineries and licensure. The bill clarified tasting, sampling and sales procedures for wineries and farm wineries. (see WVABCA FY 2019 Annual Report)



FINANCIAL INFORMATION



Financial Information

WEST VIRGINIA ALCOHOL BEVERAGE CONTROL ADMINISTRATION
MANAGEMENT COMPARISON TO PREVIOUS YEAR ANALYSIS
June 30, 2020, 2019 and 2018

STATEMENTS OF NET POSITION

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Current assets	\$ 19,209,975	\$ 17,281,174	\$ 15,333,749
Capital assets, net	1,899,703	1,675,302	1,708,722
Notes and accrued interest receivable	3,881,005	-	-
Total assets	<u>24,990,683</u>	<u>18,956,476</u>	<u>17,042,471</u>
Deferred outflows of resources	<u>483,688</u>	<u>473,363</u>	<u>558,017</u>
Current liabilities	\$ 5,235,991	\$ 3,836,082	\$ 3,371,432
Noncurrent Liabilities	\$ 2,033,489	\$ 2,473,674	\$ 3,076,160
Total liabilities	<u>7,269,480</u>	<u>6,309,756</u>	<u>6,447,592</u>
Deferred inflows of resources	<u>919,599</u>	<u>794,504</u>	<u>620,955</u>
Net position, net investment in capital assets	1,899,703	1,675,302	1,708,722
Net position, restricted by enabling legislation	3,881,005	-	-
Net position, unrestricted net position	<u>11,504,584</u>	<u>10,650,277</u>	<u>8,823,219</u>
Total net position	<u>17,285,292</u>	<u>12,325,579</u>	<u>10,531,941</u>

Financial Information

WEST VIRGINIA ALCOHOL BEVERAGE CONTROL ADMINISTRATION
 MANAGEMENT COMPARISON TO PREVIOUS YEAR ANALYSIS
 Years Ended June 30, 2020, 2019 and 2018

STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Sales	\$ 116,751,249	\$ 103,465,864	\$ 97,398,692
Licenses, permits and fees	3,435,887	4,364,849	3,980,572
Administrative hearing fines	<u>119,251</u>	<u>98,296</u>	<u>46,650</u>
Total operating revenues	<u>120,306,387</u>	<u>107,929,009</u>	<u>101,425,914</u>
Cost of sales	88,261,613	78,191,668	73,689,545
General and administrative	5,307,492	4,981,334	4,955,726
Depreciation	<u>182,132</u>	<u>168,964</u>	<u>142,696</u>
Total operating expenses	<u>93,751,237</u>	<u>83,341,966</u>	<u>78,787,967</u>
Operating income	26,555,150	24,587,043	22,637,947
Nonoperating revenues (expenses):			
Retail liquor license renewal fee	48,270,653	-	-
Interest income	373,062	-	-
Grants	93,463	135,455	195,908
Other	82,327	110,609	127,577
Loss of disposal of assets	-	-	-
Receipts (Transfers in) from primary government	-	-	-
Statutory distributions	<u>(70,414,942)</u>	<u>(23,039,469)</u>	<u>(21,119,925)</u>
	<u>(21,595,437)</u>	<u>(22,793,405)</u>	<u>(20,796,440)</u>
Change in net position	<u>\$ 4,959,713</u>	<u>\$ 1,793,638</u>	<u>\$ 1,841,507</u>

Financial Information - *continued*

WEST VIRGINIA ALCOHOL BEVERAGE CONTROL ADMINISTRATION
STATEMENT OF CASH FLOW
Year Ended June 30, 2020

Cash flows from operating activities:	
Cash received from customers and users	\$ 120,209,180
Cash paid to employees	(4,216,771)
Cash paid to suppliers	<u>(88,214,150)</u>
Net cash provided by operating activities	<u>27,778,259</u>
Cash flows from noncapital financing activities	
Receipts on nonoperating grants	93,463
Proceeds from liquor license renewal	44,762,710
Payments to primary government	<u>(70,414,942)</u>
Net cash used by noncapital financial activities	<u>(25,558,769)</u>
Cash flows from capital and related financing activities:	
Purchases of capital assets	<u>(406,533)</u>
Increase (decrease) in cash and cash equivalents	1,812,957
Cash and cash equivalents, beginning of year	<u>16,647,466</u>
Cash and cash equivalents, end of year	<u>\$ 18,460,423</u>
Supplemental Disclosure of Cash Flow Information	
Non-cash special funding contribution related to OPEB	<u>\$ 82,327</u>
Reconciliation of operating income to net cash provided by operating activities:	
Operating income	\$ 26,555,150
Adjustments to reconcile operating income to net cash provided by operating activities:	
Depreciation	182,132
Pension Expense	155,592
OPEB Expense	12,099
Change in assets and liabilities:	
Increase in accounts receivable	(97,207)
(Increase) Decrease in inventory	(18,637)
Increase (decrease) in accounts payable and accrued expense	1,399,909
Increase in deferred outflows of resources	(423,990)
Increase in accrued annual leave	<u>13,211</u>
Net cash provided by operating activities	<u>\$ 27,778,259</u>

Financial Information - *continued*

WEST VIRGINIA ALCOHOL BEVERAGE CONTROL ADMINISTRATION
STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN FUND NET POSITION
Year Ended June 30, 2020

Operating revenues:

Sales	\$ 116,751,249
Licenses, permits and fees	3,435,888
Administrative hearing fines	<u>119,250</u>
	<u>120,306,387</u>

Operating expenses:

Cost of sales	88,261,613
General and administrative	5,307,492
Depreciation	<u>182,132</u>
	<u>93,751,237</u>

Operating income 26,555,150

Nonoperating revenues (expenses):

Retail liquor license renewal - financing option	3,507,943
Retail liquor license renewal	44,762,710
Interest income	373,062
Grants	93,463
Loss of disposal of assets	-
Other (Special funding contributions related to OPEB)	82,327
Statutory distributions	<u>(70,414,942)</u>
	<u>(21,595,437)</u>

Change in net position 4,959,713

Net position, beginning of year 12,325,579

Net position, end of year \$ 17,285,292

Net position, end of year \$ 17,285,292

Financial Information - *continued*

WEST VIRGINIA ALCOHOL BEVERAGE CONTROL ADMINISTRATION
COMBINING STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET POSITION
Year Ended June 30, 2020

	<u>Administrative / Liquor</u> <u>Fund #7352</u>	<u>Enforcement Fund</u> <u>#7356</u>
Operating revenues:		
Sales	\$ 116,751,249	\$ -
Licenses, permits and fees	2,447,887	-
Administrative hearing fines	-	119,251
Total revenues	<u>119,199,136</u>	<u>119,251</u>
Operating expenses:		
Cost of sales	88,261,613	-
General and administrative	5,064,878	50,807
Depreciation	90,584	621
	<u>93,417,075</u>	<u>51,428</u>
Operating income	25,782,061	67,823
Nonoperating revenues (expenses):		
Grants	72,243	-
Retail liquor license renewal - financing option	3,507,943	-
Retail liquor license renewal	44,762,710	-
Interest income	373,062	-
Other	80,475	-
Statutory distributions	<u>(70,309,909)</u>	<u>(96,783)</u>
	<u>(21,513,476)</u>	<u>(96,783)</u>
Change in net position	4,268,585	(28,960)
Net position, beginning of year	<u>8,268,380</u>	<u>71,937</u>
Net position, end of year	<u>\$ 12,536,965</u>	<u>\$ 42,977</u>

Financial Information - *continued*

WEST VIRGINIA ALCOHOL BEVERAGE CONTROL ADMINISTRATION
 COMBINING STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET POSITION (continued)
 Year Ended June 30, 2020

<u>Wine Fund</u> <u>#7351</u>	<u>Grants / Gift</u> <u>#7357</u>	<u>Beer Operations</u> <u>#7358</u>	<u>Wine & Liquor</u> <u>Operations Fund</u> <u>#7359</u>	<u>Total</u>
\$ -	\$ -	\$ -	\$ -	\$ 116,751,249
560,900	-	275,200	151,900	3,435,887
<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>119,251</u>
<u>560,900</u>	<u>-</u>	<u>275,200</u>	<u>151,900</u>	<u>120,306,387</u>
-	-	-	-	88,261,613
136,912	36,455	90	18,350	5,307,492
<u>65,313</u>	<u>25,614</u>	<u>-</u>	<u>-</u>	<u>182,132</u>
<u>202,225</u>	<u>62,069</u>	<u>90</u>	<u>18,350</u>	<u>93,751,237</u>
358,675	(62,069)	275,110	133,550	26,555,150
-	21,220	-	-	93,463
-	-	-	-	3,507,943
-	-	-	-	44,762,710
1,852	-	-	-	373,062
<u>(8,250)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>82,327</u>
<u>(6,398)</u>	<u>21,220</u>	<u>-</u>	<u>-</u>	<u>(70,414,942)</u>
<u>(6,398)</u>	<u>21,220</u>	<u>-</u>	<u>-</u>	<u>(21,595,437)</u>
352,277	(40,849)	275,110	133,550	4,959,713
<u>3,355,677</u>	<u>196,935</u>	<u>258,650</u>	<u>174,000</u>	<u>12,325,579</u>
<u>\$ 3,707,954</u>	<u>\$ 156,086</u>	<u>\$ 533,760</u>	<u>\$ 307,550</u>	<u>\$ 17,285,292</u>

Financial Information - *continued*

WEST VIRGINIA ALCOHOL BEVERAGE CONTROL ADMINISTRATION
COMBINING STATEMENT OF NET POSITION
June 30, 2020

<u>ASSETS</u>	<u>Administrative / Liquor Fund #7352</u>	<u>Enforcement Fund #7356</u>
Current assets:		
Cash and cash equivalents	\$ 14,119,866	\$ 43,477
Inventory	42,530	-
Accounts Receivable	707,022	-
Notes receivable - current, restricted	560,126	-
Accrued interest - current, restricted	<u>113,982</u>	<u>-</u>
Total current assets	<u>15,543,526</u>	<u>43,477</u>
Noncurrent assets:		
Notes receivable - noncurrent, restricted	2,947,817	-
Accrued interest - noncurrent, restricted	259,080	-
Capital assets, net	<u>1,413,994</u>	<u>1,130</u>
Total noncurrent assets	<u>4,620,891</u>	<u>1,130</u>
Total assets	<u>\$ 20,164,417</u>	<u>\$ 44,607</u>
 <u>DEFERRED OUTFLOWS OF RESOURCES</u>		
Deferred outflows from OPEB and pension amounts	<u>\$ 474,672</u>	<u>\$ -</u>
 <u>LIABILITIES</u>		
Current liabilities:		
Accrued expenses	278,824	-
Accounts payable	<u>\$ 4,932,546</u>	<u>\$ 1,630</u>
Total current liabilities	<u>\$ 5,211,370</u>	<u>\$ 1,630</u>
Noncurrent liabilities:		
Net OPEB Liability	1,327,389	-
Accrued annual leave	282,218	-
Net pension liability	<u>382,826</u>	<u>-</u>
Total noncurrent liabilities	<u>1,992,433</u>	<u>-</u>
Total liabilities	<u>7,203,803</u>	<u>1,630</u>
 <u>DEFERRED INFLOWS OF RESOURCES</u>		
Deferred inflows from OPEB and pension amounts	<u>898,321</u>	<u>-</u>
Net position:		
Net investment in capital assets	1,413,994	1,130
Restricted by enabling legislation	3,881,005	-
Unrestricted	<u>7,241,966</u>	<u>41,847</u>
Total net position	<u>12,536,965</u>	<u>42,977</u>

Financial Information - *continued*

WEST VIRGINIA ALCOHOL BEVERAGE CONTROL ADMINISTRATION
COMBINING STATEMENT OF NET POSITION (continued)
June 30, 2020

<u>Wine Fund</u> <u>#7351</u>	<u>Grants / Gift</u> <u>#7357</u>	<u>Beer Operations</u> <u>Fund #7358</u>	<u>Wine & Liquor</u> <u>Operations Fund</u> <u>#7359</u>	<u>Total</u>
\$ 3,425,709	\$ 30,046	\$ 533,775	\$ 307,550	\$ 18,460,423
-	-	-	-	\$ 42,530
-	-	-	-	\$ 707,022
-	-	-	-	\$ 560,126
<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>\$ 113,982</u>
<u>3,425,709</u>	<u>30,046</u>	<u>533,775</u>	<u>307,550</u>	<u>19,884,083</u>
-	-	-	-	2,947,817
-	-	-	-	259,080
<u>346,539</u>	<u>138,040</u>	<u>-</u>	<u>-</u>	<u>1,899,703</u>
<u>346,539</u>	<u>138,040</u>	<u>-</u>	<u>-</u>	<u>5,106,600</u>
<u>\$ 3,772,248</u>	<u>\$ 168,086</u>	<u>\$ 533,775</u>	<u>\$ 307,550</u>	<u>\$ 24,990,683</u>
<u>\$ 9,016</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 483,688</u>
5,721	-	-	-	\$ 284,545
<u>\$ 5,255</u>	<u>\$ 12,000</u>	<u>\$ 15</u>	<u>\$ -</u>	<u>\$ 4,951,446</u>
<u>\$ 10,976</u>	<u>\$ 12,000</u>	<u>\$ 15</u>	<u>\$ -</u>	<u>\$ 5,235,991</u>
30,554	-	-	-	1,357,943
-	-	-	-	282,218
<u>10,502</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>393,328</u>
<u>41,056</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>2,033,489</u>
<u>52,032</u>	<u>12,000</u>	<u>15</u>	<u>-</u>	<u>7,269,480</u>
<u>21,278</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>919,599</u>
346,539	138,040	-	-	1,899,703
-	-	-	-	3,881,005
<u>3,361,415</u>	<u>18,046</u>	<u>533,760</u>	<u>307,550</u>	<u>11,504,584</u>
<u>3,707,954</u>	<u>156,086</u>	<u>533,760</u>	<u>307,550</u>	<u>17,285,292</u>



SPIRITS & WINE



Spirits & Wine Division

The WVABCA Spirits & Wine Division works daily with alcohol vendors, state liquor representatives, licensed retail liquor outlets, and wine retailers to meet the demands of each request and provide safe and reliable products.

Main functions of the division include, but are not limited to, new vendor/company setups, product listings, product integrity, pricing, label registration, 190 form collection and data entry (from private club liquor orders), warehouse inventory audits, various warehouse and inventory fee assessments, special pricing allowances, shipment approvals, and scheduling of liquor deliveries. These functions help maintain the WVABCA's Portal website, as well as, keep liquor and wine brands in the state current and up-to-date.



**1,514 Active Special
Order Product Codes**

**2,379 Active Bailment
Product Codes**

The Portal

All licensed retail liquor outlet owners and employees, and liquor and vendor representatives have secure online access to the agency's own website, WVABCA Portal. This system is a database providing product information, bailment reports, sales data, and more, all in real-time. It allows licensed retail liquor outlet owners and employees to conveniently create their weekly scheduled orders, and liquor and vendor representatives to adjust special prices on their own products.

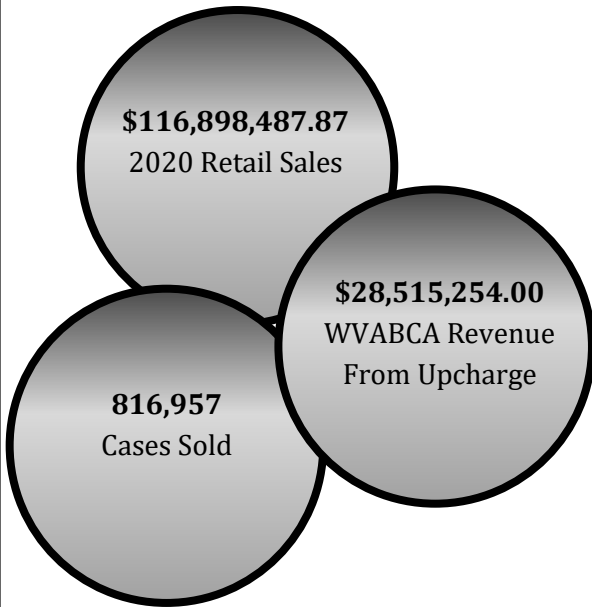


Distribution Center

The WVABCA Distribution Center is a 153,000-square foot warehouse. The Distribution Center is responsible for assembling retail orders for delivery to retail liquor outlets. Fiscal Year 2020 Distribution Center employees were responsible for picking 816,957 cases of liquor for West Virginia retail liquor outlets.

Fiscal Year 2020 Sales

This fiscal year has once again seen growth. Sales have increased by 11.33% and case sales have increased by 10.52%.



Top Brands by Revenue

The top five brands retail sales total over \$4,427,894.17 in revenue. These brands are ranked in descending order:

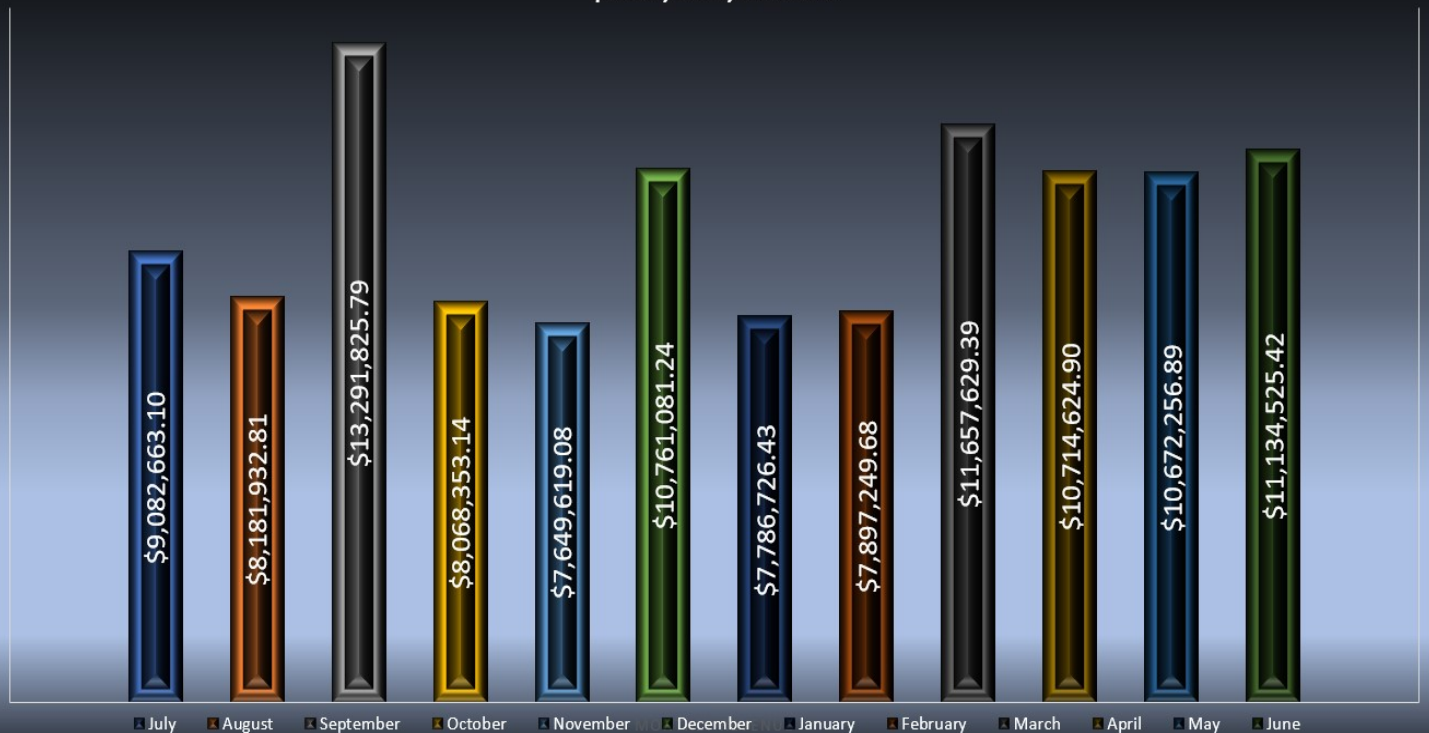
- Crown Royal* - \$1,313,400.99
- Tito's Handmade Vodka* - \$1,186,403.55
- Jack Daniels Black* - \$998,264.88
- Crown Royal Apple* - \$945,834.83
- Hennessy Vs* - \$648,601.13

Top Brands by Case Sales

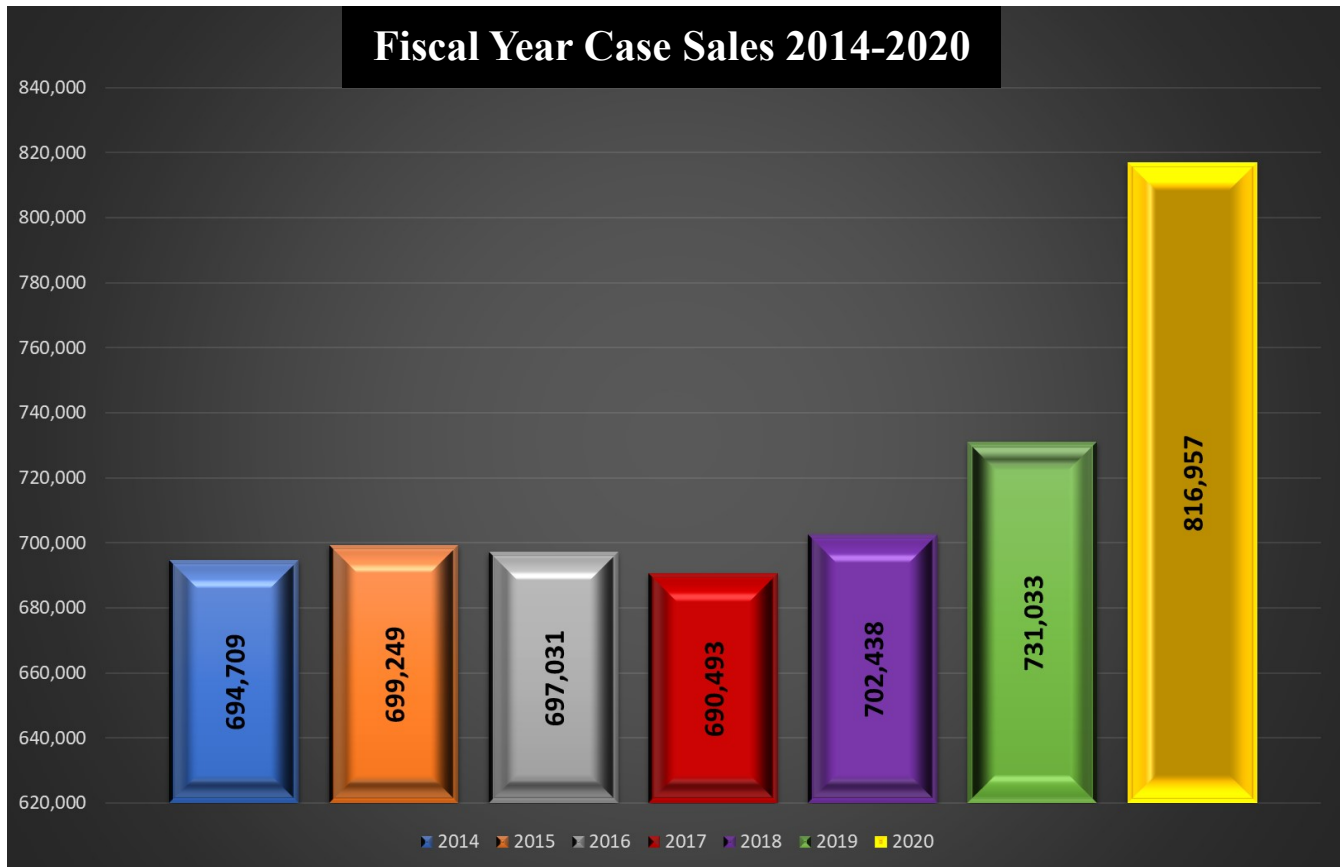
The top five brands in descending case sales order:

- Tito's Vodka*—23,220
- Vladimir Vodka Pet*—22,042
- Crown Royal*—19,220
- Fireball Cinnamon Whisky*—18,745
- Barton*—18,410

FY 2020 REVENUE BY MONTH \$103,655,371.16



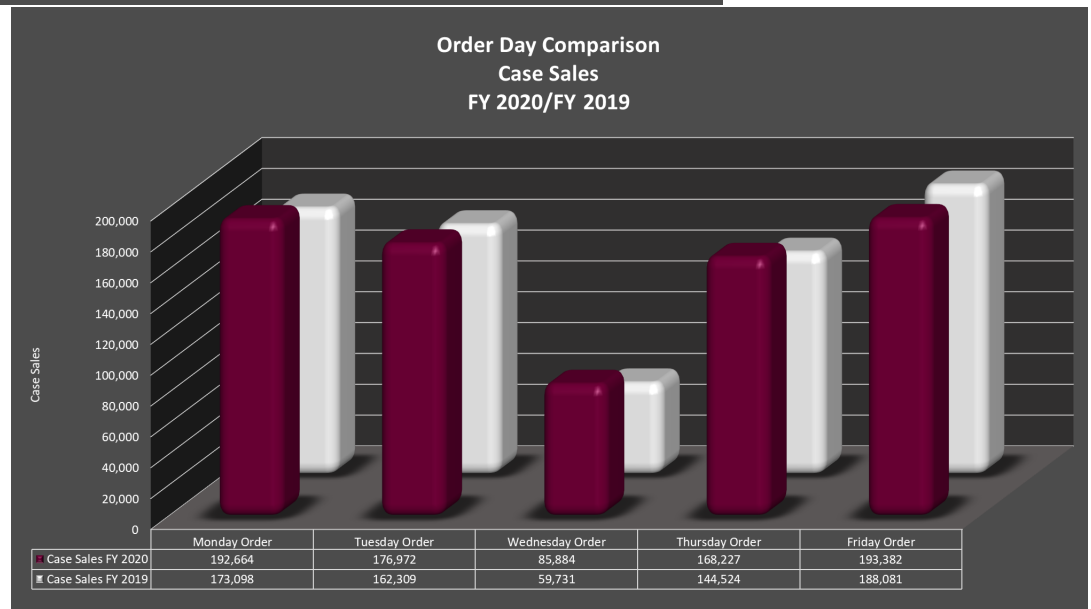
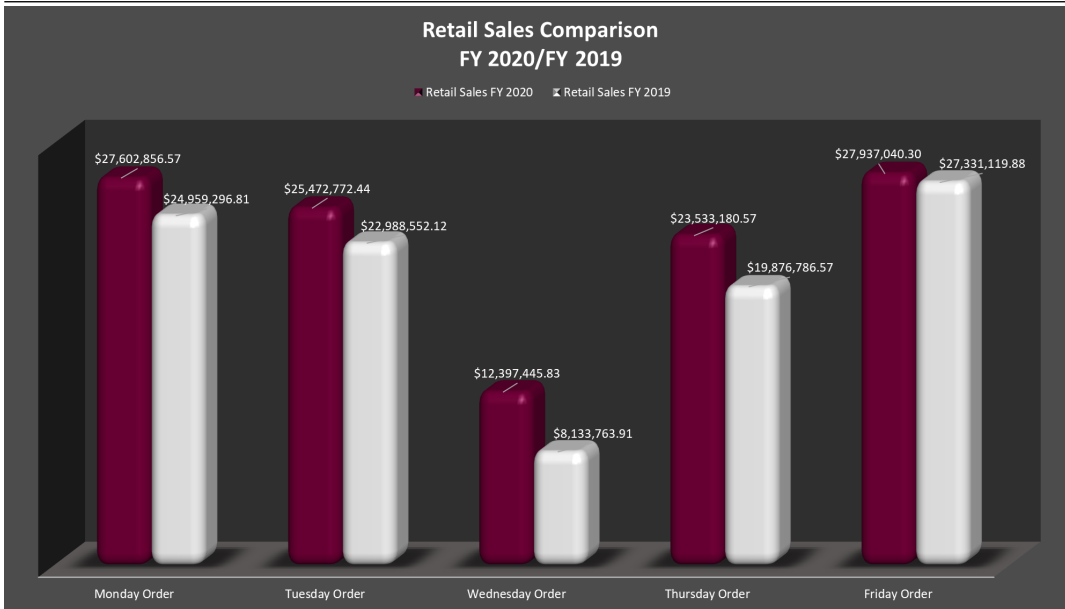
Spirits & Wine Division- *continued*



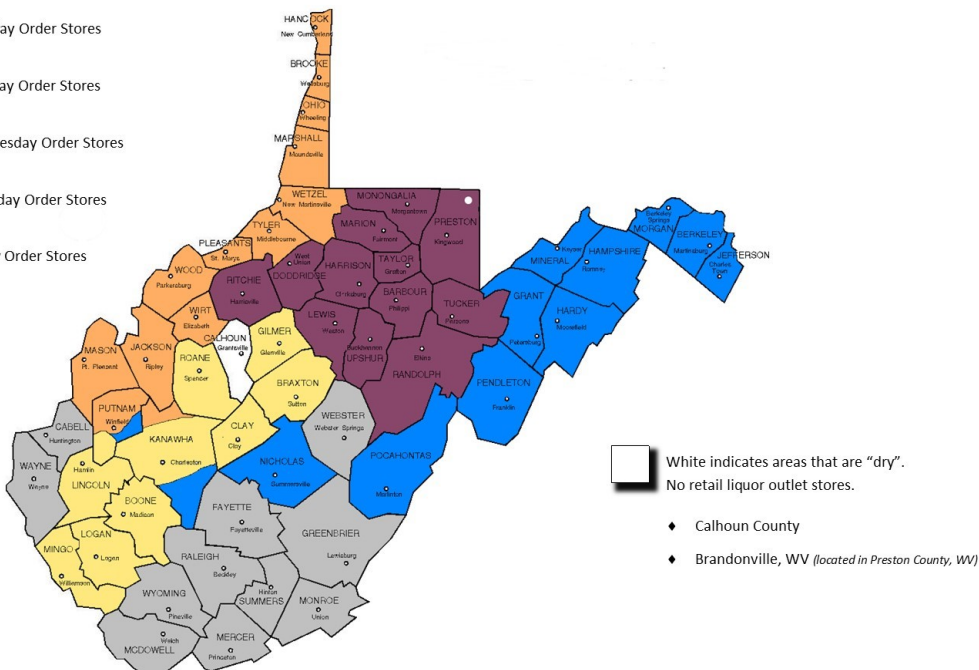
These two graphs display the timeline of fiscal year sales from 2014-2020. The top graph represents fiscal year case sales and the bottom graph represents fiscal year revenue



Spirits & Wine Division- *continued*

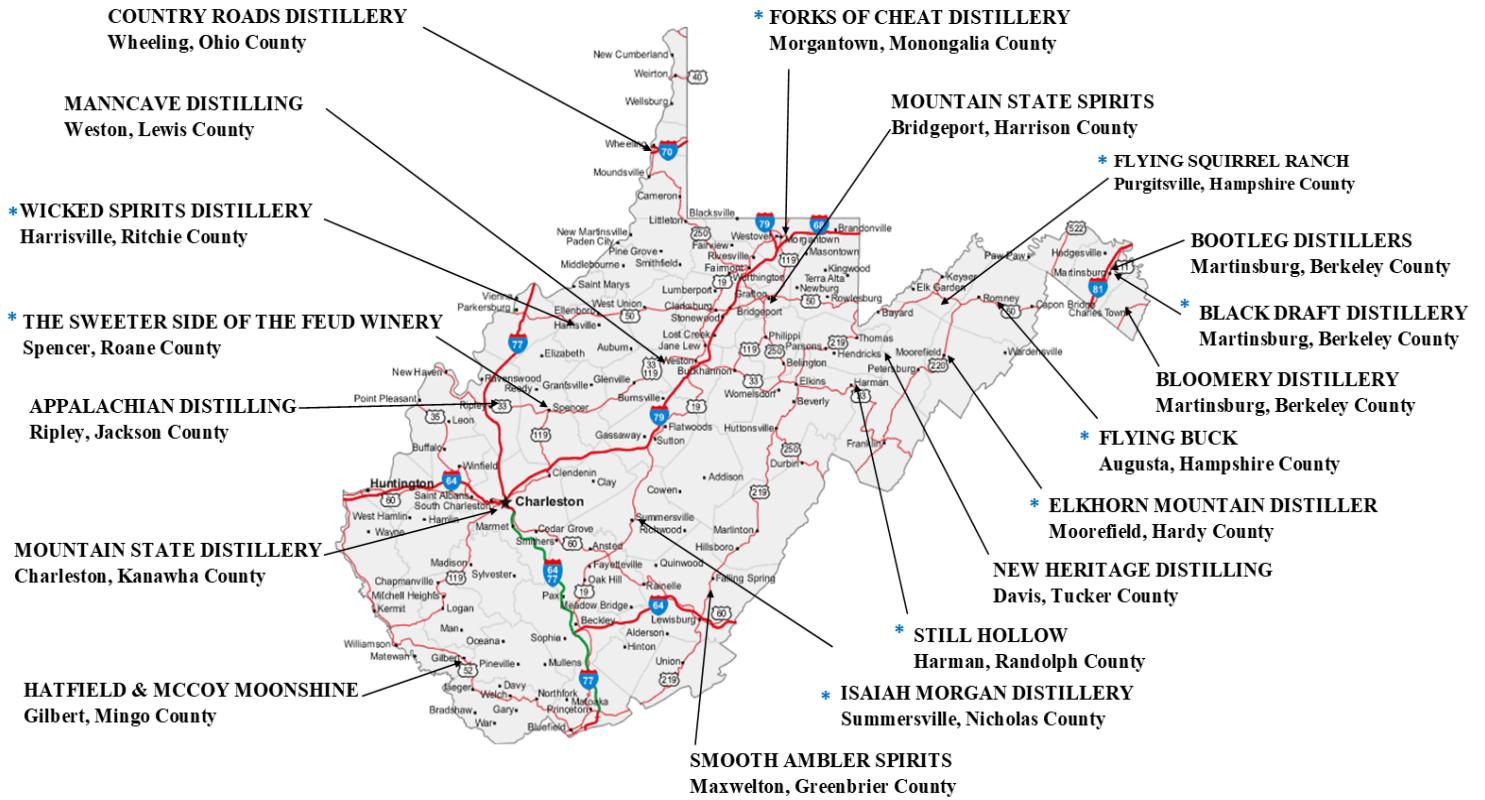


- Monday Order Stores
- Tuesday Order Stores
- Wednesday Order Stores
- Thursday Order Stores
- Friday Order Stores



WEST VIRGINIA DISTILLERIES & MINI-DISTILLERIES

* Denotes Mini-Distillery

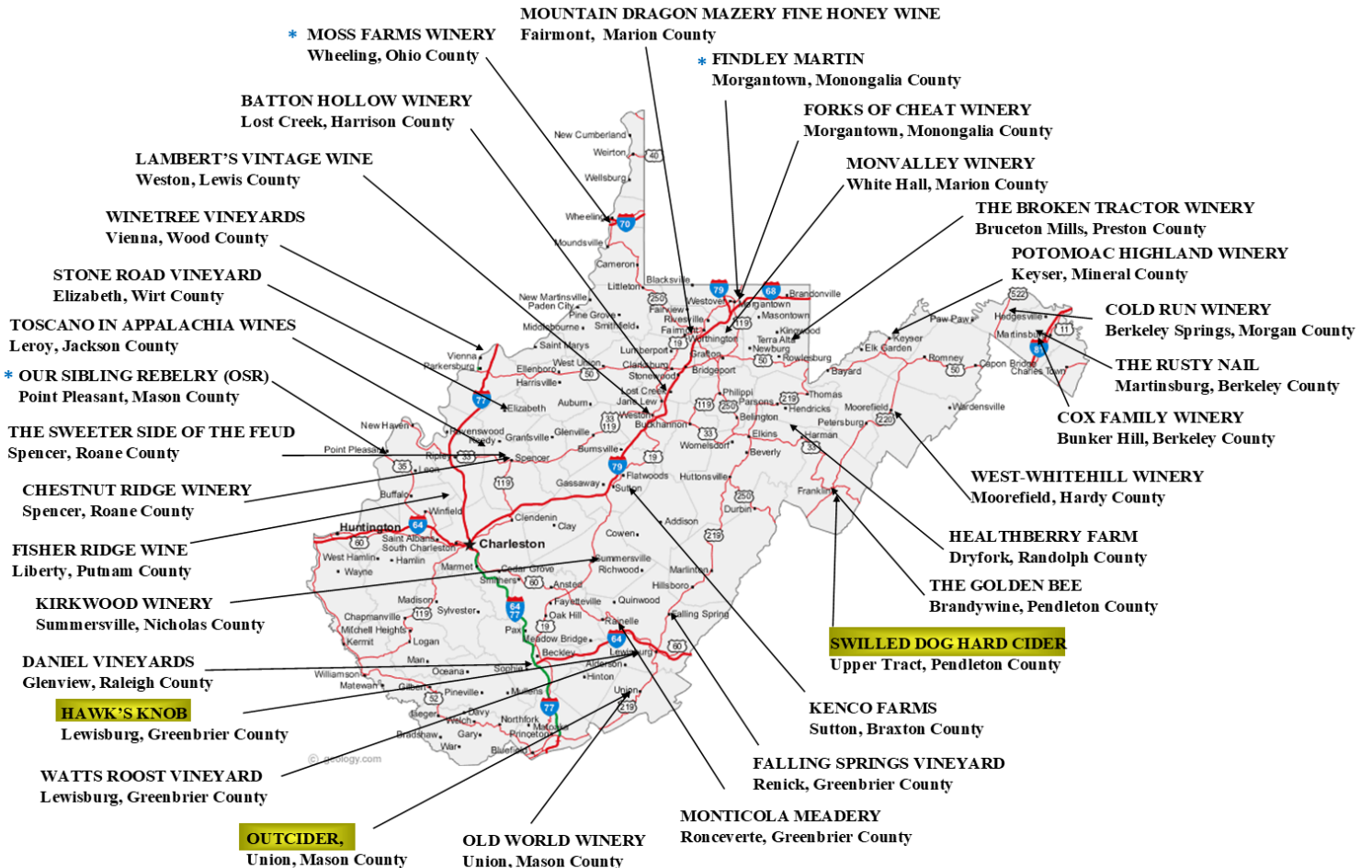


West Virginia Distilleries	9
West Virginia Mini-Distilleries	9

WEST VIRGINIA WINERIES & WEST VIRGINIA FARM WINERIES

* Denotes Winery

Denotes Cider Producer

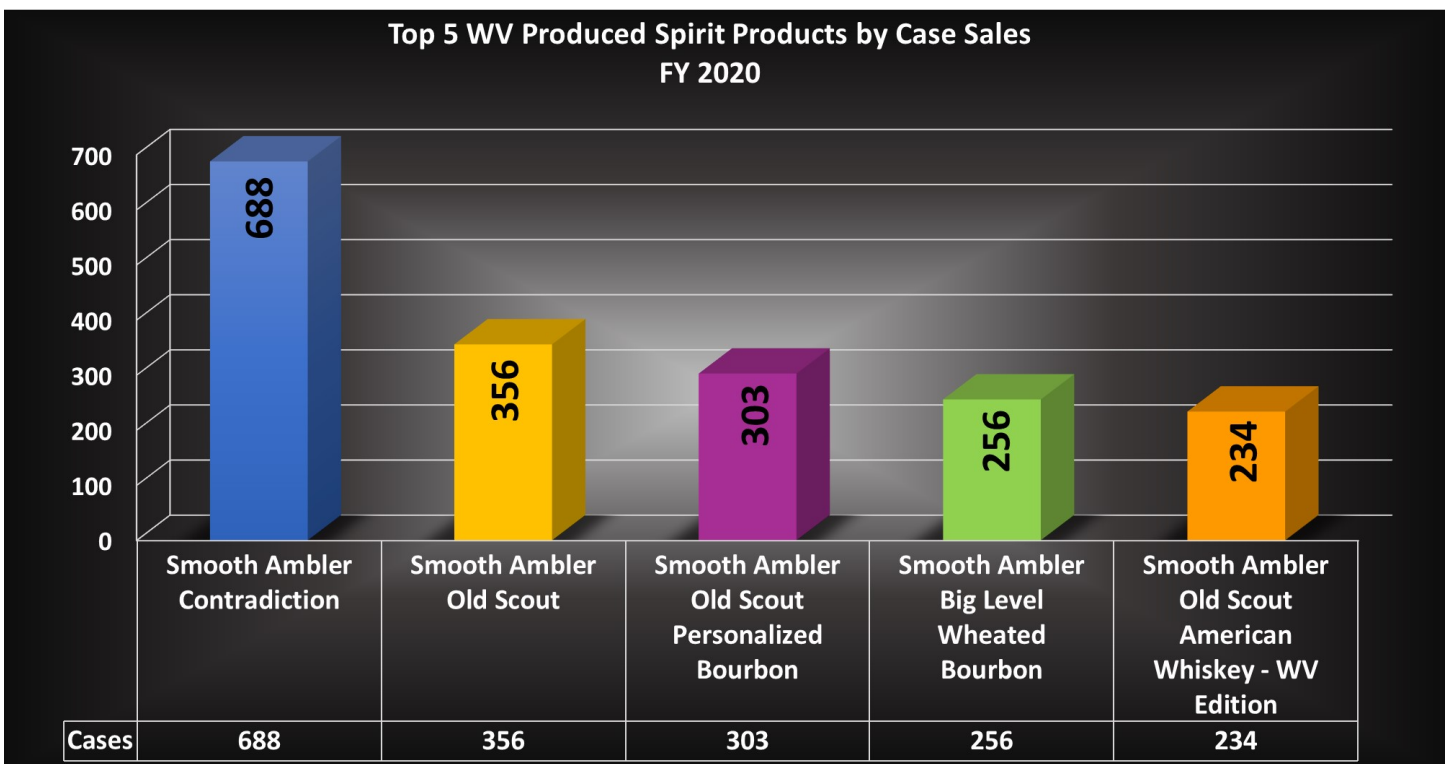
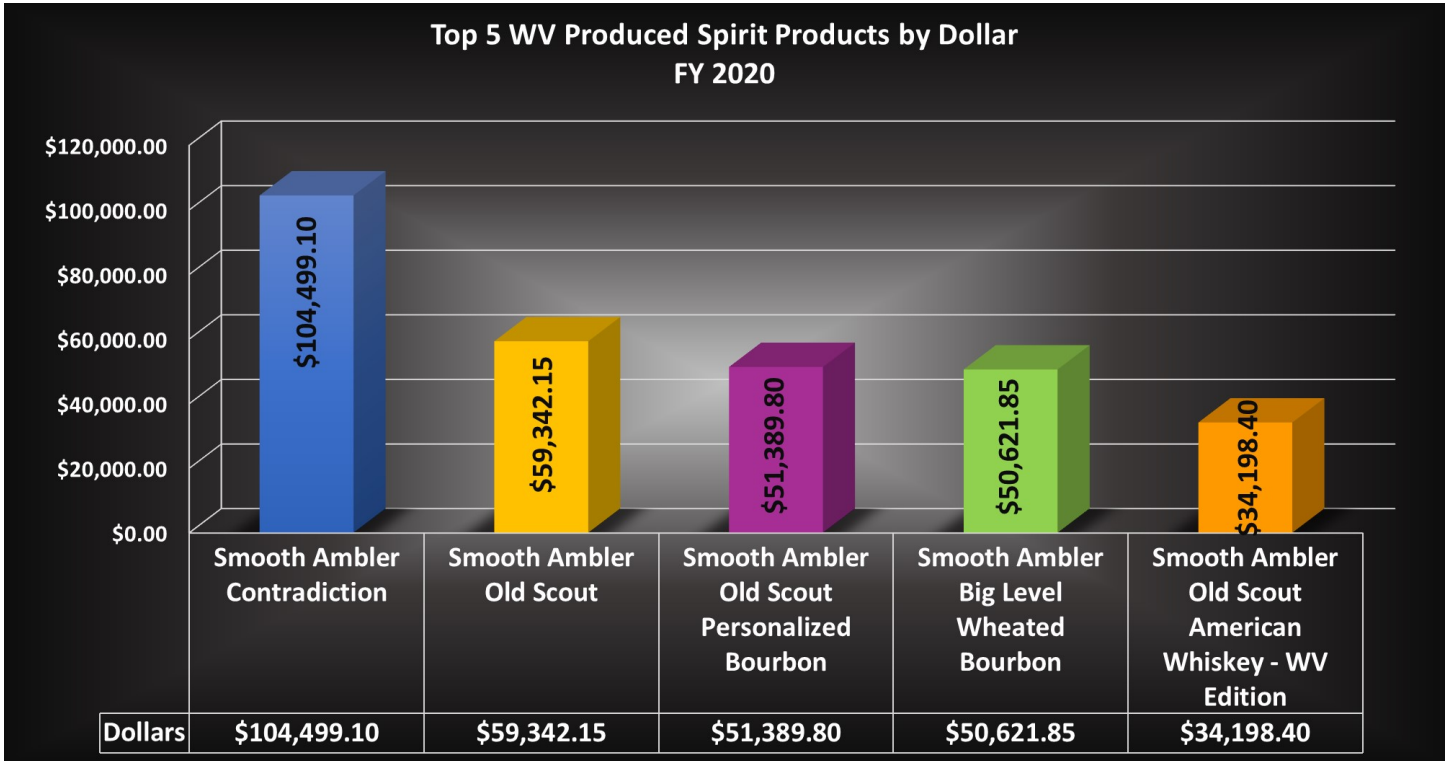


West Virginia Wineries	3
West Virginia Farm Wineries	29

Spirits & Wine Division- *continued*

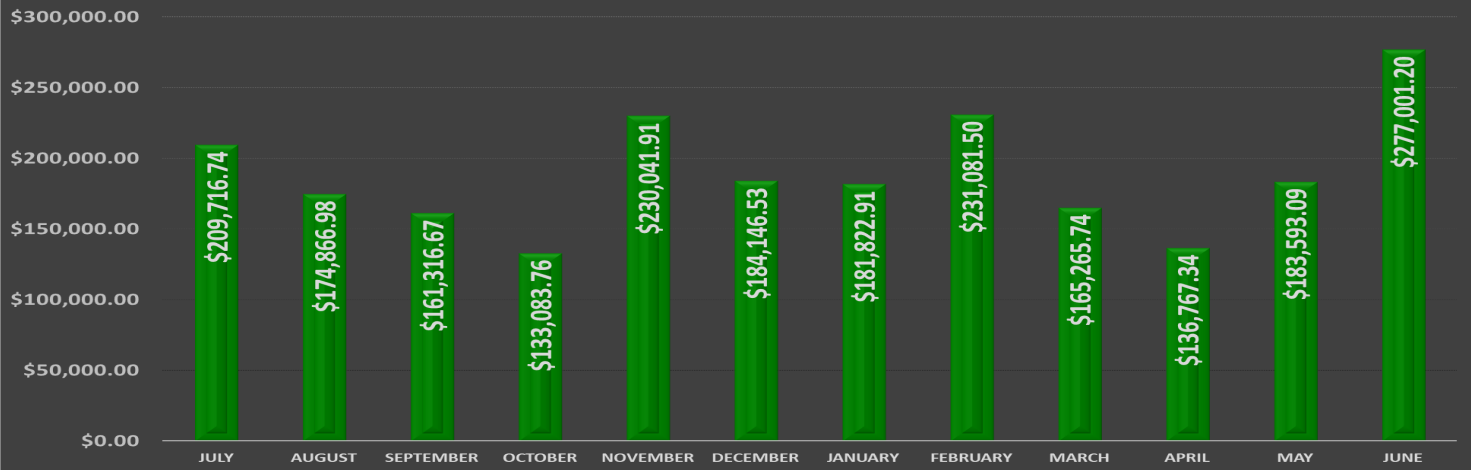
The two graphs below display the sales of the top five West Virginia produced products during Fiscal Year 2020.

The top graph represents sales by dollar amount and the bottom graph represents sales by case amount.



Spirits & Wine Division- *continued*

WINE LITER TAX FY 2020
\$2,268,704.37

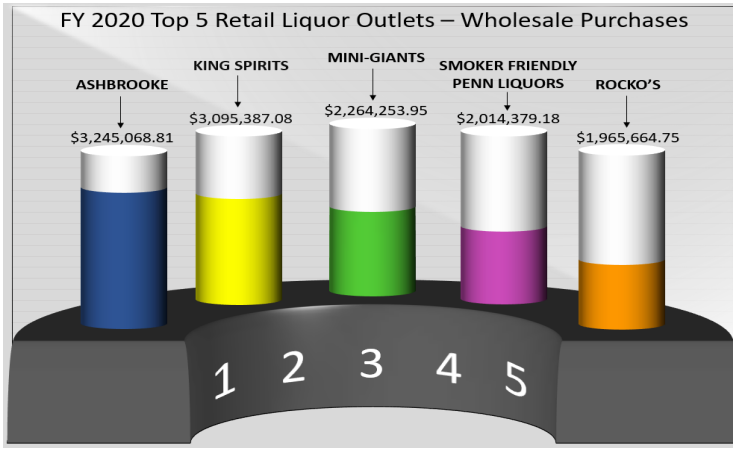


West Virginia Farm Winery	Location
BATTON HOLLOW WINERY	LOST CREEK
BROKEN TRACTOR WINERY (THE)	BRUCETON MILLS
CHESTNUT RIDGE WINERY	SPENCER
COLD RUN VALLEY WINERY	BERKELEY SPRINGS
COX FAMILY WINERY	BUNKER HILL
DANIEL VINEYARDS	GLEN VIEW
FALLING SPRINGS VINEYARD	RENICK
FISHER RIDGE WINE CO.	LIBERTY
FORKS OF CHEAT WINERY	MORGANTOWN
HAWK'S KNOB	LEWISBURG
HEALTHBERRY FARM	DRYFORK
KENCO FARMS	SUTTON
KIRKWOOD WINERY	SUMMERSVILLE
LAMBERT'S VINTAGE WINES	WESTON
MONTICOLA MEADERY	RONCEVERTE
MONVALLEY WINERY	WHITE HALL
MOUNTAIN DRAGON MAZERY FINE HONEY WINE	FAIRMONT
OLD WORLD WINERY	UNION
OUTCIDER	UNION
POTOMAC HIGHLAND WINERY	KEYSER
ROBERT F. PLISKA & CO., WINERY	PURGITSVILLE
STONE ROAD VINEYARD	ELIZABETH
SWILLED DOG HARD CIDER	UPPER TRACT
THE RUSTY NAIL	MARTINSBURG
THE SWEETER SIDE OF THE FEUD	SPENCER
TOSCANO IN APPALACHIA WINES	LERROY
WATTS ROOST VINEYARD	LEWISBURG
WEST-WHITEHILL WINERY	MOOREFIELD
WINETREE VINEYARDS	VIENNA

West Virginia In-State Winery	Location
MOSS FARMS WINERY	WHEELING
OUR SIBLING REBELRY	PT. PLEASANT
FINDLEY MARTIN	MORGANTOWN

West Virginia Wine Distributors	Location
AMERICAN BEER COMPANY	SMOOT
AMERICAN BEER COMPANY (THE)	PRINCETON
ATOMIC DISTRIBUTING CO.	HUNTINGTON
BEVERAGE DISTRIBUTORS	CLARKSBURG
BLUE RIDGE BEV	MORGANTOWN
CAPITOL BEVERAGE	CHARLESTON
CARENBAUER DISTRIBUTING CORP	WHEELING
GALAXY DISTRIBUTING OF WEST VIRGINIA	MORGANTOWN
GALAXY DISTRIBUTING OF WEST VIRGINIA, INC.	ONA
J. C. MENSORE DISTRIBUTOR	NEW MARTINSVILLE
JEFFERSON DISTRIBUTING	MARTINSBURG
JO'S GLOBE DISTRIBUTING CO.	MORGANTOWN
MARTIN DISTRIBUTING CO.	MARTINSBURG
MCCANN DISTRIBUTING	WHEELING
MERCER WHOLESALE CO	BLUEFIELD
MONA SUPPLY CO	MORGANTOWN
MOUNTAIN EAGLE	BEAVER
MOUNTAIN STATE BEVERAGE INC	MORGANTOWN
MOUNTAIN STATE BEVERAGE INC	SUMMERSVILLE
MOUNTAIN STATE BEVERAGE INC	POCA
NORTH CENTRAL DISTRIBUTORS	BRIDGEPORT
NORTH CENTRAL DISTRIBUTORS COMPANY INC.	DUNBAR
PRESTON SIVLER EAGLE CO.	KINGWOOD
RALPH'S BEER DISTRIBUTOR	MORGANTOWN
REID'S DISTRIBUTOR	MARTINSBURG
RIDGELEY DISTRIBUTORS	RIDGELEY
STANDARD DISTRIBUTING	CHARLESTON
STATE DISTRIBUTING	CLARKSBURG
THE COUNTRY VINTNER OF WEST VIRGINIA	LEWISBURG
TYGART VALLEY DISTRIBUTOR	ELKINS
VALLEY DISTRIBUTING COMPANY OF FAIRMONT	FAIRMONT
WALDORF DISTRIBUTING	BEECH BOTTOM
WINE & BEVERAGE MERCHANTS OF WV	WEIRTON
WINE CONNECTION, LLC (THE)	ALDERSON

Spirits & Wine Division- *continued*



Retail Liquor Outlet	Location
7-Eleven #10670	Martinsburg
7-Eleven #16924	Romney
7-Eleven #17109	Keyser
7-Eleven #20685	Shepherdstown
7-Eleven #25306	Martinsburg
7-Eleven #28303	Berkley Springs
7-Eleven #28310	Hedgesville
7-Eleven #28316	Chares Town
7-Eleven #28317	Wardensville
7-Eleven #28326	Fort Ashby
7-Eleven #34688	Ranson
7-Eleven #34915	Petersburg
7-Eleven #28320a	Falling Waters
7-Eleven #35910h	Charleston
7-Eleven #35915h	St. Albans
7-Eleven #35920h	Oceana
7-Eleven #35927h	Hamlin
7-Eleven #35963h	West Union
A & A Spirits Shoppe	Moorefield
Agent: bfs Foods Inc.	Davis
Agent: KO Convenience Center	Bluefield
Ashbrooke Liquor Outlet	Morgantown
Belington Shop-n-Save	Belington
Belko Foods #6	Hundred
Celebrations	Weirton
CJ's Tobacco Shop Inc	Beckley
CJ's Tobacco Shop Inc	Beckley
CJ's Tobacco Shop Inc.	Sophia
Classic Liquors	Huntington
Classic Liquors	Kenova
Comac #3	Oak Hill
Comac #4	Fayetteville
Corner Liquor & Wine	Huntington
Crown Spirits	Petersburg
Cruise Thru	Romney
CVS Pharmacy #1427	Keyser
CVS Pharmacy #4419	Huntington
CVS Pharmacy #6307	Gassaway
CVS Pharmacy #6313	Beaver

Retail Liquor Outlet	Location
CVS Pharmacy #6350	Kenova
CVS Pharmacy #7124	Hurricane
CVS Pharmacy #7604	Parkersburg
CVS Pharmacy # 6276	Parkersburg
CVS Pharmacy #6277	Moundsville
CVS Pharmacy #6278	Wheeling
D & D Beverages, Inc	Bluewell
East Fairmont Shop-n-Save	Fairmont
Par Mar 1105/Cork-n-Bottle	Williamstown
GDSH Dist/bfs Foods #19	Bridgeport
GDSH Distributors, L.L.C.	Fairmont
GDSH Distributors, L.L.C.	Morgantown
GDSH Distributors, L.L.C.	Morgantown
GDSH Distributors, L.L.C.	Morgantown
GDSH Distributors, L.L.C.	Morgantown
GDSH Distributors, L.L.C.	Bruceton Mills
Giant Eagle #58	Morgantown
Giant Eagle #59	Morgantown
Godfather Liquors No. 2	Mount Nebo
Godfather Liquors, Inc	Bradley
Greenbrier Liquor Shoppe	White Sulphur
Greenbrier Valley Liquors	Harts Run
H&H Spirits Inc.	Williamson
J&J's Mountaineer Mart	Salem
J&J's Mountaineer Mart #11	Terra Alta
J&J's Mountaineer Mart #32	Richwood
Julian's Market	Huntington
King Cut Rate Tobacco	Barboursville
King Cut Rate Tobaccos	Marmet
King Cut Rate Tobaccos #3	Summersville
King Cut Rate Tobaccos dba King Spirits	Huntington
Kroger #790	Beckley
L & W Spirit Shop LLC	Franklin
L.A. Liquor & Lottery, Inc	Logan
Lewis County Liquor Store	Weston
Liquors & More #1	Princeton
Liquors & More #2	Princeton
Liquors & More #3	Marlinton
Little General Store #2150	Alderson
Little General Store #4095	Charleston
Little General Store #4135	Pinch
Little General Store #5065	Barboursville
Little General Store #5400	Bradshaw
Marathon Food Mart	New Haven
Mido Inc. dba Mt. Top Citgo	Thomas
Mini-Giants, Inc.	Parkersburg
New Cumberland Liquors Inc.	New Cumberland
Old White Club Corp.	White Sulphur
Old White Corporation dba Monroe Liquor	Union
Olde Towne Liquors, LLC	Harpers Ferry
One Stop Beverage Mart	Bluefield

Spirits & Wine Division- *continued*

Retail Liquor Outlet	Location
Par Mar Oil Co, Inc.	Sistersville
Par Mar Store #3	Parkersburg
Par Mar Store #45	Huttonsville
Premiere Liquors	Charleston
Rasi's Discount Liquor & Tobacco, Inc.	Beaver
Rite Aid	Charleston
Rite Aid #3702	Cross Lanes
Rite Aid #1694	Beckley
Rite Aid #113	Pineville
Rite Aid #121	Rainelle
Rite Aid #1277	Clay
Rite Aid #1289	Danville
Rite Aid #1305	Weston
Rite Aid #1373	Mullens
Rite Aid #1382	St Marys
Rite Aid #1408	Mannington
Rite Aid #141	Eleanor
Rite Aid #1503	Benwood
Rite Aid #1562	Charleston
Rite Aid #1687	Webster Springs
Rite Aid #1688	Pt. Pleasant
Rite Aid #1914	Nutter Fort
Rite Aid #1949	Follansbee
Rite Aid #1982	Grafton
Rite Aid #2265	Parsons
Rite Aid #2460	Chapmanville
Rite Aid #2571	Big Chimney
Rite Aid #2605	Kingwood
Rite Aid #2736	Smithers
Rite Aid #280	Ravenswood
Rite Aid #286	Hinton
Rite Aid #294	Sissonville
Rite Aid #3341	Harrisville
Rite Aid #3388	Wellsburg
Rite Aid #733	Wheeling
Rite Aid #734	Wheeling
Rite Aid #906	Buckhannon
Rite Aid #914	Elkins
Rite Aid #915	Clarksburg
Rite Aid #919	Westover
Rite Aid #934	Charleston
Rite Aid #935	Charleston
Rite Aid #937	Dunbar
Rite Aid #944	Charleston
Rite Aid #946	St Albans
Rite Aid #947	South Charleston
Rite Aid #953	Whitesville
Rite Aid #957	Beckley
Rite Aid #959	Ripley
Rocko's	Bridgeport
Saad's Wine & Spirits	Huntington
Sam's Club #6373	Vienna



Retail Liquor Outlet	Location
Sam's Club #6457	South Charleston
Shepherdstown Liquors	Shepherdstown
Shinnston Shop-n-Save	Shinnston
Shop-n-Save	Weirton
Smoker Friendly	Hurricane
Smoker Friendly #1	Parkersburg
Smoker Friendly #16	Dunbar
Smoker Friendly #21	Wheeling
Smoker Friendly #23	Elkins
Smoker Friendly #33	Philippi
Smoker Friendly #38	Pt. Pleasant
Smoker Friendly #41	Wheeling
Smoker Friendly #8	Scott Depot
Smoker Friendly dba Big Apple Liquors	Inwood
Smoker Friendly dba Liquor Express	Inwood
Smoker Friendly dba Penn Liquors	Martinsburg
Smoker Friendly's dba Liquor Plus #43	Glenville
South Fairmont Shop-n-Save	Fairmont
Spencer Spirits, Inc.	Spencer
Spirit Shoppe (The)	Nutter Fort
Stadium Spirits Inc.	Huntington
The Liquor Lair	Man
The Liquor Store	Princeton
The Loft	Lewisburg
Lewisburg Spirits and Wine	Lewisburg
Top Shelf Liquors	Berkley Springs
Trails End Souvenirs, Inc.	Gilbert
Tri-State Disc. Liquor	Weirton
Tri-State Discount Liquor	Chester
Tyler's Hatfield-McCoy Liquor	Matewan
Video Palace, Inc.	Montgomery
Walmart Supercenter #2036	South Charleston
Walmart Supercenter #2576	Nitro
Walmart Supercenter #2684	New Martinsville
Welch Bantam Market	Welch
Wild Vine & Spirits	Sutton
Zeek Enterprise's dba Bridge Mart	Kermit



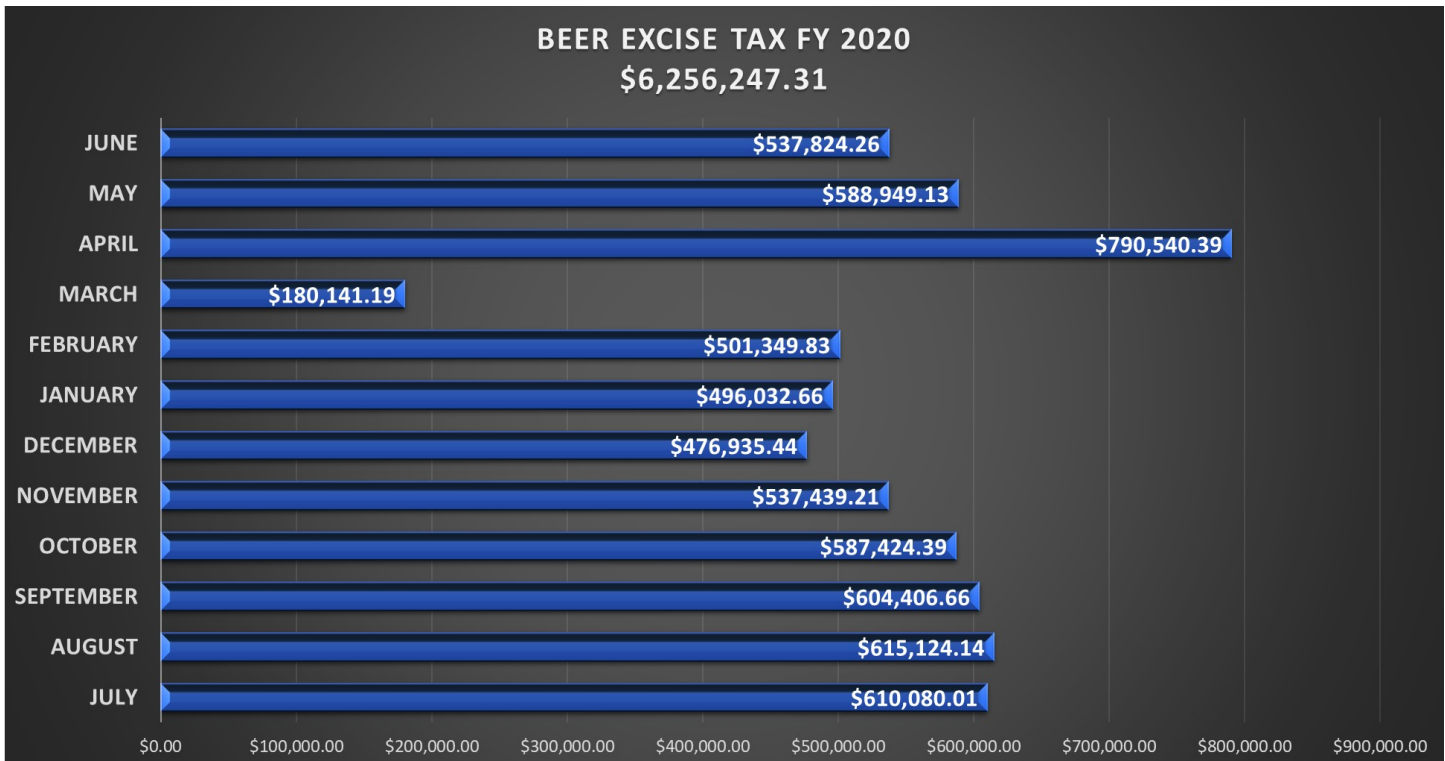
NONINTOXICATING BEER



Nonintoxicating Beer

Nonintoxicating Beer Numbers FY 2020

Fiscal Year 2020 Beer Barrel Excise Tax records are illustrated in the graph below. The Beer Barrel Excise Tax is a production tax on Nonintoxicating Beer and collected by the State Tax Commissioner. The Beer Barrel Excise Tax for Fiscal Year 2020 totaled **\$6,256,247.31**.



COVID-19 had an overwhelming impact on the alcohol industry. Starting in mid-March 2020 and running throughout the remainder of Fiscal Year 2020, most on-premises licensees were closed, partially closed, or had limited seating capacity. The pandemic also resulted in supply chain challenges and the beer market experienced significant disruptions. Below are several factors the industry faced.

Draft Beer - West Virginia and Nationally

When on-premises licensees were forced to close their doors, brewers, distributors and retailers around the U.S. were left grappling with what to do with the untapped kegs of draft beer. The U.S. marketplace has almost 400,000 licensed on-premise establishments, including bars, taverns, restaurants, night clubs, hotels and concessioners. Draft beer sold into these accounts represents ten percent of all beer volumes in the marketplace. Removing out-of-date draft beer from these establishments and replacing it with fresh draft beer will continue to be a logistical challenge. The ongoing loss of business at bars, taverns, restaurants and stadium venues, especially during peak seasons continues to decimate traditional on-premise beer sales, particularly of draft beer. As of June, the total beer industry is down 2.5 percent nationally on volumes for the year despite strong off-premise sales.

Nonintoxicating Beer- *continued*

Off-premise beer sales are up

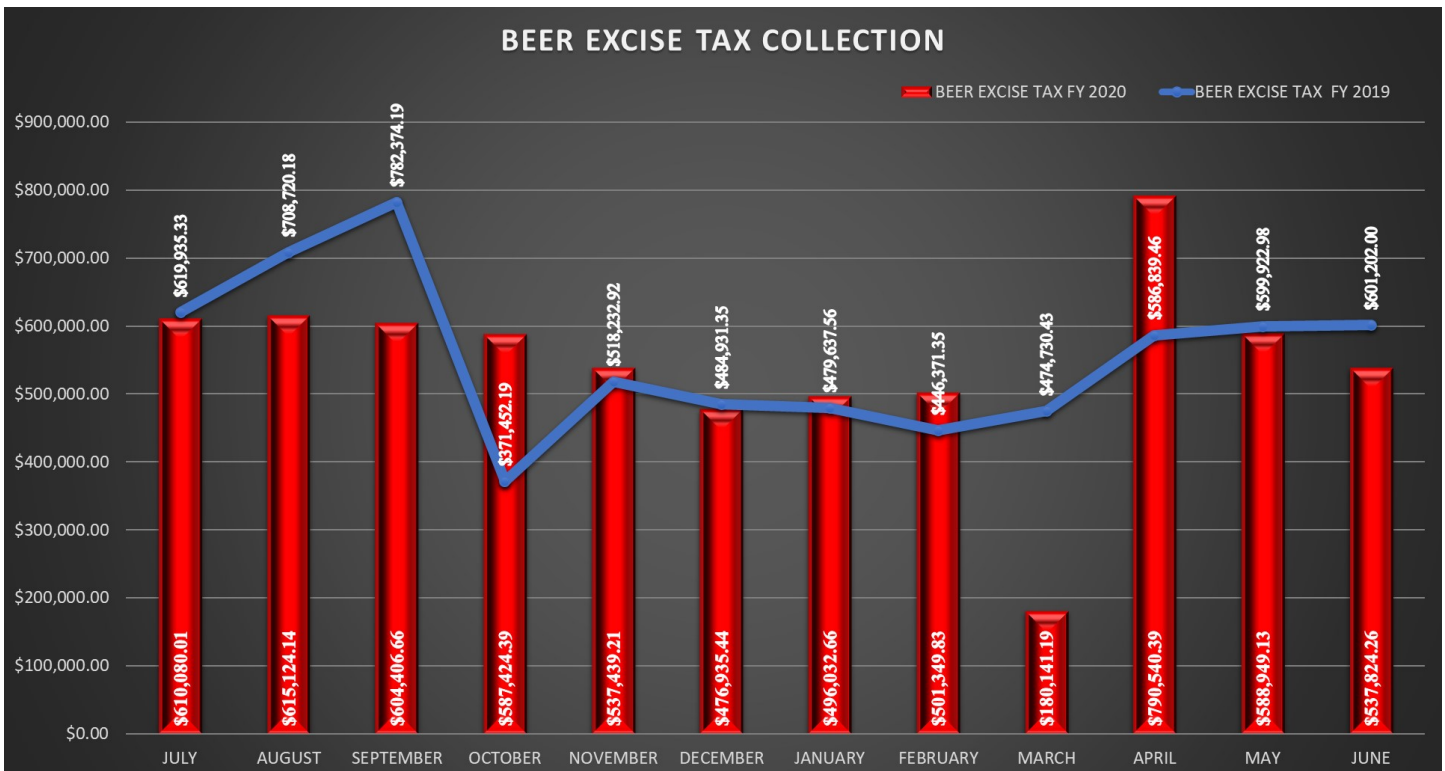
Nationwide, nearly all of the 400,000 on-premises (bars and restaurants) venues were negatively impacted. This contributed to the nearly 240,000 off-premises grocery, convenience and liquor store establishments which remained open for beer consumers and experienced a surge in sales. In most cases, these retailers were considered essential businesses as they sold other commodities. Nationally, sales data for mid-2020 indicates a 12 percent (12%) increase in volume and an impressive increase on dollar sales.

Higher demand for cans

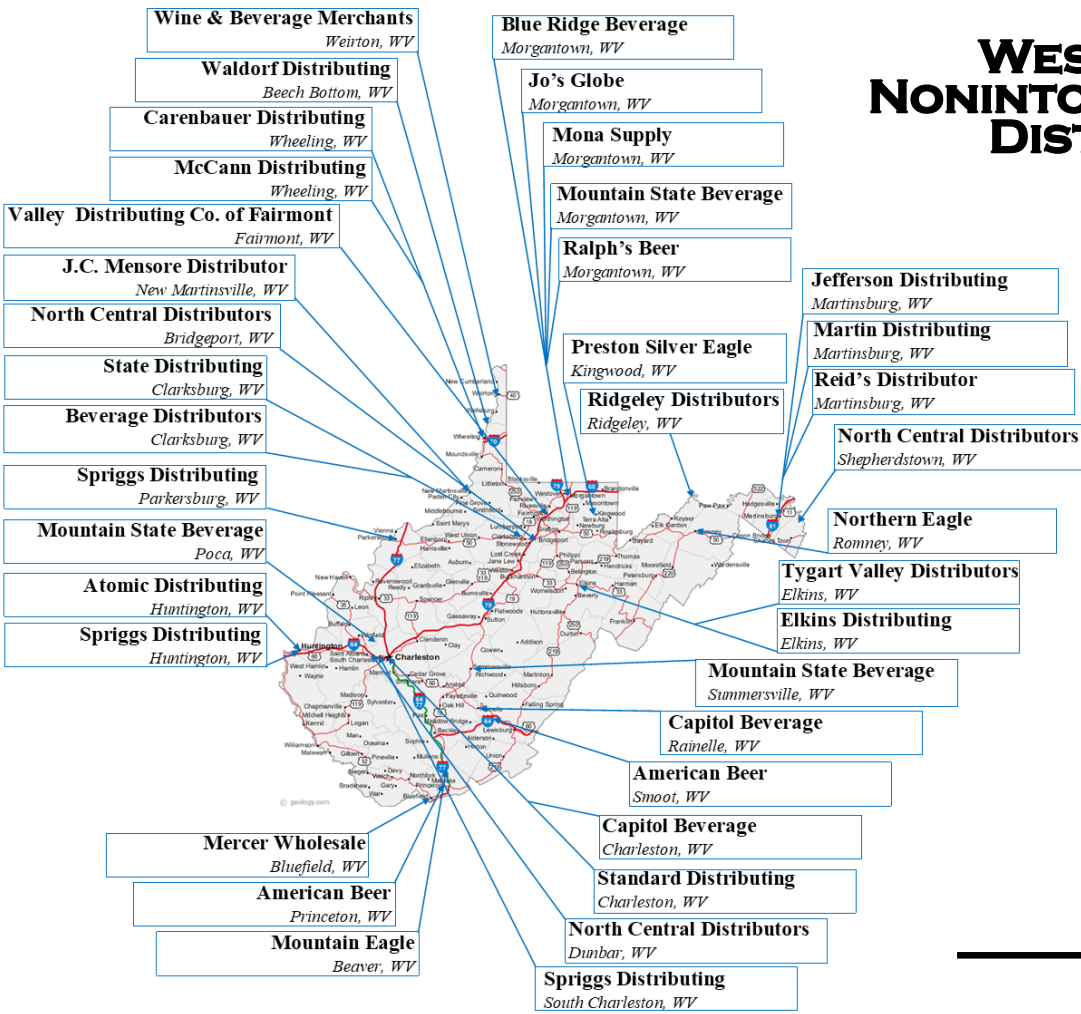
Since the sale of alcohol in restaurants and bars has shifted to alcohol to-go, there is a higher demand for packaged beer sold at off-premises locations. In West Virginia, Resident Brewers are shifting their operations from kegging to more package beer to meet the demand of off-premises consumption. Beverages such as soft drinks and other non-alcoholic drinks share in the demand of aluminum cans. All of these factors have created a shortage of aluminum cans for many brewers.

Before the March COVID-19 disruption, cans had already been making strong gains on glass bottles. In 2019, the can package share of total sales nationally reached 60 percent (60%) of volume with glass bottles at 30 percent (30%) and draft at 10 percent (10%). With draft beer out of the marketplace for most of the Spring and summer of 2020, package can share rose to 67 percent (67%) and bottle package share rose to 33 percent (33%) of total volume. Draft beer is showing growth but numbers are not comparable to previous years with continued restrictions and fear of COVID-19.

Source: "COVID-19's Impact on the Beer Industry." NBWA, 3 Sept. 2020, www.nbwa.org/news/covid-19%E2%80%99s-impact-beer-industry.



WEST VIRGINIA NONINTOXICATING BEER DISTRIBUTORS



WEST VIRGINIA RESIDENT BREWERS

* Denotes operates as a Brewpub





ENFORCEMENT



Enforcement

Duties and Responsibilities

The mission of the WVABCA Enforcement Division is to ensure adherence to W.Va. State Code and Rules. The enforcement staff live and work in the communities they serve and are committed to enforcing state laws pertaining to the sale, purchase, transportation, manufacture, consumption, and possession of alcoholic beverages. The duties performed (see illustration below) are crucial to protecting the public, patrons, and licensees.

Licensed locations are visited a minimum of two times per year. In addition, agents disseminate educational material such as our in-house carding video, Blood Alcohol Content (BAC) chart, Fetal Alcohol Syndrome (FASD) poster and the Human Trafficking poster.



Training

The Enforcement Division conducts regional trainings throughout the year to keep up-to-date with safety issues, administrative laws, policies, and industry trends. In addition, training for the entire division was held in August 2019 at Chief Logan State Park. Training topics were; Driver Safety, Outlaw Motorcycle Gangs, and Sales to Intoxicated Patrons. Agents across the state also learned investigation techniques for; Place of Last Drink, Undercover Operations, and Hidden Ownership. Updates were also provided by the U.S. Attorney's Office Southern District of West Virginia and the Fusion Center. WVABCA specific topics covered; Underage Drinking Forms, Human Resource Issues, Legal and Licensing Legislation (SB 511, SB 529, SB 561 and HB 2481.

Grant funding from the Governor's Highway Safety Program offset some of the training costs. Special guest trainers from the National Liquor Law Enforcement Association (NLLEA) were also on hand.

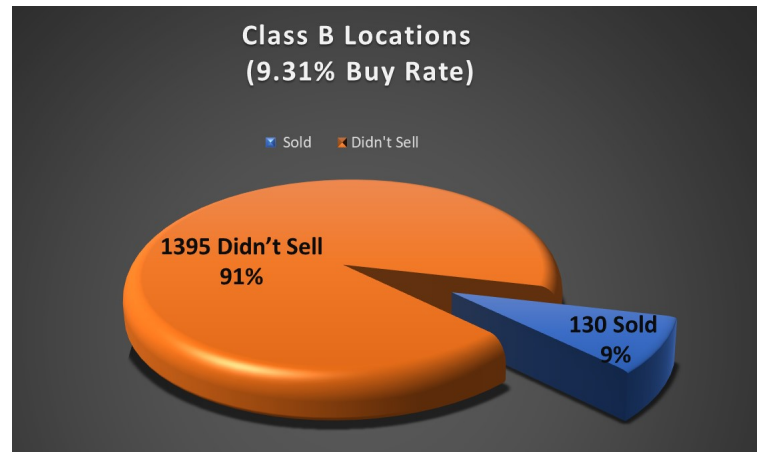
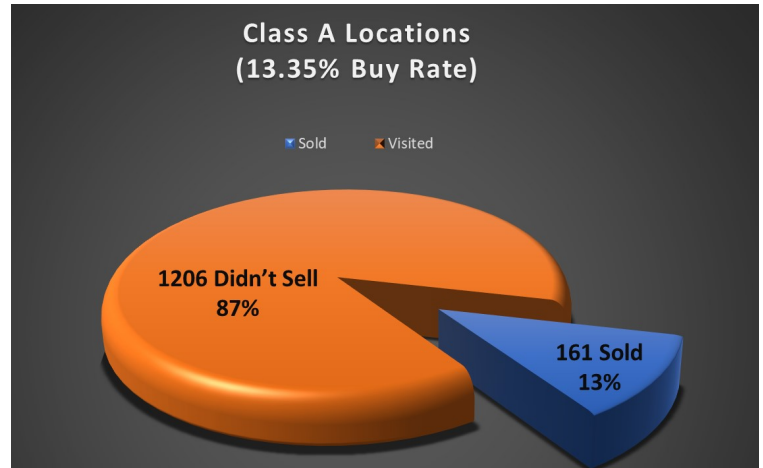
Enforcement - *continued*

Compliance Checks

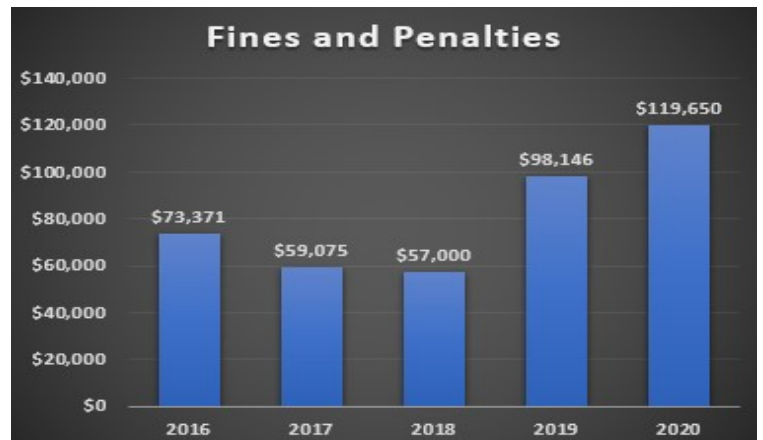
Compliance checks are a valuable tool to address underage access to alcohol. The WVABCA works with the West Virginia State Police, county sheriff's and city police departments across the state to conduct these operations. The charts to the right illustrate the total number of compliance checks conducted in Fiscal Year 2020 at Class A On Premises licensees (Private Clubs, Restaurants, and Taverns) and Class B Off Premises Licensees (Carry Outs, Grocery Stores, and Retail Liquor Outlets)

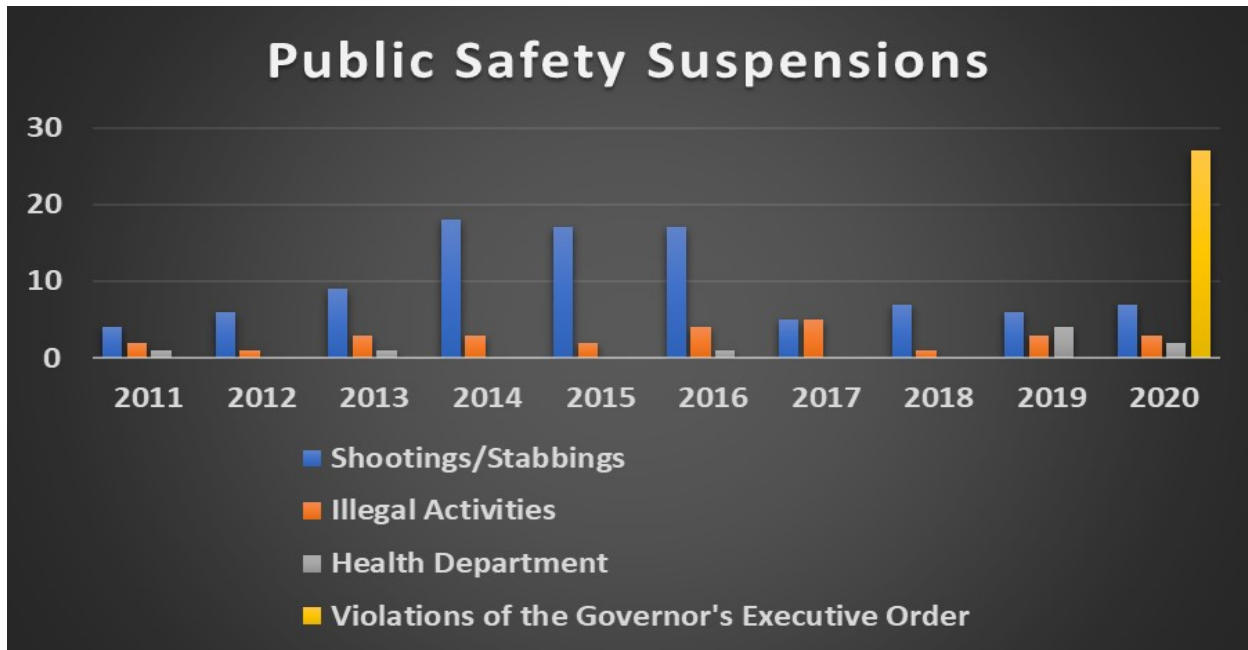
Enforcement activities and administrative actions have contributed to reducing underage access to alcohol. Continued grant funding from the Governor's Highway Safety Program and the Commissioner on Drunk Driving Prevention (CDDP) has enabled the WVABCA to conduct additional compliance checks. In Fiscal Year 2020 the WVABCA conducted 1,367 compliance checks at Class A On Premises locations and 1,525 at Class B Off Premises locations, the buy rate was 13.35% and 9.31% respectively (see chart). Compliance has improved in Fiscal Year 2020 as compared to Fiscal Year 2019. Last year the buy-rate for Class A license was 13.35% and Class B licenses was 16.01%.

The WVABCA Commissioner has the authority and responsibility to impose sanctions to achieve compliance. Sanctions may be a written warning, license operating restriction, momentary penalties, probation, suspension, or revocation. Licensees deemed to be a threat to public safety are subject to immediate suspension pending further investigation.



The buy-rate is a percentage that indicates the total number of licensees that received a compliance check divided by the total number of licenses that did not pass a compliance check. This enforcement method is designed to monitor and prevent underage alcohol sales and enforce W.Va. State Code.





Note: Previously, suspensions attributed to county health departments were the result of a suspended health permit due to violations such as food safety, well water or indoor clean air. In Fiscal Year 2020, the graph above illustrates suspensions due to violations of the Governor's Executive Orders or WVABCA Advisories. When action was taken by a health departments related to public safety during the COVID-19 pandemic.



COVID-19

The COVID-19 pandemic impacted many functions of the WVABCA Enforcement Division. The State of Emergency Declaration initially closed most Class A licensed establishments and later instituted many temporary measures designed to protect the public while allowing businesses to continue operation (curbside service, home delivery, limited & temporary outside dining, reduced seating capacity). These measures created the need for the Enforcement Agents working in the field to broaden the scope of their normal duties by shifting to multifaceted inspections, not only enforcing W. Va. Code and Rules but also enforcing the *Governor's Executive Orders*, *WVABCA Advisories*, and the *West Virginia Strong – The Comeback*. The Enforcement Agents worked with county health departments and made many additional visits to the licensee's and made every effort to educate and encourage compliance of these orders and advisories and in some instances were met with resistance and occasionally a blatant refusal to comply. Some licensees were temporarily suspended until a plan of compliance and adherence could be furnished. The Enforcement Agent's were additionally responsible for ensuring these plans were kept in place as well as investigating the influx of complaints made by local authorities, the general public and other licensees.



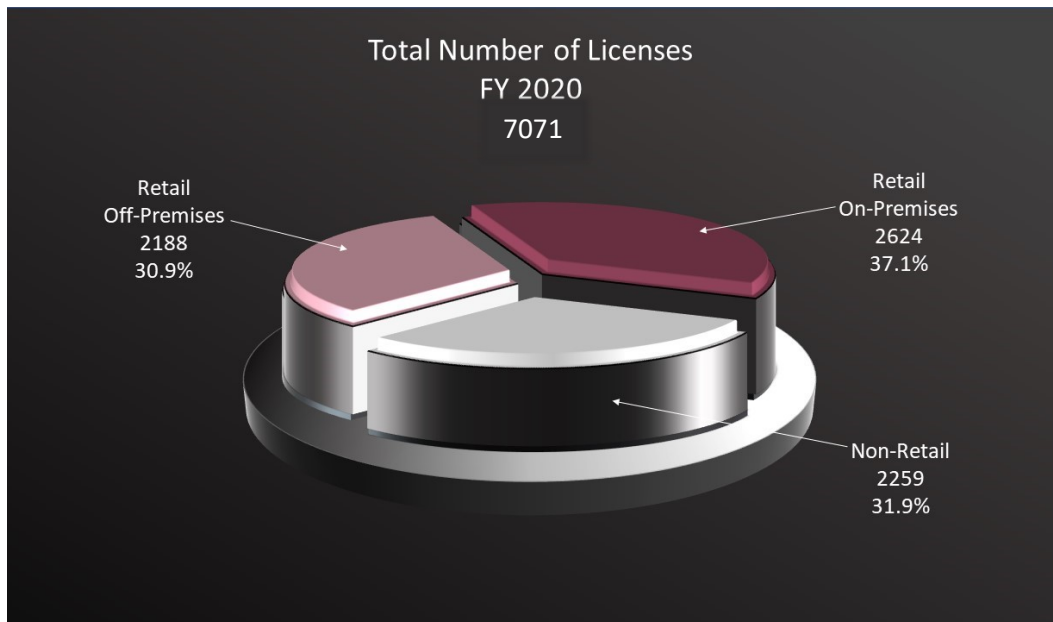
LICENSING



Licensing Division

The WVABCA Licensing Division is responsible for ensuring applicants comply with West Virginia law pertaining to the issuance and maintenance of licenses, encompassing all aspects of handling, serving, and sales of alcoholic beverages. The West Virginia State Code and Rules permit licenses to be issued under specific guidelines and require direct oversight to ensure the safety of customers, businesses and most importantly, the general public.

The majority of retail licenses issued in West Virginia are grouped into three types; Class A On-Premises (bars, restaurants, taverns), Class B Off-Premises (carry-outs, grocery stores), and Non-Retail (industry reps, transportation, brewers, wine suppliers). As illustrated in the graph below, 7,071 licenses were issued in Fiscal Year 2020.



Our Staff

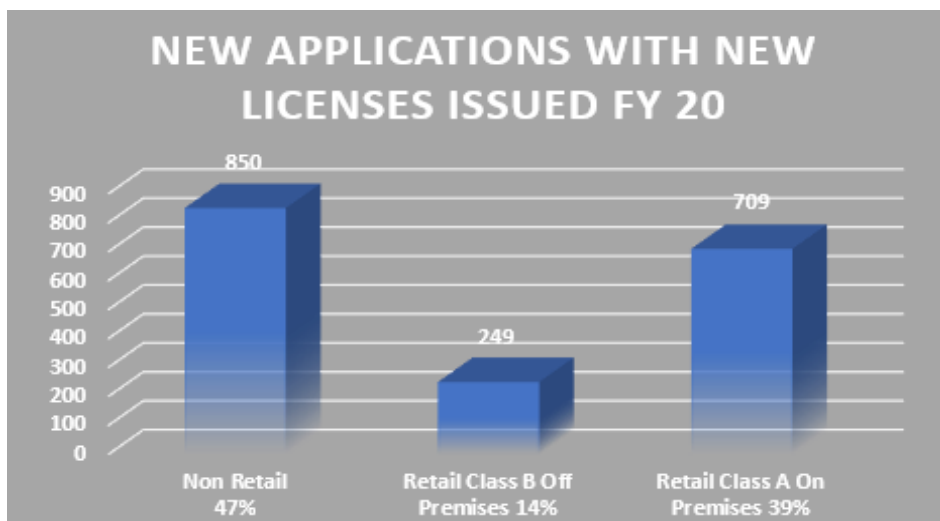
The WVABCA Licensing Division is committed to providing fast, accurate, and courteous service while ensuring fair and equitable treatment of all applicants.

The WVABCA licenses are processed by a team comprised of five full-time employees.

These licenses span twenty-three distinct categories with their own sets of compliance regulations. The majority of license categories are available on the WVABCA website.

Issued Licenses

In Fiscal Year 2020 there were 2,869 new licenses issued, as is illustrated in the graph below. (see COVID-19 remarks on next page). In addition, the WVABCA issued 5,696 renewals for a total of 7,504 active licenses.



Licensing Division - *continued*

In March, the annual renewal period for nearly every license category starts and renewal packets are mailed to over 5,000 licensees. The WVABCA works with licensees and processes renewals to and through the expiration date, which is June 30. COVID-19 impacted the license renewal process in-turn causing the WVABCA to alter many of its internal procedures. For instance: receiving and processing mail; employees working from home or remote sites; technology upgrades and new requirements; re-routing the public's inquires; conference and video call interaction with other governmental agencies; issuance of the 2020-2021 licenses; and the delay of renewal fee requirements. While the license renewal period occurred during the beginning of the *State of Emergency*, it should be noted the WVABCA was processing both new licenses for the 2019-2020 license period and renewals for the 2020-2021 license period. The full-impact of COVID-19 on licensee's will not be determined until next year's Annual Report (FY21).



In addition, Governor Justice's *State of Emergency Declaration* allowed for the temporary suspension of rules and special allowances for licensees. Curbside pickup and home delivery of food with sealed beer and wine, and 30-day floor plan extensions for outdoor dining and outdoor street dining created a major influx of applications during a time when the WVABCA was already very busy with license renewals. Other guidelines and

protocols include seating capacity limitations, both inside and outside of the licensee's licensed premises; entertainment requirements; and other public safety guidelines issued by the State and county health departments. All the executive orders. Guides, guidelines, protocols, and information created the need for the WVABCA to issue numerous licensee advisories which were updated and revised often and generated more interaction with the public and licensees via the phone, email, and mail.

FIND US NOW ON SOCIAL MEDIA

WVABCA LATEST NEWS & ADVISORIES

UPDATED: 10/14/20

- Monongalia County Advisory (8th Revision) - 10/13/20
- Limited Outdoor Dining Area Advisory (5th Revision) - 10/12/20
- Limited Outdoor Dining Area Application (3rd Revision) - 10/6/20
- Monongalia County Advisory (7th Revision) - 9/2/20
- Monongalia County Advisory (6th Revision) - 8/31/20
- Monongalia County Advisory (5th Revision) - 8/20/20
- Monongalia County Advisory (4th Revision) - 8/13/20
- Monongalia County Advisory (3rd Revision) - 8/3/20
- Limited Outdoor Dining Area Advisory (3rd Revision) - 7/27/20
- Indoor Dining Restaurant and Bar Limited Entertainment Advisory (4th Revision) - 7/24/20
- Limited Outdoor Dining Area Application (2nd Revision) - 7/24/20
- Monongalia County Advisory (2nd Revision) - 7/24/20
- Monongalia County Advisory - 7/14/20
- Indoor Dining Restaurant and Bar Limited Entertainment Advisory (3rd Revision) - 7/14/20
- Limited Outdoor Dining Area Advisory (2nd Revision) - 6/16/20
- Indoor Dining Restaurant and Bar Limited Entertainment Advisory (2nd Revision) - 6/16/20
- Indoor Dining Restaurant and Bar Limited Entertainment Advisory - 5/29/20
- Limited Outdoor Dining Area Advisory - 5/21/20
- Limited Outdoor Dining Area Application - 5/21/20
- Indoor Dining Area Advisory - 5/18/20
- Limited Home Delivery Advisory - 4/2/20
- License Renewal Advisory - 4/1/20
- Retail Liquor Outlet Advisory - 3/27/20



GRANTS



Grants

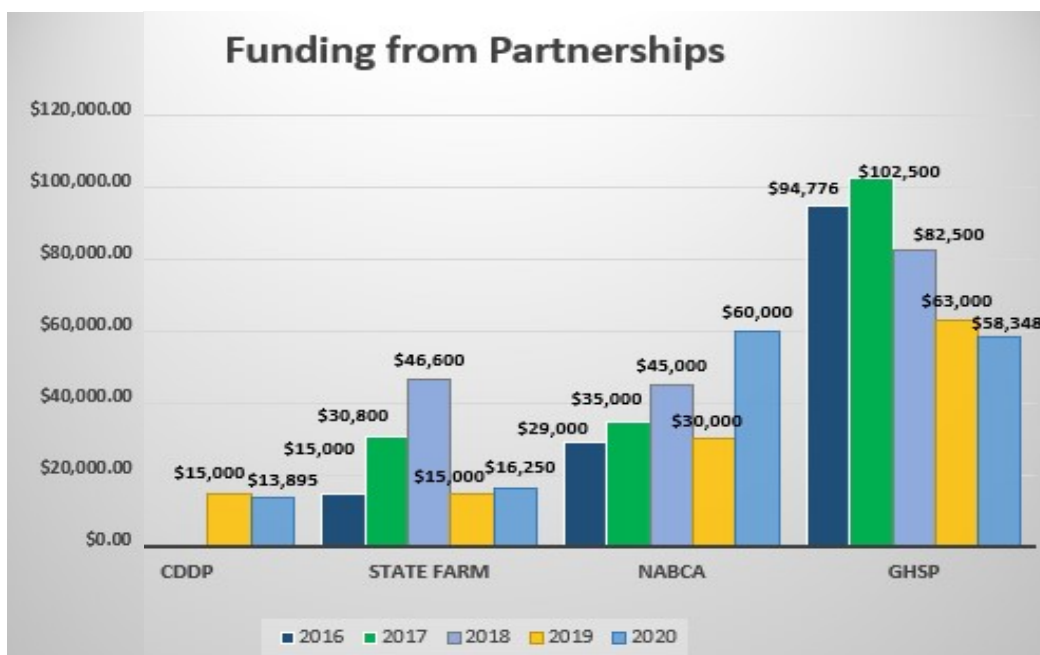


In Fiscal Year 2020, the WVABCA received a total of \$153,463 in grant funding. The National Alcohol Beverage Control Association (NABCA) provided \$60,000 in funding with a \$10,000 educational award and \$50,000 supplemental award. NABCA funding supports the DUI Simulator, NO School Spirits PSA contest, and other educational and training initiatives. These awards reflect both money received and a pending award.

The West Virginia Governor's Highway Safety Program (GHSP) receives funding from the National Highway Traffic Safety Administration and provided the WVABCA with \$58,348 to support educational programs, conduct enforcement compliance checks and training. A \$16,250 grant from State Farm® funds the DUI Simulator and NO School Spirits PSA contest. Two grants totaling 13,895 from the Commission on Drunk Driving Prevention (CDDP) fund enforcement underage compliance checks.

The WVABCA received a grant for \$4,970 from the WV Division of Justice and Community Service to support a new alcohol educational program (Myers Manual) for students across the state (not illustrated below).

The COVID-19 pandemic has seriously impacted grant funded programs (see educational and enforcement tabs. Will also impact the FY21 Annual Report).



Grant Funding Activities





EDUCATION



DUI Simulator



The WVABCA DUI Simulator program was launched in November 2010. The program travels the state visiting high schools, institutions of higher learning and other venues to educate our youth about the harmful effects of drinking and distractive driving. The program provides youth with the opportunity to experience various driving conditions, hazards and scenarios while safely operating a simulation system. The program mimics the difficulties drivers would encounter at various blood alcohol content (BAC) levels. By engaging the youth in this interactive manner, the WVABCA can provide valuable tools to combat underage drinking and distractive driving. The DUI Simulator program also includes a classroom lecture and collects relevant statistical data such as the students alcohol use, perceived use of their peers, and general knowledge of alcohol and its impact on the body. The survey also collects ancillary information such as the students drinking habits, texting and seatbelt usage in order to aid in prevention programming.



On June 10, 2019, the WVABCA commissioned a new simulator to replace the simulator and trailer purchased in 2010. The simulator has state of the art graphics and the seat has motion to help create a more realistic experience. This program is a fantastic tool to use to educate participants concerning the risks associated with drunk driving. The simulator is in very high demand with multiple events scheduled weekly. There has been positive feedback from educators, law enforcement, students, and the general public. Several comments have been made by students that they, “will never drink and drive”. There has been extensive media coverage of simulator events that have all been very positive.

Student participation during the 2019-2020 school year increased our program total to 61,262 students. Unfortunately, due to the COVID-19 pandemic the DUI Simulator was unable to complete the tour schedule already in place for March, April, May and June of 2020.

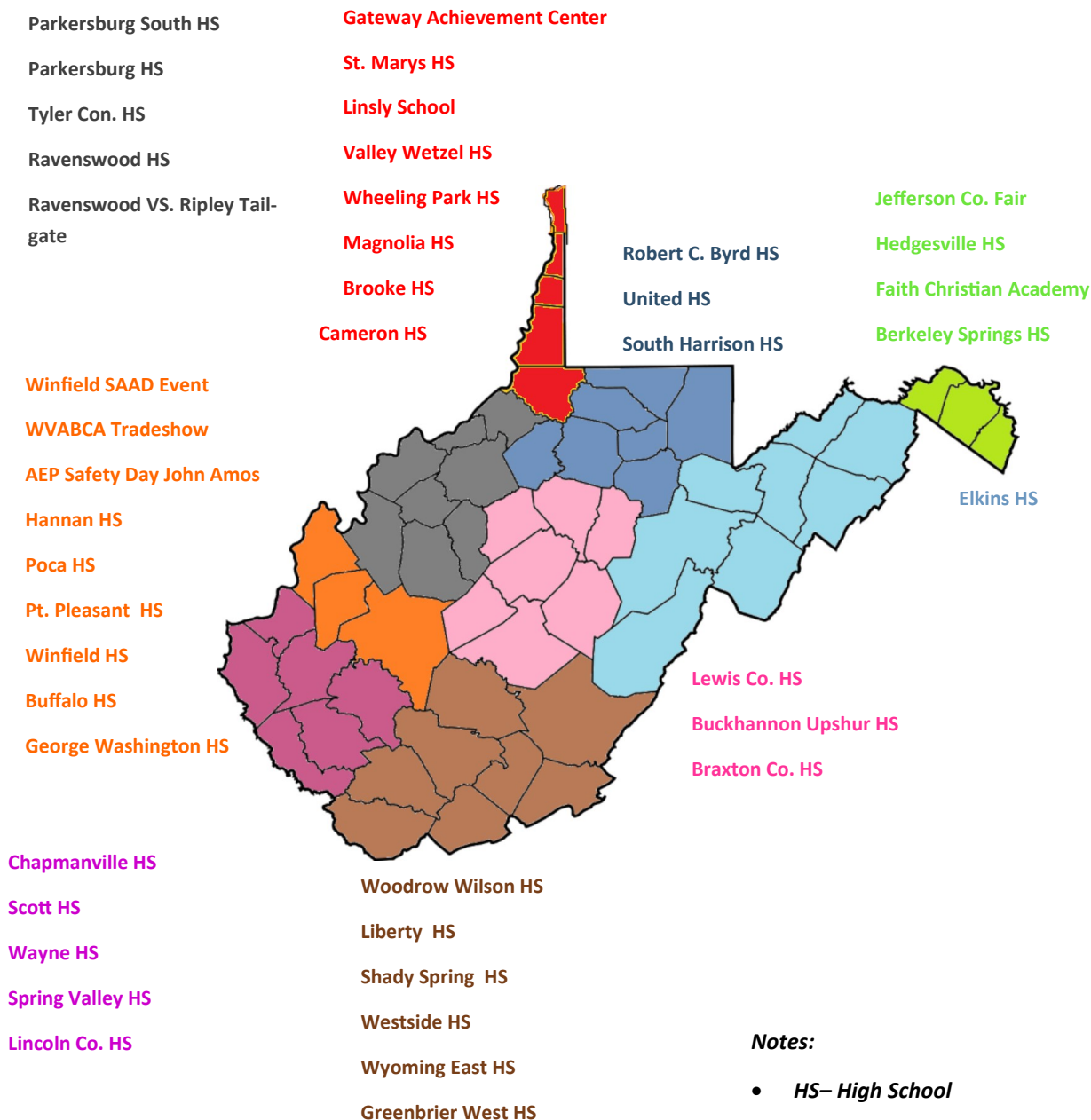
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DUI Simulator Site Visits

Fall 2019 and Spring 2020

(Events cancelled due to COVID-19 not included)



Notes:

- **HS– High School**
- **2020 Spring Semester events were cancelled as of 3/12/2020. Cancelled schools not included on map.**

NO School Spirits PSA Contest

The NO School Spirits PSA contest seeks video entries that address the dangers of underage drinking or drinking and driving. The contest is open to high school and middle school students who attend a public or private school in West Virginia. Students compete for \$10,000 in prize money. Winners must use the prize money for a school sanctioned event and/or school equipment. The program is sponsored by State Farm®, National Alcohol Beverage Control Administration, Foundation for Advancing Alcohol Responsibility, and the Governor’s Highway Safety Program.

The 2019-2020 academic school year marked the 7th year for the PSA contest. The WVABCA received a record breaking 55 video entries from over 400 students attending 38 schools. Due to the overwhelming popularity of the program and the high quality of entries received, the WVABCA expanded the prize categories to include fourth and fifth places. Additionally, this year the Foundation for Advancing Alcohol Responsibility purchased 15 Apple AirPods Pros (\$5,000) to award to the first-place winning students.

NO SCHOOL SPIRITS PSA CONTEST

STOP
GRAND PRIZE \$5,000
2ND PLACE \$2,500
3RD PLACE \$1,000
 PRIZES FUNDED BY STATE FARM®

The West Virginia Alcohol Beverage Control Administration (WVABCA) is pleased to announce the 7th Annual NO School Spirits Public Service Announcement (PSA) contest.

High school and middle school students are invited to submit a video about the dangers of drinking and driving or underage alcohol use. The winning school will be invited to help develop a PSA (TV and Radio) which will be broadcast across the state during the 2020 prom and graduation season. The prize money must be used for a school sanctioned event or for school material. All winning schools will be publicly recognized.

SPONSORED BY
 WVABCA
 West Virginia Alcohol Beverage Control Administration
 State Farm
 NABCA
 NATIONAL ALCOHOL BEVERAGE CONTROL ASSOCIATION
 GHSPM
 WEST VIRGINIA GOVERNOR'S HIGHWAY SAFETY PROGRAM

For official rules and submission please visit www.abca.wv.gov/dds or scan the QR code below.

Questions may be emailed to: NoSchoolSpirits@gmail.com

Find Us On

Selection and prize distribution will be determined by the WVABCA.



Mt. Hope Christian Academy
1st Place Winner - \$5,000 Prize

First Place Winners

- 2014-2015 **Sissonville High School**
- 2015-2016 **Bridgeport High School**
- 2016-2017 **Ripley High School**
- 2017-2018 **Herbert Hoover High School**
- 2018-2019 **Tolsia High School**
- 2019-2020 **Mt. Hope Christian Academy**

The winning entry was developed into a PSA that was aired across the state during prom and graduation season. A \$12,000 media buy yielded a \$106,242 *Return on Investment* accounting for 7,344 media placements on television and radio stations.

Certificates of Recognition from West Virginia Gov. Jim Justice were also awarded to every participant.

Education - *continued*

This year, both a middle school and private school placed for first time . Unfortunately, the NO School Spirits PSA program was negatively impacted by the *COVID-19 pandemic*. While the entry solicitation, contest deadline, judging, and PSA development occurred prior to the pandemic. The large public awards ceremonies for the winning schools that were planned for April had to be rescheduled several times. The WVABCA was ultimately forced to abandon these large events and hold smaller private award presentations.



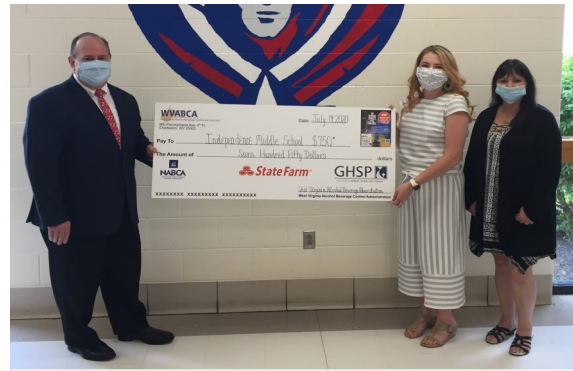
**Nitro High School
2nd Place Winner
\$2,500 Prize**



**Cabell Midland High School
3rd Place Winner
\$1,000 Prize**



**Cabell Midland High School
4th Place Winner
\$750 Prize**



**Independence Middle School
5th Place Winner
\$750 Prize**

Additional Winners

2014-2015	Morgantown H.S.	Webster County H.S.		
2015-2016	Weir H.S.	Sissonville H.S.		
2016-2017	Lewis County H.S.	Oak Glen H.S.		
2017-2018	Berkeley Springs H.S.	Webster County H.S.		
2018-2019	Berkeley Springs H.S.	Webster County H.S.		
2019-2020	Nitro H.S.	Cabell Midland H.S.	Cabell Midland H.S.	Independence M.S.

Seven Year Program Highlights

2013—2020

\$46,800 in Prize Money
\$41,273 in Radio and TV



PUBLIC INFORMATION/MEDIA

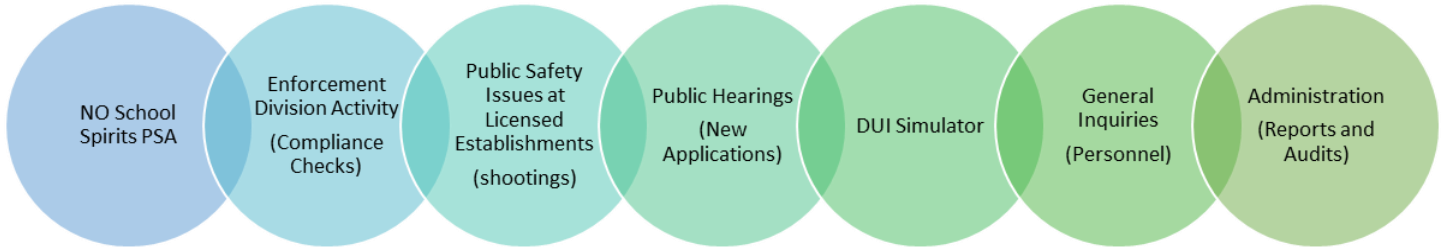


Public Information/Media

The WVABCA interacts with the public across every department. By providing factual, relevant and current information regarding the duties of the WVABCA as it relates to W.Va. State Code and Rules and addressing other factors of the alcohol industry, we can fulfill our mission and better serve the public.

We coordinate, collect and distribute information to individuals and businesses within the private sector. The WVABCA works with units of governments on a local, county, state and federal level.

The media is interested in a variety of topics and activities at the WVABCA. The most common areas of media coverage can be categorized into the following groups:



Cabell Midland students win statewide anti-underage drinking PSA contest

ONA — With a hard stance against underage drinking and driving and advanced media tools at their fingertips, six Cabell Midland High School students placed in the statewide West Virginia Alcohol Beverage Control Administration’s seventh annual “NO School Spirits” PSA contest, winning nearly \$2,000 for their submissions.



Two Raleigh County Schools win NO School Spirits PSA contest

Charleston, W.Va. – Nearly 400 students in 38 high schools and middle schools from across the state submitted 55 video entries for the West Virginia Alcohol Beverage Control Administration’s (WVABCA) 7th Annual NO School Spirits PSA (Public Service Announcement) contest.

The number of entries received and schools participating nearly doubled over last year’s contest. WVABCA Commissioner Fred Wooton said, “Clearly the program is successfully serving a great need and public interest continues to grow.



DUI simulator promotes safety, awareness

TOP STORIES

Educating young drivers



DUI simulator teaches students the dangers of drunk driving

The simulator gave four real-life scenarios for students to experience the impact of drunk driving.



West Virginia allows beer, wine home deliveries during coronavirus outbreak

Alcohol, Beverage Control Administration commissioner Frederic Wooton says licensed restaurants and bars can ship beer and wine as long as they accompany take-out food orders.



**1 dead, 2 injured in shooting behind Martinsburg
Moose Lodge**



One man shot following bar argument,
police say



**UPDATE: Authorities investigating Parkersburg
bar fight**



**Bridgeport business owner charged for serving
alcohol to customers inside, violating
governor's order**

According to the Bridgeport Police Department, on April 17, a representative with the office of Alcohol Beverage Control responded to citizen complaints that Main Street Station in Bridgeport had been serving alcohol to customers in the store.



**Huntington bar surrenders liquor
license following fatal shooting**



**Citing Pandemic, Monongalia
County Restricts Liquor Sales To In-
State Residents**



**Clerks, bartenders cited at 14 Putnam
establishments in underage alcohol sting**

Deputies and the West Virginia Alcohol Beverage Control Administration conducted underage compliance checks Thursday at businesses in Putnam County, a news release from the sheriff's office said.

The Weirton Daily Times

Bar license suspended for violating order

FOLLANSBEE – The West Virginia Alcohol Beverage Control Administration has suspended the liquor license of a local bar, saying customers were being served on the premises, a violation of a statewide order aimed at reducing the spread of the COVID-19 coronavirus.



RALEIGH COUNTY

UPDATE: Man indicted in Mad Hatter murder

2020-2030 Retail Liquor Outlets

Barbour County

- 1. 603-Smoker Friendly #33, Phillippi
- 2. 591-Belington Shop N Save, Belington

Berkeley County

- 3. 623-7-11 #28310, Hedgesville
- 4. 624-7-11 #10670, Martinsburg
- 5. 628-7-11 #25306, Martinsburg
- 6. 630-7-11 #283208, Falling Water
- 7. 723-Smoker Friendly Penn Liquor, Martinsburg
- 8. 732-Rutter's, Inwood
- 9. 724-Smoker Friendly Liquor Express, Inwood
- 10. 725-Smoker Friendly Big Apple Liquor, Inwood

Boone County

- 11. 403-Walgreens 17413, Danville
- 12. 405-Walgreens 17559, Whitesville

Braxton County

- 13. 533-Little General, Sutton
- 14. 635-CVS Pharmacy #6307, Gassaway

Brooke County

- 15. 406-Walgreens 19743, Follansbee
- 16. 407-Walgreens 19991, Wellsburg
- 17. 496-Tri-State Liquor, Weirton

Cabell County

- 18. 492-Classic Liquors, Huntington
- 19. 607-Julian's Market, Huntington
- 20. 611-Saad's Wine & Spirits, Huntington
- 21. 622-Stadium Spirits, Huntington
- 22. 626-Huntington Beverage Center, Huntington
- 23. 627-King Spirits, Huntington
- 24. 633-CVS Pharmacy #4419
- 25. 576-King Cut Rate Tobacco, Barboursville
- 26. 641-Little General Store #5060, Barboursville

Calhoun County

- Dry County

Clay County

- 27. 408-Walgreens 19334, Clay

Doddridge County

- 28. 667-7-11 #35963H, West Union

Fayette County

- 29. 409-Little General #3060, Gauley Bridge
- 30. 606-Video Palace, Inc., Montgomery
- 31. 498-Comac #3, Oak Hill
- 32. 499-Comac #4, Fayetteville

Gilmer County

- 33. 714-Smoker Friendly Liquor Plus #43, Glenville

Grant County

- 34. 452-7-11 #34915, Petersburg
- 35. 657-Crown Spirits, Petersburg

Greenbrier County

- 36. 490-Greenbrier Liquor Shoppe, White Sulphur Springs
- 37. 491-Mountaineier Mart, Caldwell
- 38. 506-The Loft, Lewisburg
- 39. 507-Lewisburg Spirits & Wine, Lewisburg
- 40. 411-Walgreens 18404, Rainelle

Hampshire County

- 41. 453-7-11 #16924A, Romney
- 42. 510-Cruise Thru, Romney

Hancock County

- 43. 497-Tri-state Discount Liquor, Chester
- 44. 537-New Cumberland Liquors, New Cumberland
- 45. 508-Celebrations, Weirton
- 46. 509-Weirton Shop N Save, Weirton

Hardy County

- 47. 454-7-11 #28317A, Wardensville
- 48. 519-A&A Spirits Shoppe, Moorefield

Harrison County

- 49. 413-Walgreens 19852, Clarksburg
- 50. 414-Walgreens 17405, Nutter Fort
- 51. 536-The Spirit Shoppe, Nutter Fort
- 52. 547-Shinnston Shop N Save, Shinnston
- 53. 586-Rocko's, Bridgeport
- 54. 660-BFS #19, Bridgeport
- 55. 658-&J's Mountaineer Mart, Salem

Jackson County

- 56. 415-Walgreens 17116, Ripley
- 57. 416-Walgreens 17280, Ravenswood

Jefferson County

- 58. 455-Harkanshi LLC dba 7-11 #34688, Ranson
- 59. 541-1&D Enterprise dba 7-11 #28315A, Harpers Ferry
- 60. 625-7-11 #28316B, Charles Town
- 61. 457-7-11 #20685, Shepherdstown
- 62. 652-Shepherdstown Liquors, Shepherdstown

Kanawha County

- 63. 417-Walgreens 12545-S, Charleston
- 64. 418-Walgreens 17408, Charleston
- 65. 419-Kroger #785, Charleston
- 66. 420-Walgreens 17353, Charleston
- 67. 421-Walgreens 19653, Charleston
- 68. 608-Premiere Liquors, Charleston
- 69. 669-7-11 35910H, Charleston
- 70. 422-Walgreens 19790, Dunbar
- 71. 423-Walgreens 17738, South Charleston
- 72. 424-Walgreens, St. Albans
- 73. 425-Walgreens 11750-S, Cross Lanes
- 74. 609-Smoker Friendly #16, Dunbar
- 75. 649-Walmart Supercenter #2576, Nitro
- 76. 656-Walgreens 17588, Sissonville
- 77. 426-Walgreens 19108, Big Chimney
- 78. 554-Sam's Club #6457, South Charleston
- 79. 589-King Cute Rate Tobaccos, Martmet
- 80. 640-Little General Store #4095, Charleston
- 81. 643-Little General Store #4135, Pinch
- 82. 647-Walmart Supercenter #2036, South Charleston

Lewis County

- 83 527-Lewis County Liquor, Weston
- 84. 584-BFS #14, Weston

Lincoln County

- 85. 663-7-11 #35927H, Hamlin

Logan County

- 86. 427-Walgreens 17792, Chapmanville
- 87. 612- ILA. Liquor & Lottery, Logan
- 88. 720- The Liquor Lair, Man

Marion County

- 89. 470-GDSH Distributors, Fairmont
- 90. 694-East Fairmont Shop N Save, Fairmont
- 91. 610-South Fairmont Shop N Save, Fairmont
- 92. 428-Walgreens 18959, Mannington

Marshall County

- 93. 429-Walgreens 19305, Benwood
- 94. 504-CVS Pharmacy #6277, Moundsville

Mason County

- 95. 602-Smoker Friendly #38, Point Pleasant
- 96. 650-Walgreens 18006, Point Pleasant
- 97. 525-Serestew Inc dba American Spirits

McDowell County

- 98. 644-Little General Store #5400, Bradshaw
- 99. 523-Weich Bantam Market, Welch

Mercer County

- 100. 502-One Stop Beverage Mart, Bluefield
- 101. 503-D&D Beverages, Bluewell
- 102. 548-D&D Beverages, Bluefield
- 103. 477-Liquors & More #1, Princeton
- 104. 478-Liquors & More #2, Princeton
- 105. 535-The Liquor Store, Princeton

Mineral County

- 106. 458-7-11 #17109B, Keyser
- 107. 653-7-11 #36952A, Keyser
- 108. 459-7-11 #28326A, Fort Ashby

Mingo County

- 109. 596-Trails End Souvenirs, Gilbert
- 110. 670-License Available Zone 57
- 111. 599-H&H Spirits, Williamson
- 112. 528-Zeek Enterprises dba Liquor Port, Kermit

Monongalia County

- 113. 471-BFS #26, Morgantown
- 114. 472-BFS #30, Morgantown
- 115. 473- GDSH Distributors, Morgantown
- 116. 516-Giant Eagle #59, Morgantown
- 117. 544-Ashbrooke Liquor Outlet, Morgantown
- 118. 734-BFS Foods #22, Morgantown
- 119. 474-BFS #38, Morgantown
- 120. 587-Walgreens 17700, Westover
- 121. 639-Giant Eagle #58, Morgantown

Monroe County

- 122. 620-Old White Corp dba Momroe Liquor, Union
- 123. 642-Little General Store #2150, Alderson

Morgan County

- 124. 460-7-11 #28303A, Berkeley Springs
- 125. 654-Top Shelf Liquors, Berkeley Springs

Nicholas County

- 126. 646-Mountaineer Mart, Richwood
- 127. 513-King Cut Rate Tobaccos #3, Summersville
- 128. 594-Godfather Liquors No. 2, Mt. Nebo

Ohio County

- 129. 432-Walgreens 17319, Wheeling
- 130. 433-Smoker Friendly #20, Wheeling
- 131. 505-CVS Pharmacy #6278, Wheeling
- 132. 582-Smoker Friendly #21, Wheeling
- 133. 629-Smoker Friendly #41, Wheeling

Pendleton County

- 134. 605-L&W Spirit Shop, Franklin

Pleasants County

- 135. 435-Walgreens 17935, St. Marys

Pocahontas County

- 136. 479-Liquors & More #3, Marlinton

Preston County

- 137. 436-Walgreens 19666, Kingwood
- 138. 475-BFS #10, Bruceton Mills
- 139. 659-Par Mar dba &J's Mountaineer Mart, Terra Alta

Putnam County

- 140. 638-CVS Pharmacy #7124, Hurricane
- 141. 655 Walgreens 17274, Eleanor
- 142. 672-Smoker Friendly, Hurricane
- 143. 597-Smoker Friendly #8, Scott Depot
- 144. 665-7-11 #35915A, St. Albans

Raleigh County

- 145. 438-Smoker Friendly Liquor Plus, Beckley
- 146. 439-Walgreens 11978-S, Beckley
- 147. 493-CJ's Tobacco Shop, Beckley
- 148. 549-Kroger #790, Beckley
- 149. 574-Godfather Liquor, Bradley
- 150. 494-CJ's Tobacco Shop, Beckley
- 151. 495-CJ's Tobacco Shop, Sophia
- 152. 661-Little General Store #2165, Daniels
- 153. 636-CVS Pharmacy #6313, Beaver

Randolph County

- 154. 562-Smoker Friendly #15, Elkins
- 155. 590-Smoker Friendly #23, Elkins
- 156. 614- Par Mar Store #45, Huttonsville

Ritchie County

- 157. 440-Walgreens 18423, Harrisville

Roane County

- 158. 531-Spencer Spirits, Spencer

Summers County

- 159. 441-Walgreens 18344, Hinton

Taylor County

- 160. 442-Walgreens 12277, Grafton

Tucker County

- 161. 443-Walgreens 18187-Parsons
- 162. 645- Mt-Top Cigo, Thomas
- 163. 715-BFS #17, Davis

Tyler County

- 164. 563-Par Mar Oil, Sistersville

Upshur County

- 165. 444-Walgreens 17113, Buckhannon

Wayne County

- 166. 578-Classic Liquors, Kenova
- 167. 637-CVS Pharmacy #6350, Kenova

Webster County

- 168. 445-Little General Store, Webster Springs

Wetzel County

- 169. 648-Walmart Supercenter #2684, New Martinsville
- 170. 728-License Available Zone 92

Wirt County

- 171. 733-Little General #7550, Elizabeth

Wood County

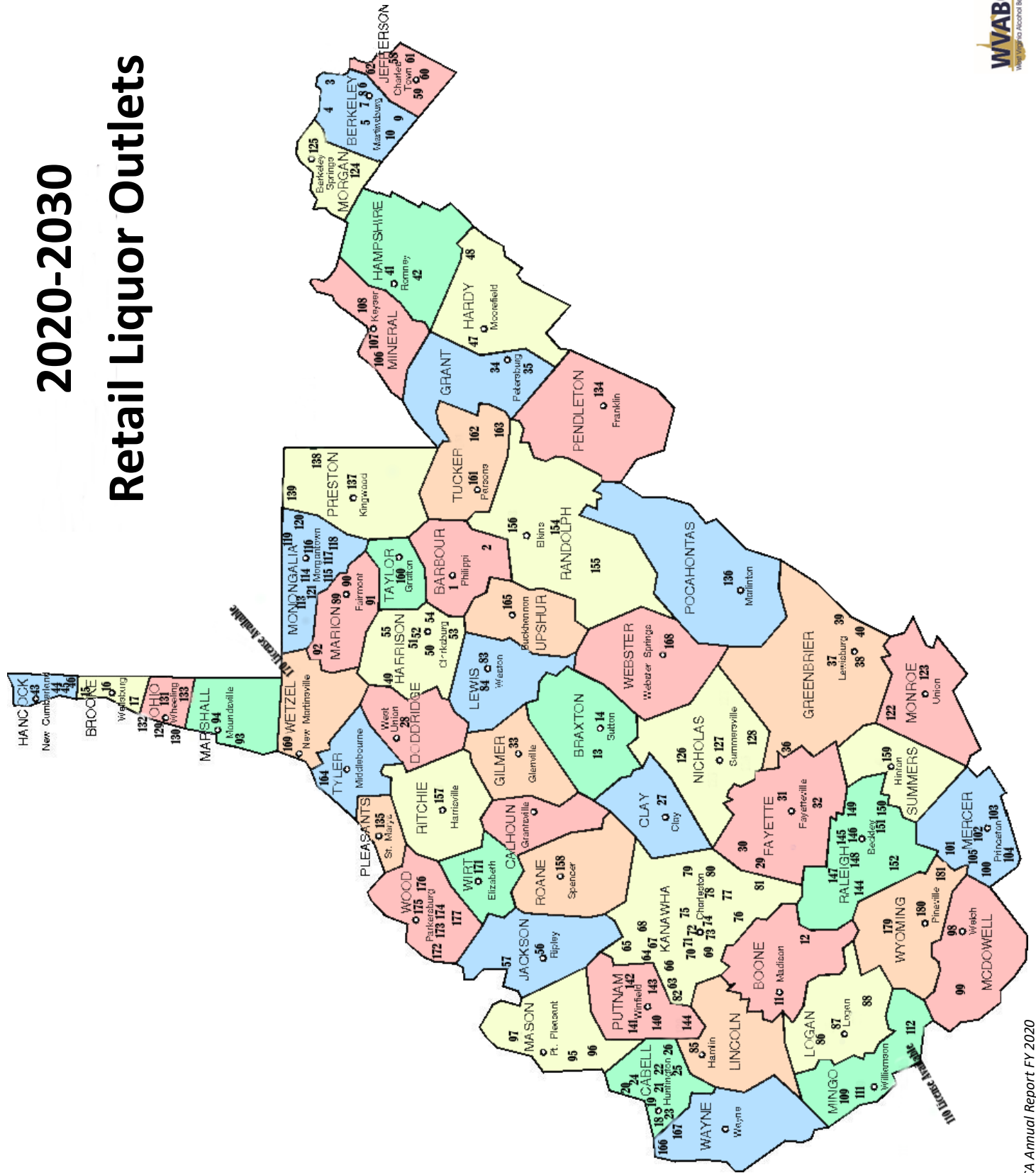
- 172. 530-Mini-Giants, Parkersburg
- 173. 545-Sam's Club #6373, Vienna
- 174. 573-Par Mar #3, Parkersburg
- 175. 598-Smoker Friendly #1, Parkersburg
- 176. 661-CVS Pharmacy #7604, Parkersburg
- 177. 713-Smoker Friendly, Parkersburg
- 178. 524-Par Mar-Cork-N-Bottle, Williamstown

Wyoming County

- 179. 446-Walgreens 18397, Mullens
- 180. 447-Walgreens 19681, Pineville
- 181. 664-7-11 #35920H, Oceana

2020-2030

Retail Liquor Outlets





WEST VIRGINIA

ALCOHOL BEVERAGE CONTROL ADMINISTRATION

900 PENNSYLVANIA AVE., 4TH FLOOR
CHARLESTON, WV 25302

304-356-5500

1-800-642-8208 (TOLL FREE WITHIN WEST VIRGINIA)

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