

State of West Virginia Offices of the Insurance Commissioner

# 2023 West Virginia Automobile Survey



Allan L. McVey Insurance Commissioner May 2023

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#### **Introduction and Rating Example Criteria**

West Virginia Code Chapter 33, Article 20, Section 19 requires the Offices of the Insurance Commissioner (OIC) to publish an annual list of current premium rates for minimum limits on automobile liability insurance in West Virginia.

**Section I** of this report contains auto rates for writers of mandatory automobile coverage limits as set forth in W. Va. Code §17D-4-2. Only liability and uninsured motorist insurance premium data were collected because Code does not require comprehensive, collision, medical payments, underinsured motorist, or any other additional or special coverages. All rating examples are based on insurer rates effective as of January 1, 2023.

Comparing auto insurance rates is a complex undertaking. Rates vary due to many factors, including the driver's age, gender, financial strength, garaging location, type of vehicle and household demographics, and many other individual characteristics. The coverage limits used in the premium rate examples meet the minimum insurance requirements mandated in West Virginia Code §17D-4-2. The current West Virginia mandatory minimum limits are commonly referred to as 25/50/25; \$25,000 bodily injury liability per person, \$50,000 bodily injury liability per accident, and \$25,000 property damage liability per event. Similarly, 25/50/25 limits are mandatory for uninsured motorists' coverage.

All rates shown in this report were requested to be provided on an annual basis. The "preferred/standard" insurer premiums generally assume that the hypothetical drivers have not incurred any moving violations, license suspensions, or chargeable accidents during their experience rating period and that they have also maintained continuous auto insurance as is required by law. The "non-standard" insurer premiums generally apply to drivers who may have incidents on their driving records, or who have otherwise failed to maintain compulsory auto insurance as required by law. The written instructions provided to insurers participating in the survey are included as <u>Exhibit 1</u> of this report.

The 2022 survey included a change of content compared to previous years. Historically, the OIC provided a comparative analysis of several West Virginia cities and neighboring cities of surrounding states. The OIC attempted to provide technical analyses of the rate disparities observed in each border state. However, as insurer rate development has diversified by using highly complex rate and predictive modeling, telematics, and artificial intelligence, there is no credible methodology of determining premium differences among individuals and entire geographical regions. For these reasons, this report focuses on bringing knowledge, awareness and information to West Virginia consumers.

For more information about compulsory automobile insurance, please contact our offices at:

West Virginia Offices of the Insurance Commissioner Property and Casualty Division Consumer Services Unit 900 Pennsylvania Avenue P.O. Box 50540 Charleston, WV 25301 304-558-3386 or 1-888-TRY-WVIC <u>www.wvinsurance.gov</u> As has been done historically, ten hypothetical drivers were selected for rating examples. These vary only with respect to ages, gender, marital status, and annual mileage driven. The sample risks included in the survey are:



An **18**-year-old **single** <u>male</u> who has two years of driving experience, is the principal operator of the vehicle, who regularly commutes to-and-from school, and averages driving about 10,000 miles per year.



An 18-year-old single <u>female</u> who has two years of driving experience, is the principal operator of the vehicle, who regularly commutes to-and-from school, and averages driving about 10,000 miles per year.



A **25**-year-old **single** <u>male</u> who has nine years of driving experience, is the principal operator of the vehicle, who regularly commutes ten miles one-way to work, and averages driving about 20,000 miles per year.



A 25-year-old single <u>female</u> who has nine years of driving experience, is the principal operator of the vehicle, who regularly commutes ten miles one-way to work, and averages driving about 20,000 miles per year.



A **35**-year-old **married** <u>male</u> who has nineteen years of driving experience, is the principal operator of the vehicle, who regularly commutes ten miles one-way to work, and averages driving about 20,000 miles per year.



A **35**-year-old **married** <u>female</u> who has nineteen years of driving experience, is the principal operator of the vehicle, who regularly commutes ten miles one-way to work, and averages driving about 20,000 miles per year.



A **48**-year-old **married** <u>male</u> who has thirty-two years of driving experience, is the principal operator of the vehicle, who regularly commutes ten miles one-way to work, and averages driving about 20,000 miles per year.



A **48**-year-old **married** <u>female</u> who has thirty-two years of driving experience, is the principal operator of the vehicle, who regularly commutes ten miles one-way to work, and averages driving about 20,000 miles per year.



A **62**-year-old **married** <u>male</u> who has forty-six years of driving experience, is the principal operator of the vehicle, does not regularly commute (pleasure usage only), and averages driving about 12,000 miles per year.



A **62**-year-old **married** <u>female</u> who has forty-six years of driving experience, is the principal operator of the vehicle, does not regularly commute (pleasure usage only), and averages driving about 12,000 miles per year.

The premiums for each example driver are provided for ten cities: Beckley, Bluefield, Charleston, Clarksburg, Huntington, Martinsburg, Morgantown, Parkersburg, Wheeling and Williamson. As it is now commonplace that insurance companies vary their premiums based upon the specific garaging zip code of a risk, and several of the cities included in the survey have multiple zip codes associated with them, specific zip codes have been selected to better ensure that intra-city rates being provided are based upon comparable criteria. For the survey, the following cities and zip codes were assigned for the purpose of responding to the survey:



While the selected example cities may not fit your situation, they do provide a relative guideline. It is important to understand that even if you reside within or nearby one of these cities, your automobile rates may be significantly different due to the multitude and variability of factors used in the rating process. Your exact rate would be based on each company's individual underwriting and rating rules, and because companies vary greatly in those criteria, it is always advisable to get quotes from several companies using the same coverage options and limits when shopping for insurance.

For the 2023 report, the sample rated vehicle was a **2018 Toyota Camry**: unchanged from last year's report.

While the sample vehicle is the same as previously used for rating purposes, one cannot compare rates from 2020 to 2022 due to the COVID-19 pandemic. In 2020, COVID-19 changed an entire nation's driving habits and automobile usage because of public shutdowns, quarantines, social distancing and other measures taken to reduce virus infection. Throughout 2021 and into 2022, while some cities and other geographical locations continue to have some mitigation efforts and restrictions in place, the majority of the United States have returned to pre-pandemic driving practices. The increase in driving habits is also noted in insurer rate filings that are trending higher and are now more in-line with pre-COVID rates as opposed to the rate decreases and premium relief efforts implemented by insurers in 2020. It is unknown how COVID-19 will ultimately affect the rates as the nation continues to experience economic factors such as inflation, supply chain issues and product shortages that may affect overall driving practices and insurance costs.

#### **Additional Information about the Sampled Companies**

The companies which appear in this report were selected for inclusion in the survey because their calendar year 2022 market shares by written premium volume were among the top 50 active licensed insurers writing business in West Virginia **OR** the company was part of a group that was listed in the top 50 auto insurers by premium market share. A company's market share is determined by the company's written premiums reported for West Virginia divided by the total written premiums of all companies for the same timeframes and same line of insurance. Thus, many active companies with smaller private passenger auto premium volumes do not appear in this survey. Specifically, in 2022 there were a total of 127 licensed companies reporting activity in West Virginia (where activity is defined as either writing premiums, earning premiums, incurring losses or paying losses) in the private passenger automobile line of insurance business. Of these 127 insurers, 95 reported direct premiums written. For this survey, 36 companies provided standard sample premiums and four (4) companies provided non-standard sample premiums. The responding insurers comprise approximately 87.03% of the personal auto insurance premiums written in West Virginia during calendar year 2022.

The inclusion of an insurer's rates in this survey does not imply that the company is accepting new business at any given time. Generally, if a company is not writing new business in West Virginia, that company would not provide sample rates in this auto survey.

The companies have been divided into categories labeled "Preferred/Standard Companies" and "Non-Standard Companies." This is not a precise distinction, but rather is subject to some interpretation. Generally, the "Preferred/Standard Companies" write policies for drivers who have maintained continuous auto insurance coverage, whereas the "Non-Standard Companies" write policies for drivers who have one or more driving violation(s) or who have failed to maintain compulsory automobile insurance. Non-standard companies are those which are subject to the specific requirements of §33-6-31c and §114CSR37. The responding companies selected the rate category for which they were providing rate samples.

The survey was performed via an online survey portal: <u>WV Auto Rates Survey</u>. A company's submitted rates may not be representative of a similar risk because there is a myriad of specific

components and factors involved in calculating a policyholder's final rate. Company rates are provided voluntarily, and this report is reliant on the insurer to provide accurate and consistent rates using the components and examples provided to them in the survey instructions.

As of the publication date for this report, the following companies have specific eligibility requirements:

• Insurance through a USAA property and casualty insurance company is generally available only to U.S. military service persons who are either currently serving, retired, or have an honorable discharge as well as adult children and former spouses of USAA members. USAA companies with these specific requirements for coverage include:

United Services Automobile Association USAA Casualty Insurance Company USAA General Indemnity Company Garrison Property and Casualty Insurance Company

• Eligibility for the following companies require AARP Membership:

Property and Casualty Insurance Company of Hartford Trumbull Insurance Company Twin City Fire Insurance Company

### **Section 1:**

2023 Auto Insurance Survey Responses

> Rates Effective January 2023

#### 18 yr. Male, single, principal operator, no accidents or violations, Commutes to school, 10,000 miles annually.

Preferred/Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Prop & Cas Ins Co	\$1,920	\$1,874	\$1,966	\$1,728	\$2,016
American Natl Gen Ins Co	\$1,724	\$1,638	\$1,682	\$1,408	\$1,818
American Natl Prop & Cas Co	\$1,106	\$1,046	\$1,086	\$916	\$1,170
American Select Ins Co	\$946	\$818	\$835	\$799	\$998
Amica Mut Ins Co	\$5,697	\$5,697	\$5,882	\$5,236	\$5,568
CSAA Fire & Cas Ins Co	\$2,110	\$2,111	\$2,285	\$2,209	\$2,298
Encompass Home & Auto Ins Co	\$1,409	\$1,078	\$1,136	\$1,214	\$1,137
Erie Ins Prop & Cas Co	\$1,116	\$1,005	\$1,104	\$972	\$1,131
Esurance Prop & Cas Ins Co	\$3,536	\$2,958	\$3,536	\$2,964	\$3,258
Farmers & Mechanics Fire & Cas Ins	\$1,753	\$1,598	\$1,543	\$1,219	\$1,510
Farmers Direct Prop & Cas Ins Co	\$1,925	\$1,925	\$2,264	\$1,995	\$2,198
Farmers Grp Prop & Cas Ins Co	\$1,148	\$1,148	\$1,148	\$1,148	\$1,148
Farmers Prop & Cas Ins Co	\$1,245	\$1,245	\$1,365	\$1,084	\$1,490
Garrison Prop & Cas Ins Co	\$1,794	\$1,979	\$1,749	\$1,603	\$1,855
GEICO Advantage Ins Co	\$1,964	\$1,964	\$2,130	\$1,777	\$2,110
GEICO Choice Ins Co	\$2,261	\$2,261	\$2,437	\$2,043	\$2,414
GEICO Secure Ins Co	\$1,776	\$1,776	\$1,917	\$1,610	\$1,953
Hartford Accident & Ind Co	\$1,837	\$2,066	\$1,779	\$1,679	\$1,911
Hartford Cas Ins Co	\$1,342	\$1,500	\$1,305	\$1,234	\$1,392
Horace Mann Ins Co	\$895	\$895	\$1,045	\$908	\$1,112
Horace Mann Prop & Cas Ins Co	\$2,045	\$2,045	\$2,655	\$2,369	\$2,825
Liberty Mut Ins Co	\$4,421	\$4,271	\$3,995	\$4,063	\$4,478
Liberty Mut Personal Ins Co	\$4,015	\$3,877	\$3,628	\$3,688	\$4,064
Mico Ins Co	\$2,472	\$2,052	\$2,035	\$1,719	\$2,230
National Gen Assur Co	\$3,551	\$3,489	\$3,696	\$3,088	\$3,503
Nationwide Ins Co Of Amer	\$1,543	\$1,670	\$2,271	\$1,783	\$2,226
Progressive Classic Ins Co	\$1,996	\$1,827	\$2,046	\$1,794	\$2,033
Progressive Max Ins Co	\$2,299	\$2,155	\$2,340	\$2,118	\$2,302
Root Ins Co	\$3,284	\$2,850	\$2,992	\$2,866	\$3,164
Safeco Ins Co Of Amer	\$2,019	\$2,019	\$1,880	\$1,516	\$1,910
State Farm Fire & Cas Co	\$2,995	\$2,563	\$2,643	\$2,593	\$2,744
State Farm Mut Auto Ins Co	\$2,015	\$1,722	\$1,776	\$1,742	\$1,844
Teachers Ins Co	\$2,341	\$2,341	\$2,914	\$2,462	\$2,964
United Serv Automobile Assn	\$1,178	\$1,302	\$1,141	\$1,040	\$1,214
USAA Cas Ins Co	\$1,162	\$1,300	\$1,169	\$1,062	\$1,291
USAA Gen Ind Co	\$1,295	\$1,473	\$1,279	\$1,188	\$1,409
Non-Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Ind Co	\$4,385	\$4,094	\$4,554	\$3,648	\$4,604
Peak Prop & Cas Ins Corp	\$4,498	\$4,254	\$4,404	\$3,924	\$4,591
Permanent Gen Assur Corp	\$3,936	\$4,566	\$4,318	\$3,502	\$4,418
West Virginia Natl Auto Ins Co	\$4,543	\$5,709	\$6,321	\$4,098	\$5,932

#### 18 yr. Male, single, principal operator, no accidents or violations, Commutes to school, 10,000 miles annually.

Preferred/Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Prop & Cas Ins Co	\$1,712	\$1,810	\$1,908	\$1,748	\$2,030
American Natl Gen Ins Co	\$1,388	\$1,564	\$1,558	\$1,482	\$1,956
American Natl Prop & Cas Co	\$900	\$1,020	\$1,000	\$960	\$1,236
American Select Ins Co	\$768	\$813	\$941	\$756	\$1,058
Amica Mut Ins Co	\$4,607	\$5,236	\$5,526	\$5,239	\$6,051
CSAA Fire & Cas Ins Co	\$1,782	\$1,926	\$2,034	\$2,134	\$2,518
Encompass Home & Auto Ins Co	\$980	\$1,017	\$1,173	\$1,243	\$1,427
Erie Ins Prop & Cas Co	\$811	\$977	\$977	\$947	\$1,088
Esurance Prop & Cas Ins Co	\$2,678	\$2,886	\$3,350	\$2,964	\$3,776
Farmers & Mechanics Fire & Cas Ins	\$984	\$1,161	\$1,191	\$1,510	\$1,870
Farmers Direct Prop & Cas Ins Co	\$1,617	\$1,995	\$1,884	\$1,894	\$2,256
Farmers Grp Prop & Cas Ins Co	\$1,148	\$1,148	\$1,148	\$1,148	\$1,148
Farmers Prop & Cas Ins Co	\$1,361	\$1,084	\$1,273	\$1,042	\$1,864
Garrison Prop & Cas Ins Co	\$1,537	\$1,375	\$1,809	\$1,800	\$2,004
GEICO Advantage Ins Co	\$1,636	\$1,984	\$1,935	\$1,684	\$2,087
GEICO Choice Ins Co	\$1,886	\$2,271	\$2,222	\$1,938	\$2,398
GEICO Secure Ins Co	\$1,494	\$1,764	\$1,756	\$1,607	\$1,905
Hartford Accident & Ind Co	\$1,892	\$1,521	\$1,709	\$1,525	\$2,706
Hartford Cas Ins Co	\$1,382	\$1,125	\$1,256	\$1,125	\$1,943
Horace Mann Ins Co	\$731	\$908	\$868	\$895	\$861
Horace Mann Prop & Cas Ins Co	\$2,023	\$2,369	\$2,338	\$2,494	\$2,289
Liberty Mut Ins Co	\$4,231	\$4,103	\$4,515	\$4,100	\$4,933
Liberty Mut Personal Ins Co	\$3,840	\$3,724	\$4,097	\$3,722	\$4,472
Mico Ins Co	\$1,625	\$1,767	\$2,169	\$1,692	\$2,706
National Gen Assur Co	\$2,389	\$2,860	\$3,456	\$2,984	\$3,871
Nationwide Ins Co Of Amer	\$1,536	\$1,598	\$2,093	\$1,908	\$2,922
Progressive Classic Ins Co	\$2,044	\$1,865	\$1,720	\$1,681	\$2,357
Progressive Max Ins Co	\$2,296	\$2,179	\$2,058	\$2,024	\$2,636
Root Ins Co	\$2,668	\$2,884	\$2,900	\$2,706	\$3,540
Safeco Ins Co Of Amer	\$1,511	\$1,729	\$1,990	\$1,734	\$2,015
State Farm Fire & Cas Co	\$2,132	\$2,276	\$2,535	\$2,346	\$3,091
State Farm Mut Auto Ins Co	\$1,429	\$1,527	\$1,703	\$1,575	\$2,080
Teachers Ins Co	\$2,096	\$2,462	\$2,467	\$2,622	\$2,566
United Serv Automobile Assn	\$958	\$900	\$1,080	\$1,179	\$1,311
USAA Cas Ins Co	\$984	\$921	\$1,108	\$1,200	\$1,343
USAA Gen Ind Co	\$1,068	\$987	\$1,240	\$1,350	\$1,445
Non-Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson

Non-Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Ind Co	\$3,469	\$3,717	\$4,149	\$3,738	\$5,346
Peak Prop & Cas Ins Corp	\$3,631	\$4,041	\$4,149	\$3,623	\$4,687
Permanent Gen Assur Corp	\$3,273	\$3,714	\$4,751	\$4,239	\$4,911
West Virginia Natl Auto Ins Co	\$3,820	\$5,487	\$4,654	\$4,598	\$5,877

## 18 yr. Female, single, principal operator, no accidents or violations, Commutes to school, 10,000 miles annually.

<b>Preferred/Standard Companies</b>	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Prop & Cas Ins Co	\$1,810	\$1,770	\$1,854	\$1,624	\$1,898
American Natl Gen Ins Co	\$1,594	\$1,516	\$1,556	\$1,302	\$1,682
American Natl Prop & Cas Co	\$1,022	\$966	\$1,004	\$846	\$1,082
American Select Ins Co	\$946	\$818	\$835	\$799	\$998
Amica Mut Ins Co	\$5,231	\$5,231	\$5,399	\$4,807	\$5,112
CSAA Fire & Cas Ins Co	\$1,953	\$1,955	\$2,114	\$2,045	\$2,124
Encompass Home & Auto Ins Co	\$1,409	\$1,078	\$1,136	\$1,214	\$1,137
Erie Ins Prop & Cas Co	\$961	\$867	\$952	\$839	\$974
Esurance Prop & Cas Ins Co	\$2,848	\$2,404	\$2,848	\$2,408	\$2,636
Farmers & Mechanics Fire & Cas Ins	\$1,218	\$1,111	\$1,074	\$852	\$1,052
Farmers Direct Prop & Cas Ins Co	\$1,830	\$1,830	\$2,152	\$1,898	\$2,089
Farmers Grp Prop & Cas Ins Co	\$957	\$957	\$957	\$957	\$957
Farmers Prop & Cas Ins Co	\$1,184	\$1,184	\$1,299	\$1,032	\$1,418
Garrison Prop & Cas Ins Co	\$1,670	\$1,841	\$1,626	\$1,491	\$1,726
GEICO Advantage Ins Co	\$2,312	\$2,312	\$2,513	\$2,092	\$2,490
GEICO Choice Ins Co	\$2,463	\$2,463	\$2,659	\$2,225	\$2,634
GEICO Secure Ins Co	\$1,697	\$1,697	\$1,829	\$1,545	\$1,865
Hartford Accident & Ind Co	\$1,686	\$1,890	\$1,640	\$1,544	\$1,748
Hartford Cas Ins Co	\$1,206	\$1,345	\$1,172	\$1,110	\$1,249
Horace Mann Ins Co	\$886	\$886	\$1,035	\$898	\$1,101
Horace Mann Prop & Cas Ins Co	\$1,341	\$1,341	\$1,739	\$1,553	\$1,850
Liberty Mut Ins Co	\$4,116	\$3,987	\$3,727	\$3,794	\$4,175
Liberty Mut Personal Ins Co	\$3,737	\$3,624	\$3,390	\$3,447	\$3,790
Mico Ins Co	\$2,605	\$2,161	\$2,143	\$1,810	\$2,348
National Gen Assur Co	\$3,101	\$3,048	\$3,226	\$2,696	\$3,060
Nationwide Ins Co Of Amer	\$1,212	\$1,309	\$1,763	\$1,392	\$1,729
Progressive Classic Ins Co	\$1,807	\$1,654	\$1,853	\$1,629	\$1,840
Progressive Max Ins Co	\$2,144	\$2,012	\$2,184	\$1,985	\$2,148
Root Ins Co	\$3,166	\$2,744	\$2,892	\$2,764	\$3,052
Safeco Ins Co Of Amer	\$1,889	\$1,889	\$1,761	\$1,426	\$1,791
State Farm Fire & Cas Co	\$2,381	\$2,040	\$2,103	\$2,064	\$2,183
State Farm Mut Auto Ins Co	\$1,599	\$1,367	\$1,410	\$1,383	\$1,464
Teachers Ins Co	\$1,535	\$1,535	\$1,908	\$1,614	\$1,941
United Serv Automobile Assn	\$1,123	\$1,241	\$1,088	\$992	\$1,157
USAA Cas Ins Co	\$1,115	\$1,247	\$1,121	\$1,019	\$1,239
USAA Gen Ind Co	\$1,207	\$1,372	\$1,191	\$1,106	\$1,311
Non-Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Ind Co	\$3,682	\$3,448	\$3,848	\$3,088	\$3,894
Peak Prop & Cas Ins Corp	\$4,212	\$3,988	\$4,122	\$3,668	\$4,301
Permanent Gen Assur Corp	\$3,754	\$4,351	\$4,115	\$3,341	\$4,211
West Virginia Natl Auto Ins Co	\$3,597	\$4,516	\$4,997	\$3,246	\$4,691

18 yr. Female, single, principal operator, no accidents or violations,
Commutes to school, 10,000 miles annually.

Preferred/Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Prop & Cas Ins Co	\$1,608	\$1,700	\$1,798	\$1,646	\$1,920
American Natl Gen Ins Co	\$1,282	\$1,448	\$1,442	\$1,372	\$1,808
American Natl Prop & Cas Co	\$832	\$944	\$926	\$886	\$1,142
American Select Ins Co	\$768	\$813	\$941	\$756	\$1,058
Amica Mut Ins Co	\$4,232	\$4,807	\$5,074	\$4,810	\$5,553
CSAA Fire & Cas Ins Co	\$1,653	\$1,785	\$1,884	\$1,974	\$2,327
Encompass Home & Auto Ins Co	\$980	\$1,017	\$1,173	\$1,243	\$1,427
Erie Ins Prop & Cas Co	\$700	\$843	\$843	\$817	\$393
Esurance Prop & Cas Ins Co	\$2,186	\$2,348	\$2,706	\$2,408	\$3,036
Farmers & Mechanics Fire & Cas Ins	\$691	\$813	\$833	\$1,052	\$1,299
Farmers Direct Prop & Cas Ins Co	\$1,538	\$1,898	\$1,794	\$1,802	\$2,136
Farmers Grp Prop & Cas Ins Co	\$957	\$957	\$957	\$957	\$957
Farmers Prop & Cas Ins Co	\$1,293	\$1,032	\$1,213	\$989	\$1,772
Garrison Prop & Cas Ins Co	\$1,431	\$1,280	\$1,682	\$1,675	\$1,864
GEICO Advantage Ins Co	\$1,923	\$2,344	\$2,278	\$1,977	\$2,452
GEICO Choice Ins Co	\$2,052	\$2,481	\$2,420	\$2,109	\$2,609
GEICO Secure Ins Co	\$1,436	\$1,694	\$1,679	\$1,539	\$1,810
Hartford Accident & Ind Co	\$1,735	\$1,405	\$1,574	\$1,402	\$2,462
Hartford Cas Ins Co	\$1,239	\$1,015	\$1,129	\$1,016	\$1,733
Horace Mann Ins Co	\$723	\$898	\$859	\$886	\$854
Horace Mann Prop & Cas Ins Co	\$1,327	\$1,553	\$1,533	\$1,635	\$1,501
Liberty Mut Ins Co	\$3,952	\$3,834	\$4,206	\$3,828	\$4,582
Liberty Mut Personal Ins Co	\$3,588	\$3,486	\$3,819	\$3,478	\$4,158
Mico Ins Co	\$1,709	\$1,858	\$2,283	\$1,780	\$2,855
National Gen Assur Co	\$2,174	\$2,498	\$3,014	\$2,607	\$3,383
Nationwide Ins Co Of Amer	\$1,204	\$1,252	\$1,628	\$1,488	\$2,257
Progressive Classic Ins Co	\$1,858	\$1,694	\$1,559	\$1,524	\$2,110
Progressive Max Ins Co	\$2,150	\$2,040	\$1,927	\$1,896	\$2,428
Root Ins Co	\$2,576	\$2,788	\$2,796	\$2,604	\$3,390
Safeco Ins Co Of Amer	\$1,417	\$1,624	\$1,862	\$1,630	\$1,886
State Farm Fire & Cas Co	\$1,699	\$1,813	\$2,018	\$1,869	\$2,458
State Farm Mut Auto Ins Co	\$1,136	\$1,213	\$1,352	\$1,251	\$1,650
Teachers Ins Co	\$1,375	\$1,614	\$1,617	\$1,718	\$1,682
United Serv Automobile Assn	\$914	\$859	\$1,030	\$1,124	\$1,249
USAA Cas Ins Co	\$944	\$884	\$1,063	\$1,151	\$1,289
USAA Gen Ind Co	\$995	\$920	\$1,155	\$1,257	\$1,346
Non-Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Ind Co	\$2,937	\$3,136	\$3,502	\$3,155	\$4,488
Peak Prop & Cas Ins Corp	\$3,392	\$3,772	\$3,882	\$3,389	\$4,411
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\$3,543

\$4,341

\$4,525

\$3,685

\$4,040

\$3,641

\$4,680

\$4,647

\$3,123

\$3,028

Permanent Gen Assur Corp

West Virginia Natl Auto Ins Co

#### 25 yr. Male, single, principal operator, no accidents or violations, 20,000 miles annually.

Preferred/Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Prop & Cas Ins Co	\$792	\$780	\$810	\$720	\$818
American Natl Gen Ins Co	\$672	\$640	\$658	\$554	\$708
American Natl Prop & Cas Co	\$438	\$418	\$432	\$364	\$464
American Select Ins Co	\$360	\$313	\$315	\$301	\$378
Amica Mut Ins Co	\$1,976	\$1,976	\$2,038	\$1,822	\$1,934
CSAA Fire & Cas Ins Co	\$917	\$918	\$978	\$948	\$981
Encompass Home & Auto Ins Co	\$583	\$455	\$479	\$509	\$478
Erie Ins Prop & Cas Co	\$587	\$533	\$583	\$514	\$595
Esurance Prop & Cas Ins Co	\$1,126	\$1,006	\$1,126	\$1,006	\$1,068
Farmers & Mechanics Fire & Cas Ins	\$700	\$641	\$620	\$497	\$607
Farmers Direct Prop & Cas Ins Co	\$754	\$754	\$885	\$780	\$861
Farmers Grp Prop & Cas Ins Co	\$702	\$702	\$702	\$702	\$702
Farmers Prop & Cas Ins Co	\$517	\$517	\$561	\$450	\$615
Garrison Prop & Cas Ins Co	\$976	\$1,070	\$950	\$876	\$1,006
GEICO Advantage Ins Co	\$641	\$641	\$683	\$586	\$680
GEICO Choice Ins Co	\$677	\$677	\$717	\$620	\$714
GEICO Secure Ins Co	\$757	\$757	\$796	\$698	\$812
Hartford Accident & Ind Co	\$830	\$915	\$807	\$771	\$857
Hartford Cas Ins Co	\$900	\$995	\$879	\$835	\$929
Horace Mann Ins Co	\$475	\$475	\$552	\$480	\$586
Horace Mann Prop & Cas Ins Co	\$702	\$702	\$908	\$811	\$965
Liberty Mut Ins Co	\$2,416	\$2,346	\$2,191	\$2,221	\$2,436
Liberty Mut Personal Ins Co	\$2,210	\$2,147	\$2,003	\$2,032	\$2,224
Mico Ins Co	\$1,815	\$1,508	\$1,501	\$1,271	\$1,641
National Gen Assur Co	\$975	\$959	\$1,015	\$851	\$964
Nationwide Ins Co Of Amer	\$547	\$582	\$743	\$607	\$730
Progressive Classic Ins Co	\$817	\$751	\$836	\$738	\$832
Progressive Max Ins Co	\$1,189	\$1,138	\$1,204	\$1,128	\$1,190
Root Ins Co	\$1,720	\$1,540	\$1,594	\$1,556	\$1,678
Safeco Ins Co Of Amer	\$701	\$701	\$662	\$560	\$673
State Farm Fire & Cas Co	\$1,126	\$972	\$1,000	\$983	\$1,036
State Farm Mut Auto Ins Co	\$737	\$633	\$652	\$640	\$676
Teachers Ins Co	\$790	\$790	\$980	\$831	\$997
United Serv Automobile Assn	\$579	\$635	\$560	\$515	\$594
USAA Cas Ins Co	\$615	\$683	\$616	\$564	\$678
USAA Gen Ind Co	\$858	\$969	\$845	\$787	\$928
Non-Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Ind Co	\$2,591	\$2,435	\$2,729	\$2,195	\$2,772
Peak Prop & Cas Ins Corp	\$2,725	\$2,613	\$2,656	\$2,327	\$2,794
Permanent Gen Assur Corp	\$2,034	\$2,329	\$2,208	\$1,820	\$2,261
West Virginia Natl Auto Ins Co	\$1,473	\$1,835	\$2,024	\$1,335	\$1,903

25 yr. Male, single, principal operator, no accidents or violations,
20,000 miles annually.

Preferred/Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Prop & Cas Ins Co	\$716	\$744	\$776	\$736	\$830
American Natl Gen Ins Co	\$544	\$612	\$608	\$582	\$760
American Natl Prop & Cas Co	\$358	\$406	\$396	\$382	\$488
American Select Ins Co	\$291	\$307	\$353	\$287	\$400
Amica Mut Ins Co	\$1,611	\$1,822	\$1,920	\$1,823	\$2,094
CSAA Fire & Cas Ins Co	\$800	\$848	\$890	\$924	\$1,063
Encompass Home & Auto Ins Co	\$416	\$433	\$488	\$522	\$593
Erie Ins Prop & Cas Co	\$433	\$517	\$516	\$501	\$575
Esurance Prop & Cas Ins Co	\$946	\$992	\$1,088	\$1,006	\$1,176
Farmers & Mechanics Fire & Cas Ins	\$408	\$475	\$486	\$607	\$745
Farmers Direct Prop & Cas Ins Co	\$637	\$780	\$742	\$742	\$883
Farmers Grp Prop & Cas Ins Co	\$702	\$702	\$702	\$702	\$702
Farmers Prop & Cas Ins Co	\$559	\$450	\$529	\$432	\$772
Garrison Prop & Cas Ins Co	\$843	\$760	\$981	\$978	\$1,082
GEICO Advantage Ins Co	\$546	\$643	\$630	\$561	\$675
GEICO Choice Ins Co	\$581	\$677	\$664	\$596	\$710
GEICO Secure Ins Co	\$660	\$749	\$745	\$699	\$798
Hartford Accident & Ind Co	\$850	\$712	\$782	\$713	\$1,152
Hartford Cas Ins Co	\$923	\$769	\$848	\$768	\$1,262
Horace Mann Ins Co	\$388	\$480	\$460	\$475	\$459
Horace Mann Prop & Cas Ins Co	\$695	\$811	\$801	\$854	\$785
Liberty Mut Ins Co	\$2,309	\$2,231	\$2,454	\$2,247	\$2,703
Liberty Mut Personal Ins Co	\$2,110	\$2,040	\$2,243	\$2,056	\$2,464
Mico Ins Co	\$1,205	\$1,310	\$1,595	\$1,252	\$1,981
National Gen Assur Co	\$714	\$790	\$945	\$883	\$1,067
Nationwide Ins Co Of Amer	\$538	\$556	\$693	\$642	\$920
Progressive Classic Ins Co	\$837	\$766	\$709	\$694	\$954
Progressive Max Ins Co	\$1,190	\$1,149	\$1,106	\$1,094	\$1,298
Root Ins Co	\$1,450	\$1,552	\$1,554	\$1,484	\$1,888
Safeco Ins Co Of Amer	\$554	\$623	\$693	\$625	\$700
State Farm Fire & Cas Co	\$818	\$869	\$962	\$894	\$1,160
State Farm Mut Auto Ins Co	\$528	\$563	\$626	\$580	\$761
Teachers Ins Co	\$709	\$831	\$832	\$883	\$865
United Serv Automobile Assn	\$478	\$451	\$533	\$579	\$638
USAA Cas Ins Co	\$524	\$494	\$587	\$634	\$704
USAA Gen Ind Co	\$712	\$661	\$820	\$891	\$952
Non-Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson

Non-Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Ind Co	\$2,090	\$2,219	\$2,478	\$2,239	\$3,152
Peak Prop & Cas Ins Corp	\$2,135	\$2,360	\$2,482	\$2,167	\$3,008
Permanent Gen Assur Corp	\$1,709	\$1,924	\$2,405	\$2,168	\$2,502
West Virginia Natl Auto Ins Co	\$1,249	\$1,766	\$1,507	\$1,490	\$1,886

### 25 yr. Female, single, principal operator, no accidents or violations, 20,000 miles annually.

Preferred/Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Prop & Cas Ins Co	\$826	\$814	\$846	\$750	\$854
American Natl Gen Ins Co	\$704	\$670	\$690	\$578	\$742
American Natl Prop & Cas Co	\$458	\$434	\$452	\$382	\$484
American Select Ins Co	\$360	\$313	\$315	\$301	\$378
Amica Mut Ins Co	\$1,976	\$1,976	\$2,038	\$1,822	\$1,934
CSAA Fire & Cas Ins Co	\$874	\$876	\$931	\$904	\$935
Encompass Home & Auto Ins Co	\$583	\$455	\$479	\$509	\$478
Erie Ins Prop & Cas Co	\$642	\$583	\$637	\$562	\$652
Esurance Prop & Cas Ins Co	\$1,130	\$1,010	\$1,130	\$1,010	\$1,072
Farmers & Mechanics Fire & Cas Ins	\$578	\$530	\$514	\$414	\$503
Farmers Direct Prop & Cas Ins Co	\$754	\$754	\$883	\$780	\$857
Farmers Grp Prop & Cas Ins Co	\$646	\$646	\$646	\$646	\$646
Farmers Prop & Cas Ins Co	\$519	\$519	\$563	\$454	\$609
Garrison Prop & Cas Ins Co	\$937	\$1,025	\$911	\$841	\$965
GEICO Advantage Ins Co	\$867	\$867	\$931	\$790	\$927
GEICO Choice Ins Co	\$728	\$728	\$770	\$664	\$768
GEICO Secure Ins Co	\$793	\$793	\$833	\$730	\$852
Hartford Accident & Ind Co	\$818	\$901	\$798	\$761	\$844
Hartford Cas Ins Co	\$824	\$908	\$803	\$765	\$849
Horace Mann Ins Co	\$470	\$470	\$547	\$475	\$580
Horace Mann Prop & Cas Ins Co	\$476	\$476	\$612	\$548	\$651
Liberty Mut Ins Co	\$2,269	\$2,216	\$2,063	\$2,094	\$2,289
Liberty Mut Personal Ins Co	\$2,076	\$2,027	\$1,888	\$1,917	\$2,093
Mico Ins Co	\$1,925	\$1,599	\$1,591	\$1,346	\$1,740
National Gen Assur Co	\$884	\$872	\$922	\$771	\$874
Nationwide Ins Co Of Amer	\$509	\$541	\$684	\$562	\$673
Progressive Classic Ins Co	\$781	\$718	\$800	\$708	\$794
Progressive Max Ins Co	\$1,219	\$1,166	\$1,235	\$1,155	\$1,221
Root Ins Co	\$1,744	\$1,554	\$1,614	\$1,568	\$1,700
Safeco Ins Co Of Amer	\$695	\$695	\$656	\$556	\$668
State Farm Fire & Cas Co	\$1,039	\$898	\$924	\$908	\$957
State Farm Mut Auto Ins Co	\$679	\$583	\$600	\$589	\$623
Teachers Ins Co	\$535	\$535	\$661	\$561	\$672
United Serv Automobile Assn	\$554	\$606	\$536	\$493	\$568
USAA Cas Ins Co	\$591	\$655	\$591	\$542	\$651
USAA Gen Ind Co	\$823	\$930	\$810	\$755	\$890
Non-Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Ind Co	\$2,591	\$2,435	\$2,729	\$2,195	\$2,772
Peak Prop & Cas Ins Corp	\$2,608	\$2,501	\$2,541	\$2,225	\$2,674
Permanent Gen Assur Corp	\$2,034	\$2,329	\$2,208	\$1,820	\$2,261
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\$1,510

\$1,667

\$1,107

\$1,569

\$1,216

West Virginia Natl Auto Ins Co

### 25 yr. Female, single, principal operator, no accidents or violations, 20,000 miles annually.

Preferred/Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Prop & Cas Ins Co	\$746	\$776	\$808	\$766	\$868
American Natl Gen Ins Co	\$570	\$640	\$638	\$610	\$796
American Natl Prop & Cas Co	\$376	\$424	\$414	\$400	\$510
American Select Ins Co	\$291	\$307	\$353	\$287	\$400
Amica Mut Ins Co	\$1,611	\$1,822	\$1,920	\$1,823	\$2,094
CSAA Fire & Cas Ins Co	\$765	\$809	\$850	\$882	\$1,013
Encompass Home & Auto Ins Co	\$416	\$433	\$488	\$522	\$593
Erie Ins Prop & Cas Co	\$472	\$565	\$564	\$547	\$629
Esurance Prop & Cas Ins Co	\$950	\$996	\$1,092	\$1,010	\$1,180
Farmers & Mechanics Fire & Cas Ins	\$341	\$395	\$404	\$503	\$615
Farmers Direct Prop & Cas Ins Co	\$633	\$780	\$740	\$744	\$871
Farmers Grp Prop & Cas Ins Co	\$646	\$646	\$646	\$646	\$646
Farmers Prop & Cas Ins Co	\$555	\$454	\$531	\$432	\$764
Garrison Prop & Cas Ins Co	\$810	\$730	\$940	\$939	\$1,037
GEICO Advantage Ins Co	\$732	\$876	\$852	\$752	\$913
GEICO Choice Ins Co	\$621	\$726	\$713	\$638	\$767
GEICO Secure Ins Co	\$690	\$785	\$779	\$731	\$834
Hartford Accident & Ind Co	\$839	\$704	\$772	\$705	\$1,133
Hartford Cas Ins Co	\$844	\$707	\$777	\$706	\$1,144
Horace Mann Ins Co	\$385	\$475	\$456	\$471	\$455
Horace Mann Prop & Cas Ins Co	\$471	\$548	\$541	\$577	\$531
Liberty Mut Ins Co	\$2,174	\$2,101	\$2,306	\$2,118	\$2,536
Liberty Mut Personal Ins Co	\$1,990	\$1,923	\$2,111	\$1,938	\$2,314
Mico Ins Co	\$1,275	\$1,388	\$1,690	\$1,326	\$2,101
National Gen Assur Co	\$648	\$717	\$856	\$800	\$970
Nationwide Ins Co Of Amer	\$500	\$516	\$640	\$594	\$844
Progressive Classic Ins Co	\$802	\$734	\$678	\$664	\$906
Progressive Max Ins Co	\$1,221	\$1,178	\$1,132	\$1,119	\$1,332
Root Ins Co	\$1,460	\$1,562	\$1,570	\$1,492	\$1,906
Safeco Ins Co Of Amer	\$548	\$618	\$687	\$622	\$696
State Farm Fire & Cas Co	\$757	\$804	\$889	\$827	\$1,071
State Farm Mut Auto Ins Co	\$487	\$519	\$576	\$534	\$700
Teachers Ins Co	\$480	\$561	\$562	\$597	\$584
United Serv Automobile Assn	\$458	\$433	\$510	\$554	\$610
USAA Cas Ins Co	\$504	\$475	\$564	\$609	\$676
USAA Gen Ind Co	\$683	\$635	\$787	\$855	\$913
Non-Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Ind Co	\$2,090	\$2,219	\$2,478	\$2,239	\$3,152

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\$2,090	\$2,219	\$2,478	\$2,239	\$3,152
\$2,041	\$2,256	\$2,384	\$2,073	\$2,883
\$1,709	\$1,924	\$2,405	\$2,168	\$2,502
\$1,037	\$1,459	\$1,245	\$1,232	\$1,553
	\$2,090 \$2,041 \$1,709	\$2,090 \$2,219 \$2,041 \$2,256 \$1,709 \$1,924	\$2,090\$2,219\$2,478\$2,041\$2,256\$2,384\$1,709\$1,924\$2,405	\$2,090\$2,219\$2,478\$2,239\$2,041\$2,256\$2,384\$2,073\$1,709\$1,924\$2,405\$2,168

### 35 yr. Male, married, principal operator, no accidents or violations, 20,000 miles annually.

Preferred/Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Prop & Cas Ins Co	\$784	\$772	\$802	\$712	\$808
American Natl Gen Ins Co	\$544	\$520	\$534	\$448	\$572
American Natl Prop & Cas Co	\$356	\$340	\$350	\$296	\$376
American Select Ins Co	\$296	\$258	\$258	\$248	\$310
Amica Mut Ins Co	\$2,107	\$2,107	\$2,172	\$1,944	\$2,060
CSAA Fire & Cas Ins Co	\$863	\$862	\$919	\$893	\$923
Encompass Home & Auto Ins Co	\$453	\$360	\$375	\$397	\$374
Erie Ins Prop & Cas Co	\$434	\$396	\$432	\$381	\$441
Esurance Prop & Cas Ins Co	\$1,006	\$908	\$1,006	\$908	\$958
Farmers & Mechanics Fire & Cas Ins	\$522	\$479	\$464	\$374	\$455
Farmers Direct Prop & Cas Ins Co	\$501	\$501	\$585	\$519	\$569
Farmers Grp Prop & Cas Ins Co	\$386	\$386	\$386	\$386	\$386
Farmers Prop & Cas Ins Co	\$356	\$356	\$384	\$312	\$414
Garrison Prop & Cas Ins Co	\$716	\$781	\$702	\$650	\$738
GEICO Advantage Ins Co	\$696	\$696	\$738	\$629	\$737
GEICO Choice Ins Co	\$730	\$730	\$768	\$662	\$768
GEICO Secure Ins Co	\$845	\$845	\$881	\$767	\$904
Hartford Accident & Ind Co	\$620	\$676	\$605	\$582	\$638
Hartford Cas Ins Co	\$660	\$721	\$644	\$616	\$680
Horace Mann Ins Co	\$269	\$269	\$312	\$272	\$330
Horace Mann Prop & Cas Ins Co	\$476	\$476	\$612	\$548	\$651
Liberty Mut Ins Co	\$1,875	\$1,845	\$1,708	\$1,732	\$1,884
Liberty Mut Personal Ins Co	\$1,720	\$1,693	\$1,571	\$1,593	\$1,729
Mico Ins Co	\$987	\$825	\$826	\$704	\$899
National Gen Assur Co	\$581	\$572	\$605	\$508	\$575
Nationwide Ins Co Of Amer	\$433	\$458	\$568	\$472	\$559
Progressive Classic Ins Co	\$669	\$616	\$685	\$607	\$681
Progressive Max Ins Co	\$1,075	\$1,035	\$1,086	\$1,026	\$1,075
Root Ins Co	\$1,728	\$1,542	\$1,602	\$1,566	\$1,686
Safeco Ins Co Of Amer	\$672	\$672	\$632	\$537	\$645
State Farm Fire & Cas Co	\$914	\$790	\$812	\$798	\$841
State Farm Mut Auto Ins Co	\$600	\$516	\$531	\$522	\$551
Teachers Ins Co	\$535	\$535	\$661	\$561	\$672
United Serv Automobile Assn	\$446	\$487	\$432	\$399	\$457
USAA Cas Ins Co	\$464	\$512	\$465	\$428	\$509
USAA Gen Ind Co	\$623	\$701	\$617	\$577	\$673
Non-Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Ind Co	\$2,473	\$2,313	\$2,578	\$2,070	\$2,624
Peak Prop & Cas Ins Corp	\$1,734	\$1,667	\$1,689	\$1,475	\$1,779
Permanent Gen Assur Corp	\$1,578	\$1,792	\$1,702	\$1,416	\$1,744
West Virginia Natl Auto Ins Co	\$1,132	\$1,404	\$1,545	\$1,027	\$1,455

### 35 yr. Male, married, principal operator, no accidents or violations, 20,000 miles annually.

Preferred/Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Prop & Cas Ins Co	\$708	\$734	\$766	\$728	\$822
American Natl Gen Ins Co	\$440	\$498	\$492	\$472	\$614
American Natl Prop & Cas Co	\$290	\$330	\$320	\$314	\$398
American Select Ins Co	\$239	\$253	\$289	\$235	\$328
Amica Mut Ins Co	\$1,719	\$1,944	\$2,046	\$1,945	\$2,232
CSAA Fire & Cas Ins Co	\$758	\$802	\$839	\$870	\$993
Encompass Home & Auto Ins Co	\$329	\$345	\$384	\$407	\$460
Erie Ins Prop & Cas Co	\$324	\$384	\$384	\$373	\$426
Esurance Prop & Cas Ins Co	\$860	\$896	\$974	\$908	\$1,046
Farmers & Mechanics Fire & Cas Ins	\$310	\$358	\$366	\$455	\$555
Farmers Direct Prop & Cas Ins Co	\$424	\$519	\$493	\$493	\$577
Farmers Grp Prop & Cas Ins Co	\$386	\$386	\$386	\$386	\$386
Farmers Prop & Cas Ins Co	\$378	\$312	\$364	\$298	\$521
Garrison Prop & Cas Ins Co	\$627	\$570	\$723	\$718	\$790
GEICO Advantage Ins Co	\$585	\$690	\$680	\$606	\$741
GEICO Choice Ins Co	\$618	\$722	\$712	\$638	\$771
GEICO Secure Ins Co	\$724	\$823	\$823	\$773	\$897
Hartford Accident & Ind Co	\$633	\$544	\$589	\$545	\$831
Hartford Cas Ins Co	\$675	\$573	\$624	\$575	\$894
Horace Mann Ins Co	\$222	\$272	\$262	\$270	\$261
Horace Mann Prop & Cas Ins Co	\$471	\$548	\$541	\$577	\$531
Liberty Mut Ins Co	\$1,797	\$1,731	\$1,897	\$1,755	\$2,107
Liberty Mut Personal Ins Co	\$1,650	\$1,588	\$1,741	\$1,612	\$1,930
Mico Ins Co	\$672	\$730	\$883	\$698	\$1,071
National Gen Assur Co	\$427	\$475	\$561	\$526	\$637
Nationwide Ins Co Of Amer	\$424	\$436	\$533	\$497	\$691
Progressive Classic Ins Co	\$684	\$629	\$583	\$571	\$780
Progressive Max Ins Co	\$1,076	\$1,043	\$1,009	\$999	\$1,161
Root Ins Co	\$1,458	\$1,564	\$1,558	\$1,488	\$1,884
Safeco Ins Co Of Amer	\$528	\$597	\$664	\$603	\$675
State Farm Fire & Cas Co	\$665	\$707	\$781	\$727	\$942
State Farm Mut Auto Ins Co	\$432	\$460	\$510	\$474	\$619
Teachers Ins Co	\$480	\$561	\$562	\$597	\$584
United Serv Automobile Assn	\$372	\$353	\$412	\$446	\$489
USAA Cas Ins Co	\$400	\$378	\$444	\$477	\$528
USAA Gen Ind Co	\$526	\$490	\$600	\$647	\$688
Non-Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Ind Co	\$1,971	\$2,098	\$2,341	\$2,124	\$3,003
Peak Prop & Cas Ins Corp	\$1,351	\$1,492	\$1,583	\$1,376	\$1,933
Permanent Gen Assur Corp	\$1,334	\$1,494	\$1,842	\$1,671	\$1,925
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\$1,350

\$1,157

\$1,144

\$1,442

\$962

West Virginia Natl Auto Ins Co

# 35 yr. Female, married, principal operator, no accidents or violations, 20,000 miles annually.

Preferred/Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Prop & Cas Ins Co	\$830	\$816	\$848	\$752	\$858
American Natl Gen Ins Co	\$532	\$508	\$522	\$438	\$560
American Natl Prop & Cas Co	\$348	\$332	\$344	\$290	\$368
American Select Ins Co	\$296	\$258	\$258	\$248	\$310
Amica Mut Ins Co	\$2,107	\$2,107	\$2,172	\$1,944	\$2,060
CSAA Fire & Cas Ins Co	\$724	\$724	\$766	\$747	\$770
Encompass Home & Auto Ins Co	\$453	\$360	\$375	\$397	\$374
Erie Ins Prop & Cas Co	\$449	\$409	\$445	\$393	\$455
Esurance Prop & Cas Ins Co	\$992	\$896	\$992	\$896	\$946
Farmers & Mechanics Fire & Cas Ins	\$522	\$479	\$464	\$374	\$455
Farmers Direct Prop & Cas Ins Co	\$422	\$422	\$495	\$438	\$481
Farmers Grp Prop & Cas Ins Co	\$342	\$342	\$342	\$342	\$342
Farmers Prop & Cas Ins Co	\$308	\$308	\$330	\$271	\$354
Garrison Prop & Cas Ins Co	\$721	\$788	\$707	\$655	\$744
GEICO Advantage Ins Co	\$642	\$642	\$683	\$587	\$681
GEICO Choice Ins Co	\$665	\$665	\$699	\$607	\$699
GEICO Secure Ins Co	\$792	\$792	\$824	\$723	\$846
Hartford Accident & Ind Co	\$627	\$684	\$611	\$588	\$647
Hartford Cas Ins Co	\$648	\$707	\$631	\$605	\$668
Horace Mann Ins Co	\$267	\$267	\$309	\$269	\$327
Horace Mann Prop & Cas Ins Co	\$476	\$476	\$612	\$548	\$651
Liberty Mut Ins Co	\$1,708	\$1,686	\$1,561	\$1,582	\$1,717
Liberty Mut Personal Ins Co	\$1,572	\$1,550	\$1,437	\$1,459	\$1,579
Mico Ins Co	\$985	\$823	\$824	\$703	\$897
National Gen Assur Co	\$708	\$699	\$739	\$618	\$701
Nationwide Ins Co Of Amer	\$433	\$458	\$568	\$472	\$559
Progressive Classic Ins Co	\$736	\$677	\$752	\$664	\$748
Progressive Max Ins Co	\$1,151	\$1,105	\$1,164	\$1,094	\$1,152
Root Ins Co	\$1,660	\$1,478	\$1,538	\$1,496	\$1,616
Safeco Ins Co Of Amer	\$621	\$621	\$586	\$501	\$598
State Farm Fire & Cas Co	\$914	\$790	\$812	\$798	\$841
State Farm Mut Auto Ins Co	\$600	\$516	\$531	\$522	\$551
Teachers Ins Co	\$535	\$535	\$661	\$561	\$672
United Serv Automobile Assn	\$457	\$499	\$443	\$409	\$469
USAA Cas Ins Co	\$474	\$523	\$475	\$436	\$520
USAA Gen Ind Co	\$630	\$709	\$624	\$584	\$681
Non-Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Ind Co	\$2,526	\$2,369	\$2,647	\$2,127	\$2,691
Peak Prop & Cas Ins Corp	\$1,737	\$1,669	\$1,692	\$1,478	\$1,782
Permanent Gen Assur Corp	\$1,730	\$1,971	\$1,870	\$1,550	\$1,916
West Virginia Natl Auto Ins Co	\$1,135	\$1,408	\$1,552	\$1,031	\$1,460

### 35 yr. Female, married, principal operator, no accidents or violations, 20,000 miles annually.

Preferred/Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Prop & Cas Ins Co	\$746	\$776	\$812	\$768	\$872
American Natl Gen Ins Co	\$432	\$484	\$482	\$462	\$600
American Natl Prop & Cas Co	\$286	\$324	\$316	\$306	\$388
American Select Ins Co	\$239	\$253	\$289	\$235	\$328
Amica Mut Ins Co	\$1,719	\$1,944	\$2,046	\$1,945	\$2,232
CSAA Fire & Cas Ins Co	\$642	\$676	\$705	\$729	\$825
Encompass Home & Auto Ins Co	\$329	\$345	\$384	\$407	\$460
Erie Ins Prop & Cas Co	\$334	\$396	\$395	\$385	\$440
Esurance Prop & Cas Ins Co	\$850	\$884	\$960	\$896	\$1,032
Farmers & Mechanics Fire & Cas Ins	\$310	\$358	\$366	\$455	\$555
Farmers Direct Prop & Cas Ins Co	\$360	\$438	\$420	\$418	\$485
Farmers Grp Prop & Cas Ins Co	\$342	\$342	\$342	\$342	\$342
Farmers Prop & Cas Ins Co	\$322	\$271	\$316	\$255	\$446
Garrison Prop & Cas Ins Co	\$632	\$574	\$729	\$724	\$797
GEICO Advantage Ins Co	\$548	\$645	\$630	\$563	\$675
GEICO Choice Ins Co	\$569	\$661	\$650	\$586	\$700
GEICO Secure Ins Co	\$683	\$774	\$772	\$728	\$836
Hartford Accident & Ind Co	\$641	\$549	\$595	\$550	\$842
Hartford Cas Ins Co	\$662	\$563	\$612	\$565	\$875
Horace Mann Ins Co	\$220	\$269	\$259	\$268	\$259
Horace Mann Prop & Cas Ins Co	\$471	\$548	\$541	\$577	\$531
Liberty Mut Ins Co	\$1,641	\$1,580	\$1,728	\$1,604	\$1,916
Liberty Mut Personal Ins Co	\$1,509	\$1,456	\$1,591	\$1,474	\$1,759
Mico Ins Co	\$670	\$728	\$881	\$696	\$1,068
National Gen Assur Co	\$521	\$578	\$684	\$641	\$778
Nationwide Ins Co Of Amer	\$424	\$436	\$533	\$497	\$691
Progressive Classic Ins Co	\$750	\$688	\$639	\$626	\$867
Progressive Max Ins Co	\$1,151	\$1,113	\$1,075	\$1,064	\$1,257
Root Ins Co	\$1,392	\$1,494	\$1,490	\$1,422	\$1,802
Safeco Ins Co Of Amer	\$492	\$556	\$614	\$560	\$623
State Farm Fire & Cas Co	\$665	\$707	\$781	\$727	\$942
State Farm Mut Auto Ins Co	\$432	\$460	\$510	\$474	\$619
Teachers Ins Co	\$480	\$561	\$562	\$597	\$584
United Serv Automobile Assn	\$381	\$361	\$422	\$457	\$502
USAA Cas Ins Co	\$408	\$386	\$453	\$487	\$539
USAA Gen Ind Co	\$532	\$496	\$607	\$655	\$696
Non-Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Ind Co	\$2,025	\$2,153	\$2,403	\$2,176	\$3,071
Peak Prop & Cas Ins Corp	\$1,354	\$1,495	\$1,586	\$1,378	\$1,934
Permanent Gen Assur Corp	\$1,460	\$1,637	\$2,029	\$1,837	\$2,118
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\$1,356

\$1,162

\$1,149

\$1,447

\$967

West Virginia Natl Auto Ins Co

### 48 yr. Male, married, principal operator, no accidents or violations, 20,000 miles annually.

Preferred/Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Prop & Cas Ins Co	\$784	\$772	\$802	\$712	\$808
American Natl Gen Ins Co	\$516	\$494	\$506	\$426	\$544
American Natl Prop & Cas Co	\$340	\$324	\$336	\$286	\$360
American Select Ins Co	\$276	\$241	\$240	\$231	\$290
Amica Mut Ins Co	\$1,986	\$1,986	\$2,047	\$1,832	\$1,944
CSAA Fire & Cas Ins Co	\$857	\$859	\$914	\$888	\$916
Encompass Home & Auto Ins Co	\$453	\$360	\$375	\$397	\$374
Erie Ins Prop & Cas Co	\$420	\$383	\$417	\$369	\$426
Esurance Prop & Cas Ins Co	\$972	\$882	\$972	\$882	\$930
Farmers & Mechanics Fire & Cas Ins	\$481	\$442	\$428	\$347	\$420
Farmers Direct Prop & Cas Ins Co	\$481	\$481	\$567	\$499	\$549
Farmers Grp Prop & Cas Ins Co	\$328	\$328	\$328	\$328	\$328
Farmers Prop & Cas Ins Co	\$344	\$344	\$370	\$304	\$402
Garrison Prop & Cas Ins Co	\$678	\$739	\$662	\$615	\$698
GEICO Advantage Ins Co	\$751	\$751	\$793	\$674	\$794
GEICO Choice Ins Co	\$795	\$795	\$837	\$718	\$837
GEICO Secure Ins Co	\$912	\$912	\$951	\$824	\$978
Hartford Accident & Ind Co	\$619	\$676	\$605	\$582	\$637
Hartford Cas Ins Co	\$573	\$623	\$561	\$539	\$589
Horace Mann Ins Co	\$280	\$280	\$324	\$281	\$342
Horace Mann Prop & Cas Ins Co	\$476	\$476	\$612	\$548	\$651
Liberty Mut Ins Co	\$2,058	\$2,021	\$1,861	\$1,883	\$2,060
Liberty Mut Personal Ins Co	\$1,885	\$1,852	\$1,708	\$1,729	\$1,887
Mico Ins Co	\$812	\$681	\$684	\$585	\$742
National Gen Assur Co	\$613	\$605	\$640	\$537	\$608
Nationwide Ins Co Of Amer	\$433	\$458	\$568	\$472	\$559
Progressive Classic Ins Co	\$633	\$584	\$647	\$573	\$643
Progressive Max Ins Co	\$1,055	\$1,018	\$1,066	\$1,009	\$1,056
Root Ins Co	\$1,722	\$1,536	\$1,594	\$1,556	\$1,682
Safeco Ins Co Of Amer	\$675	\$675	\$633	\$538	\$648
State Farm Fire & Cas Co	\$916	\$791	\$814	\$799	\$843
State Farm Mut Auto Ins Co	\$605	\$520	\$536	\$526	\$556
Teachers Ins Co	\$535	\$535	\$661	\$561	\$672
United Serv Automobile Assn	\$431	\$470	\$418	\$387	\$442
USAA Cas Ins Co	\$446	\$492	\$446	\$411	\$489
USAA Gen Ind Co	\$515	\$578	\$508	\$476	\$555
Non-Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Ind Co	\$2,473	\$2,313	\$2,578	\$2,070	\$2,624
Peak Prop & Cas Ins Corp	\$1,647	\$1,583	\$1,603	\$1,399	\$1,690
Permanent Gen Assur Corp	\$1,578	\$1,792	\$1,702	\$1,416	\$1,744
West Virginia Natl Auto Ins Co	\$1,005	\$1,244	\$1,369	\$914	\$1,289

### 48 yr. Male, married, principal operator, no accidents or violations, 20,000 miles annually.

Preferred/Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Prop & Cas Ins Co	\$708	\$734	\$766	\$728	\$822
American Natl Gen Ins Co	\$420	\$470	\$468	\$448	\$582
American Natl Prop & Cas Co	\$280	\$316	\$308	\$298	\$378
American Select Ins Co	\$223	\$235	\$269	\$219	\$306
Amica Mut Ins Co	\$1,624	\$1,832	\$1,930	\$1,833	\$2,104
CSAA Fire & Cas Ins Co	\$753	\$797	\$834	\$865	\$989
Encompass Home & Auto Ins Co	\$329	\$345	\$384	\$407	\$460
Erie Ins Prop & Cas Co	\$314	\$372	\$371	\$362	\$413
Esurance Prop & Cas Ins Co	\$838	\$870	\$944	\$882	\$1,012
Farmers & Mechanics Fire & Cas Ins	\$287	\$332	\$340	\$420	\$511
Farmers Direct Prop & Cas Ins Co	\$410	\$499	\$477	\$479	\$553
Farmers Grp Prop & Cas Ins Co	\$328	\$328	\$328	\$328	\$328
Farmers Prop & Cas Ins Co	\$364	\$304	\$352	\$288	\$505
Garrison Prop & Cas Ins Co	\$593	\$540	\$682	\$680	\$747
GEICO Advantage Ins Co	\$625	\$740	\$731	\$650	\$802
GEICO Choice Ins Co	\$669	\$785	\$774	\$692	\$842
GEICO Secure Ins Co	\$775	\$886	\$886	\$832	\$971
Hartford Accident & Ind Co	\$632	\$543	\$589	\$544	\$830
Hartford Cas Ins Co	\$585	\$505	\$546	\$506	\$761
Horace Mann Ins Co	\$229	\$281	\$271	\$281	\$273
Horace Mann Prop & Cas Ins Co	\$471	\$548	\$541	\$577	\$531
Liberty Mut Ins Co	\$1,960	\$1,877	\$2,074	\$1,916	\$2,335
Liberty Mut Personal Ins Co	\$1,796	\$1,723	\$1,901	\$1,757	\$2,133
Mico Ins Co	\$559	\$607	\$732	\$581	\$879
National Gen Assur Co	\$453	\$501	\$592	\$556	\$675
Nationwide Ins Co Of Amer	\$424	\$436	\$533	\$497	\$691
Progressive Classic Ins Co	\$646	\$594	\$552	\$541	\$741
Progressive Max Ins Co	\$1,056	\$1,025	\$993	\$984	\$1,141
Root Ins Co	\$1,446	\$1,554	\$1,552	\$1,478	\$1,882
Safeco Ins Co Of Amer	\$527	\$600	\$668	\$608	\$681
State Farm Fire & Cas Co	\$665	\$707	\$783	\$728	\$944
State Farm Mut Auto Ins Co	\$435	\$463	\$515	\$477	\$624
Teachers Ins Co	\$480	\$561	\$562	\$597	\$584
United Serv Automobile Assn	\$361	\$342	\$399	\$431	\$473
USAA Cas Ins Co	\$384	\$364	\$427	\$459	\$507
USAA Gen Ind Co	\$433	\$405	\$494	\$534	\$568
Non-Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Ind Co	\$1,971	\$2,098	\$2,341	\$2,124	\$3,003
Peak Prop & Cas Ins Corp	\$1,281	\$1,414	\$1,503	\$1,305	\$1,839
Permanent Gen Assur Corp	\$1,334	\$1,494	\$1,842	\$1,671	\$1,925
West Vincinia Natl Auto Ing Co	¢050	¢1 100	¢1.000	¢1.01.C	¢1 070

\$1,198

\$1,028

\$1,016

\$1,278

\$858

West Virginia Natl Auto Ins Co

### 48 yr. Female, married, principal operator, no accidents or violations, 20,000 miles annually.

Preferred/Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Prop & Cas Ins Co	\$830	\$816	\$848	\$752	\$858
American Natl Gen Ins Co	\$516	\$494	\$506	\$426	\$544
American Natl Prop & Cas Co	\$340	\$324	\$336	\$286	\$360
American Select Ins Co	\$276	\$241	\$240	\$231	\$290
Amica Mut Ins Co	\$1,986	\$1,986	\$2,047	\$1,832	\$1,944
CSAA Fire & Cas Ins Co	\$711	\$711	\$752	\$733	\$754
Encompass Home & Auto Ins Co	\$453	\$360	\$375	\$397	\$374
Erie Ins Prop & Cas Co	\$434	\$396	\$432	\$384	\$441
Esurance Prop & Cas Ins Co	\$974	\$884	\$974	\$884	\$932
Farmers & Mechanics Fire & Cas Ins	\$481	\$442	\$428	\$347	\$420
Farmers Direct Prop & Cas Ins Co	\$408	\$408	\$477	\$422	\$465
Farmers Grp Prop & Cas Ins Co	\$288	\$288	\$288	\$288	\$288
Farmers Prop & Cas Ins Co	\$298	\$298	\$320	\$261	\$344
Garrison Prop & Cas Ins Co	\$690	\$752	\$674	\$625	\$710
GEICO Advantage Ins Co	\$649	\$649	\$686	\$589	\$686
GEICO Choice Ins Co	\$687	\$687	\$719	\$623	\$721
GEICO Secure Ins Co	\$819	\$819	\$848	\$744	\$874
Hartford Accident & Ind Co	\$628	\$685	\$613	\$588	\$648
Hartford Cas Ins Co	\$568	\$617	\$556	\$535	\$584
Horace Mann Ins Co	\$278	\$278	\$322	\$278	\$339
Horace Mann Prop & Cas Ins Co	\$476	\$476	\$612	\$548	\$651
Liberty Mut Ins Co	\$1,854	\$1,828	\$1,684	\$1,706	\$1,856
Liberty Mut Personal Ins Co	\$1,701	\$1,678	\$1,549	\$1,569	\$1,703
Mico Ins Co	\$785	\$655	\$659	\$563	\$714
National Gen Assur Co	\$754	\$743	\$786	\$657	\$747
Nationwide Ins Co Of Amer	\$407	\$430	\$529	\$442	\$521
Progressive Classic Ins Co	\$668	\$617	\$684	\$605	\$680
Progressive Max Ins Co	\$1,115	\$1,072	\$1,128	\$1,062	\$1,116
Root Ins Co	\$1,674	\$1,490	\$1,542	\$1,502	\$1,628
Safeco Ins Co Of Amer	\$629	\$629	\$591	\$505	\$605
State Farm Fire & Cas Co	\$916	\$791	\$814	\$799	\$843
State Farm Mut Auto Ins Co	\$605	\$520	\$536	\$526	\$556
Teachers Ins Co	\$535	\$535	\$661	\$561	\$672
United Serv Automobile Assn	\$446	\$487	\$432	\$399	\$457
USAA Cas Ins Co	\$457	\$505	\$458	\$421	\$502
USAA Gen Ind Co	\$524	\$588	\$517	\$484	\$565
Non-Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Ind Co	\$2,473	\$2,313	\$2,578	\$2,070	\$2,624
Peak Prop & Cas Ins Corp	\$1,638	\$1,576	\$1,595	\$1,392	\$1,682
Permanent Gen Assur Corp	\$1,516	\$1,720	\$1,634	\$1,362	\$1,674
West Virginia Natl Auto Ins Co	\$1,056	\$1,309	\$1,441	\$961	\$1,357

### 48 yr. Female, married, principal operator, no accidents or violations, 20,000 miles annually.

Preferred/Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Prop & Cas Ins Co	\$746	\$776	\$812	\$768	\$872
American Natl Gen Ins Co	\$420	\$470	\$468	\$448	\$582
American Natl Prop & Cas Co	\$280	\$316	\$308	\$298	\$378
American Select Ins Co	\$223	\$235	\$269	\$219	\$306
Amica Mut Ins Co	\$1,624	\$1,832	\$1,930	\$1,833	\$2,104
CSAA Fire & Cas Ins Co	\$631	\$664	\$693	\$717	\$810
Encompass Home & Auto Ins Co	\$329	\$345	\$384	\$407	\$460
Erie Ins Prop & Cas Co	\$324	\$384	\$384	\$373	\$426
Esurance Prop & Cas Ins Co	\$840	\$872	\$946	\$884	\$1,014
Farmers & Mechanics Fire & Cas Ins	\$287	\$332	\$340	\$420	\$511
Farmers Direct Prop & Cas Ins Co	\$346	\$422	\$404	\$404	\$467
Farmers Grp Prop & Cas Ins Co	\$288	\$288	\$288	\$288	\$288
Farmers Prop & Cas Ins Co	\$310	\$261	\$304	\$247	\$432
Garrison Prop & Cas Ins Co	\$603	\$548	\$694	\$692	\$760
GEICO Advantage Ins Co	\$549	\$645	\$634	\$568	\$687
GEICO Choice Ins Co	\$584	\$678	\$669	\$603	\$724
GEICO Secure Ins Co	\$703	\$796	\$795	\$750	\$867
Hartford Accident & Ind Co	\$642	\$549	\$596	\$552	\$843
Hartford Cas Ins Co	\$580	\$501	\$542	\$502	\$754
Horace Mann Ins Co	\$227	\$278	\$268	\$279	\$271
Horace Mann Prop & Cas Ins Co	\$471	\$548	\$541	\$577	\$531
Liberty Mut Ins Co	\$1,772	\$1,696	\$1,869	\$1,731	\$2,097
Liberty Mut Personal Ins Co	\$1,626	\$1,562	\$1,714	\$1,592	\$1,922
Mico Ins Co	\$539	\$585	\$706	\$560	\$845
National Gen Assur Co	\$552	\$613	\$728	\$683	\$829
Nationwide Ins Co Of Amer	\$398	\$410	\$497	\$465	\$640
Progressive Classic Ins Co	\$682	\$627	\$583	\$570	\$785
Progressive Max Ins Co	\$1,115	\$1,080	\$1,044	\$1,033	\$1,212
Root Ins Co	\$1,396	\$1,500	\$1,498	\$1,426	\$1,822
Safeco Ins Co Of Amer	\$495	\$561	\$623	\$568	\$634
State Farm Fire & Cas Co	\$665	\$707	\$783	\$728	\$944
State Farm Mut Auto Ins Co	\$435	\$463	\$515	\$477	\$624
Teachers Ins Co	\$480	\$561	\$562	\$597	\$584
United Serv Automobile Assn	\$372	\$353	\$412	\$446	\$489
USAA Cas Ins Co	\$394	\$372	\$437	\$470	\$520
USAA Gen Ind Co	\$441	\$411	\$503	\$543	\$578
Non-Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Ind Co	\$1,971	\$2,098	\$2,341	\$2,124	\$3,003
Peak Prop & Cas Ins Corp	\$1,274	\$1,406	\$1,495	\$1,299	\$1,832
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\$1,436

\$1,261

\$1,767

\$1,081

\$1,605

\$1,069

\$1,847

\$1,344

\$1,285

\$901

Permanent Gen Assur Corp

West Virginia Natl Auto Ins Co

# 62 yr. Male, married, principal operator, no accidents or violations, 12,000 miles annually, Pleasure usage.

Preferred/Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Prop & Cas Ins Co	\$810	\$798	\$828	\$734	\$838
American Natl Gen Ins Co	\$490 \$220	\$468	\$482	\$406	\$516
American Natl Prop & Cas Co	\$320 \$200	\$306	\$316	\$268	\$338
American Select Ins Co	\$299	\$262	\$262	\$251	\$314
Amica Mut Ins Co	\$1,986	\$1,986	\$2,047	\$1,832	\$1,944
CSAA Fire & Cas Ins Co	\$826	\$827	\$880	\$854	\$881
Encompass Home & Auto Ins Co	\$450 \$507	\$356	\$372	\$393	\$371
Erie Ins Prop & Cas Co	\$587	\$533	\$583	\$514	\$595
Esurance Prop & Cas Ins Co	\$966 \$452	\$876	\$966	\$876	\$924 \$205
Farmers & Mechanics Fire & Cas Ins	\$453	\$416	\$403	\$328	\$395
Farmers Direct Prop & Cas Ins Co	\$461	\$461	\$541	\$481	\$527
Farmers Grp Prop & Cas Ins Co	\$308	\$308	\$308	\$308	\$308
Farmers Prop & Cas Ins Co	\$326	\$326	\$348	\$288	\$380
Garrison Prop & Cas Ins Co	\$670	\$731	\$655	\$608	\$690
GEICO Advantage Ins Co	\$719	\$719	\$758	\$644	\$758
GEICO Choice Ins Co	\$860	\$860	\$906	\$773	\$906
GEICO Secure Ins Co	\$953	\$953	\$994	\$858	\$1,023
Hartford Accident & Ind Co	\$626	\$683	\$612	\$587	\$645
Hartford Cas Ins Co	\$551	\$597	\$541	\$520	\$566
Horace Mann Ins Co	\$321	\$321	\$372	\$326	\$395
Horace Mann Prop & Cas Ins Co	\$352	\$352	\$452	\$405	\$479
Liberty Mut Ins Co	\$2,016	\$1,977	\$1,821	\$1,844	\$2,017
Liberty Mut Personal Ins Co	\$1,848	\$1,815	\$1,671	\$1,693	\$1,848
Mico Ins Co	\$901	\$750	\$753	\$643	\$818
National Gen Assur Co	\$618	\$611	\$646	\$541	\$613
Nationwide Ins Co Of Amer	\$407	\$430	\$529	\$442	\$521
Progressive Classic Ins Co	\$584	\$538	\$598	\$531	\$594
Progressive Max Ins Co	\$1,047	\$1,010	\$1,059	\$1,003	\$1,048
Property & Cas Ins Co of Hartford	\$542	\$572	\$578	\$508	\$604
Root Ins Co	\$1,726	\$1,534	\$1,592	\$1,552	\$1,680
Safeco Ins Co Of Amer	\$642	\$642	\$602	\$513	\$617
State Farm Fire & Cas Co	\$873	\$754	\$776	\$762	\$803
State Farm Mut Auto Ins Co	\$576	\$495	\$510	\$501	\$529
Teachers Ins Co	\$395	\$395	\$487	\$414	\$495
Trumbull Ins Co	\$499	\$537	\$489	\$472	\$511
Twin City Fire Ins Co	\$579	\$629	\$566	\$545	\$595
United Serv Automobile Assn	\$458	\$500	\$444	\$410	\$469
USAA Cas Ins Co	\$471	\$520	\$472	\$434	\$517
USAA Gen Ind Co	\$527	\$592	\$521	\$488	\$569
Non-Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Ind Co	\$2,910	\$2,711	\$3,006	\$2,408	\$3,055
Peak Prop & Cas Ins Corp	\$1,655	\$1,590	\$1,612	\$1,407	\$1,698
Permanent Gen Assur Corp	\$1,624	\$1,846	\$1,752	\$1,456	\$1,796
West Virginia Natl Auto Ins Co	\$980	\$1,213	\$1,334	\$892	\$1,257

#### 62 yr. Male, married, principal operator, no accidents or violations, 12,000 miles annually, Pleasure usage.

Preferred/Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Prop & Cas Ins Co	\$730	\$760	\$792	\$752	\$852
American Natl Gen Ins Co	\$398	\$448	\$444	\$428	\$554
American Natl Prop & Cas Co	\$262	\$298	\$290	\$282	\$356
American Select Ins Co	\$242	\$255	\$292	\$238	\$332
Amica Mut Ins Co	\$1,624	\$1,832	\$1,930	\$1,833	\$2,104
CSAA Fire & Cas Ins Co	\$726	\$767	\$804	\$833	\$951
Encompass Home & Auto Ins Co	\$324	\$335	\$379	\$406	\$460
Erie Ins Prop & Cas Co	\$433	\$517	\$516	\$501	\$575
Esurance Prop & Cas Ins Co	\$832	\$864	\$938	\$876	\$1,006
Farmers & Mechanics Fire & Cas Ins	\$272	\$314	\$321	\$395	\$481
Farmers Direct Prop & Cas Ins Co	\$394	\$481	\$456	\$456	\$531
Farmers Grp Prop & Cas Ins Co	\$308	\$308	\$308	\$308	\$308
Farmers Prop & Cas Ins Co	\$346	\$288	\$334	\$273	\$477
Garrison Prop & Cas Ins Co	\$586	\$533	\$675	\$672	\$739
GEICO Advantage Ins Co	\$597	\$705	\$700	\$622	\$771
GEICO Choice Ins Co	\$718	\$847	\$837	\$745	\$916
GEICO Secure Ins Co	\$806	\$924	\$925	\$866	\$1,016
Hartford Accident & Ind Co	\$640	\$549	\$594	\$550	\$840
Hartford Cas Ins Co	\$563	\$488	\$526	\$488	\$727
Horace Mann Ins Co	\$266	\$326	\$313	\$321	\$310
Horace Mann Prop & Cas Ins Co	\$349	\$405	\$400	\$425	\$392
Liberty Mut Ins Co	\$1,916	\$1,831	\$2,030	\$1,875	\$2,294
Liberty Mut Personal Ins Co	\$1,759	\$1,682	\$1,861	\$1,719	\$2,096
Mico Ins Co	\$615	\$667	\$806	\$638	\$969
National Gen Assur Co	\$457	\$505	\$598	\$562	\$679
Nationwide Ins Co Of Amer	\$398	\$410	\$497	\$465	\$640
Progressive Classic Ins Co	\$599	\$550	\$510	\$499	\$675
Progressive Max Ins Co	\$1,050	\$1,019	\$987	\$977	\$1,123
Property & Cas Ins Co of Hartford	\$456	\$509	\$577	\$545	\$632
Root Ins Co	\$1,442	\$1,550	\$1,550	\$1,472	\$1,878
Safeco Ins Co Of Amer	\$502	\$571	\$635	\$578	\$647
State Farm Fire & Cas Co	\$635	\$674	\$746	\$694	\$899
State Farm Mut Auto Ins Co	\$414	\$441	\$490	\$454	\$594
Teachers Ins Co	\$356	\$414	\$415	\$440	\$431
Trumbull Ins Co	\$508	\$444	\$478	\$445	\$646
Twin City Fire Ins Co	\$590	\$511	\$551	\$512	\$767
United Serv Automobile Assn	\$382	\$362	\$423	\$458	\$502
USAA Cas Ins Co	\$406	\$383	\$451	\$485	\$536
USAA Gen Ind Co	\$444	\$415	\$507	\$547	\$582
Non-Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Ind Co	\$2,291	\$2,452	\$2,733	\$2,481	\$3,535
Peak Prop & Cas Ins Corp	\$1,289	\$1,423	\$1,511	\$1,313	\$1,845
Permanent Gen Assur Corp	\$1,372	\$1,537	\$1,898	\$1,721	\$1,982
West Virginia Natl Auto Ins Co	\$836	\$1,169	\$1,003	\$992	\$1,246

# 62 yr. Female, married, principal operator, no accidents or violations, 12,000 miles annually, Pleasure usage.

Preferred/Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Prop & Cas Ins Co	\$808 \$568	\$796 \$5.42	\$826	\$734	\$834
American Natl Gen Ins Co	\$568 \$270	\$542 \$254	\$556	\$468 \$208	\$600 \$200
American Natl Prop & Cas Co American Select Ins Co	\$370 \$200	\$354	\$364	\$308	\$390
	\$299	\$262 \$1.086	\$262	\$251	\$314
Amica Mut Ins Co	\$1,986	\$1,986	\$2,047	\$1,832	\$1,944
CSAA Fire & Cas Ins Co	\$686 \$450	\$687 #256	\$725	\$707 \$202	\$728
Encompass Home & Auto Ins Co	\$450 \$406	\$356 \$272	\$372	\$393 \$257	\$371
Erie Ins Prop & Cas Co	\$406 \$022	\$372	\$404	\$357	\$412
Esurance Prop & Cas Ins Co	\$932 \$452	\$844 \$416	\$932 \$402	\$844 \$228	\$888 \$205
Farmers & Mechanics Fire & Cas Ins	\$453 \$208	\$416	\$403	\$328	\$395
Farmers Direct Prop & Cas Ins Co	\$398	\$398	\$469 \$261	\$414	\$456
Farmers Grp Prop & Cas Ins Co	\$261 \$288	\$261 \$288	\$261 \$210	\$261 \$252	\$261 \$222
Farmers Prop & Cas Ins Co	\$288 \$672	\$288 \$724	\$310	\$253	\$332
Garrison Prop & Cas Ins Co	\$673 \$600	\$734 \$600	\$658 ¢622	\$610 \$546	\$693 ¢622
GEICO Advantage Ins Co GEICO Choice Ins Co	\$600 \$715	\$600 \$715	\$633	\$546	\$633
	\$715	\$715	\$750	\$649 \$720	\$751
GEICO Secure Ins Co	\$813	\$813 ¢<02	\$842	\$739	\$867
Hartford Accident & Ind Co	\$633 \$552	\$692	\$618	\$594 \$521	\$653
Hartford Cas Ins Co	\$552 \$219	\$598	\$542	\$521 \$222	\$567
Horace Mann Ins Co	\$318	\$318	\$369	\$323	\$392
Horace Mann Prop & Cas Ins Co	\$352	\$352	\$452	\$405	\$479
Liberty Mut Ins Co	\$1,757	\$1,729	\$1,591	\$1,611	\$1,757
Liberty Mut Personal Ins Co	\$1,614	\$1,590	\$1,466	\$1,482	\$1,612
Mico Ins Co	\$811	\$679	\$683	\$585	\$741
National Gen Assur Co	\$640	\$631	\$668	\$560	\$633
Nationwide Ins Co Of Amer	\$398	\$420	\$514	\$431	\$506
Progressive Classic Ins Co	\$588	\$543	\$610	\$533	\$598
Progressive Max Ins Co	\$1,064	\$1,025	\$1,067	\$1,018	\$1,065
Property & Cas Ins Co of Hartford	\$542	\$572	\$578	\$508	\$604
Root Ins Co	\$1,542	\$1,372	\$1,424	\$1,386	\$1,502
Safeco Ins Co Of Amer	\$584	\$584	\$549	\$471	\$563
State Farm Fire & Cas Co	\$873	\$754	\$776	\$762	\$803
State Farm Mut Auto Ins Co	\$576	\$495	\$510	\$501	\$529
Teachers Ins Co	\$395	\$395	\$487	\$414	\$495
Trumbull Ins Co	\$500	\$538	\$490	\$473	\$512
Twin City Fire Ins Co	\$586	\$636	\$572	\$550	\$602
United Serv Automobile Assn	\$458	\$500	\$444	\$410	\$469
USAA Cas Ins Co	\$471	\$520	\$472	\$434	\$517
USAA Gen Ind Co	\$529	\$594	\$523	\$490	\$571
Non-Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Ind Co	\$2,910	\$2,711	\$3,006	\$2,408	\$3,055
Peak Prop & Cas Ins Corp	\$1,628	\$1,567	\$1,585	\$1,381	\$1,672
Permanent Gen Assur Corp	\$1,715	\$1,953	\$1,853	\$1,537	\$1,898
West Virginia Natl Auto Ins Co	\$910	\$1,126	\$1,244	\$835	\$1,172

# 62 yr. Female, married, principal operator, no accidents or violations, 12,000 miles annually, Pleasure usage.

Preferred/Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Prop & Cas Ins Co	\$728	\$758	\$790	\$750	\$848
American Natl Gen Ins Co	\$460	\$518	\$514	\$494	\$642
American Natl Prop & Cas Co	\$302	\$344	\$334	\$324	\$412
American Select Ins Co	\$242	\$255	\$292	\$238	\$332
Amica Mut Ins Co	\$1,624	\$1,832	\$1,930	\$1,833	\$2,104
CSAA Fire & Cas Ins Co	\$611	\$643	\$669	\$692	\$780
Encompass Home & Auto Ins Co	\$324	\$335	\$379	\$406	\$460
Erie Ins Prop & Cas Co	\$303	\$360	\$359	\$350	\$399
Esurance Prop & Cas Ins Co	\$802	\$832	\$904	\$844	\$966
Farmers & Mechanics Fire & Cas Ins	\$272	\$314	\$321	\$395	\$481
Farmers Direct Prop & Cas Ins Co	\$342	\$414	\$398	\$398	\$463
Farmers Grp Prop & Cas Ins Co	\$261	\$261	\$261	\$261	\$261
Farmers Prop & Cas Ins Co	\$302	\$253	\$294	\$239	\$422
Garrison Prop & Cas Ins Co	\$589	\$535	\$678	\$675	\$742
GEICO Advantage Ins Co	\$510	\$597	\$587	\$527	\$634
GEICO Choice Ins Co	\$607	\$708	\$696	\$627	\$753
GEICO Secure Ins Co	\$699	\$792	\$789	\$746	\$859
Hartford Accident & Ind Co	\$647	\$554	\$601	\$556	\$852
Hartford Cas Ins Co	\$564	\$489	\$527	\$489	\$728
Horace Mann Ins Co	\$263	\$323	\$310	\$319	\$307
Horace Mann Prop & Cas Ins Co	\$349	\$405	\$400	\$425	\$392
Liberty Mut Ins Co	\$1,671	\$1,599	\$1,768	\$1,638	\$1,994
Liberty Mut Personal Ins Co	\$1,538	\$1,471	\$1,623	\$1,505	\$1,829
Mico Ins Co	\$559	\$608	\$732	\$580	\$874
National Gen Assur Co	\$472	\$522	\$620	\$580	\$702
Nationwide Ins Co Of Amer	\$389	\$400	\$484	\$452	\$621
Progressive Classic Ins Co	\$600	\$552	\$513	\$503	\$687
Progressive Max Ins Co	\$1,066	\$1,033	\$1,001	\$992	\$1,147
Property & Cas Ins Co of Hartford	\$456	\$509	\$577	\$545	\$632
Root Ins Co	\$1,290	\$1,382	\$1,390	\$1,318	\$1,686
Safeco Ins Co Of Amer	\$461	\$523	\$578	\$530	\$589
State Farm Fire & Cas Co	\$635	\$674	\$746	\$694	\$899
State Farm Mut Auto Ins Co	\$414	\$441	\$490	\$454	\$594
Teachers Ins Co	\$356	\$414	\$415	\$440	\$431
Trumbull Ins Co	\$509	\$445	\$479	\$445	\$647
Twin City Fire Ins Co	\$597	\$516	\$557	\$517	\$777
United Serv Automobile Assn	\$382	\$362	\$423	\$458	\$502
USAA Cas Ins Co	\$406	\$383	\$451	\$485	\$536
USAA Gen Ind Co	\$446	\$416	\$509	\$549	\$584
Non-Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Ind Co	\$2,291	\$2,452	\$2,733	\$2,481	\$3,535
Peak Prop & Cas Ins Corp	\$1,264	\$1,395	\$1,485	\$1,290	\$1,827
Permanent Gen Assur Corp	\$1,447	\$1,623	\$2,011	\$1,820	\$2,098
West Virginia Natl Auto Ins Co	\$787	\$1,094	\$933	\$924	\$1,158

### **Section 1: Discussion**

This report provides current auto rates throughout West Virginia. These rates are influenced by many cost factors. Included in these factors are historical loss exposures, medical costs, accident frequency and severity, pricing competition, and many, many other factors. Below we discuss two factors that impact auto insurance rates: auto insurance company market shares and regional loss differences within the state.

#### **Market Share**

As of 2023, a total of 95 licensed insurance companies have reported personal auto insurance direct written premiums in West Virginia. However, the personal automobile insurance market is characterized by only a few dominant companies which account for a large part of automobile insurance premiums.



Figure 1: West Virginia Private Passenger Auto Market Share, 2022

Source: National Association of Insurance Commissioners Market Share Reports for PPA physical damage and liability; based on direct premiums written for CY2022 and excludes <= \$0 direct written premium reports.

The pie chart from Figure 1 shows that the dominant market share company, State Farm Mutual Automobile Insurance Company, currently has a premium market share of 26.18%. The second insurer, Erie Insurance Property and Casualty Company, writes 15.25% of the market, and GEICO Advantage Insurance Company is third with 5.35%.

Initially, we might presume that the top five leading companies, who write over one-half (56.85%) of the total auto premium market share, may be able to control market conditions and rates to the detriment of all other competitors. However, when the companies are ranked by reported rates, the relationship between auto rates and market dominance is less clear. This is shown graphically in Figure 2 below.

AMICA MUT INS CO	\$1,944
LIBERTY MUT INS CO	\$1,582
ROOT INS CO	\$1,496
LIBERTY MUT PERSONAL INS CO	\$1,459
PROGRESSIVE MAX INS CO	\$1,094
ESURANCE PROP & CAS INS CO	\$896
STATE FARM FIRE & CAS CO	\$798
ALLSTATE PROP & CAS INS CO	\$752
CSAA FIRE & CAS INS CO	\$747
GEICO SECURE INS CO	\$723
MICO INS CO	\$703
PROGRESSIVE CLASSIC INS CO	\$664
GARRISON PROP & CAS INS CO	\$655
NATIONAL GEN ASSUR CO	\$618
GEICO CHOICE INS CO	\$607
HARTFORD CAS INS CO	\$605
HARTFORD ACCIDENT & IND CO	\$588
GEICO ADVANTAGE INS CO	\$587
USAA GEN IND CO	\$584
TEACHERS INS CO	\$561
HORACE MANN PROP & CAS INS CO	\$548
STATE FARM MUT AUTO INS CO	\$522
SAFECO INS CO OF AMER	\$501
NATIONWIDE INS CO OF AMER	\$472
AMERICAN NATL GEN INS CO	\$438
FARMERS DIRECT PROP & CAS INS CO	\$438
USAA CAS INS CO	\$436
UNITED SERV AUTOMOBILE ASSN	\$409
ENCOMPASS HOME & AUTO INS CO	\$397
ERIE INS PROP & CAS CO	\$393
FARMERS & MECHANICS FIRE & CAS INS I	\$374
FARMERS GRP PROP & CAS INS CO	
AMERICAN NATL PROP & CAS CO	
FARMERS PROP & CAS INS CO	
HORACE MANN INS CO	
AMERICAN SELECT INS CO	\$248

#### **Figure 2: Standard Companies Sorted by Rate Sample**

Source: 2023 Auto Survey rate examples submitted by insurers for 35-year-old married female residing in Clarksburg; standard rates only.

Figure 2 suggests that the premium market share leaders are neither systematically more expensive nor cheaper than the smaller insurers, as the top five companies are generally towards the middle to top of the pricing continuum demonstrated above. Alternatively, it is also established that a great deal of variation in auto insurance rates exists in the marketplace and, therefore, consumers are advised to obtain premium quotes from several insurance companies before securing coverage.

#### **Regional Differences in Auto Rates**

Fairly significant regional differences exist in auto insurance premiums within the state. Differences in auto insurance rates in general among geographical areas can be attributed to many factors: differences in urban versus rural exposures, varying exposure to weather, theft and crime rates, loss experience and many other factors. Because of the complicated nature of insurance underwriting, it is difficult to pinpoint the strongest explanatory variable in the list of pricing factors. The following table attempts to identify these regional differences.

Metropolitan Area	Average Annual Rate	Comparison to Statewide Average
Martinsburg	\$621	(10.3%)
Morgantown	\$646	(6.8%)
Clarksburg	\$655	(5.4%)
Wheeling	\$659	(4.9%)
Parkersburg	\$687	(0.8%)
Bluefield	\$699	1.0%
Charleston	\$712	2.8%
Beckley	\$718	3.7%
Huntington	\$733	5.9%
Williamson	<b>\$795</b>	14.8%
Statewide Average	<i>\$693</i>	

#### Table 1: Rate Comparison by West Virginia City

Source: 2023 Auto Survey; 48-year-old married female; all cities; standard rates only.

Table 1 shows averaged rates for all cities from all standard companies responding to the survey for a typical 48-year-old married female driver. In this comparison, rates are the highest in the Williamson area; approximately 28% higher than rates in the Martinsburg area for a similar risk. Moreover, Williamson's rates are 14.8% or \$102 higher than the statewide average rate, whereas Martinsburg's rates are shown to be 10.3% lower. The best explanation for this large rate disparity is that losses have generally and historically tended to be higher in the Williamson area as opposed to those in the other comparison cities, and losses in the Martinsburg area for this type of risk are trending lower. Based on demographics, the higher premium rates apply in southern West Virginia cities while the lower rates apply to central or northern West Virginia cities. These regional premium differences have been consistent over the past several years. The 2023 statewide average of \$693 is 8.55% more than the 2022 rates with Morgantown seeing a 10% increase and all other cities increasing from 6% to 9.4%. The rate increases average \$54 more premium per year for West Virginia citizens.

#### **Section II—Market Summary**

As noted in the Discussion portion of Section I, a small number of companies write a significant share of the personal auto insurance market in West Virginia. The table below includes a ten (10) year historical compilation that includes the number of carriers that are writing approximately 80% of the West Virginia automobile insurance market.

Number of Companies totaling 80% of WV Market Share		
2013	16	
2014	18	
2015	18	
2016	17	
2017	16	
2018	16	
2019	16	
2020	15	
2021	15	
2022	14	

The aggregate changes in auto insurance premiums written in West Virginia over the last 20 years are demonstrated in the graph below.

Figure 1: West Virginia Total Private Passenger and Liability Only Premiums by Year



While the increase in private passenger auto insurance premiums from 2003 to 2004 was somewhat dramatic, liability premium volume has leveled out with only slight variances since that time. The 2020 total premiums and liability premiums decreased for the first time since 2006. The decreases were due to the COVID-19 premium relief efforts in place for most of 2020. As driving habits returned to normal in 2021, the total premiums did increase and became more aligned with pre-pandemic levels. However, liability only premiums did not increase at the same rate as the total premiums and remains 3.14% below the pre-pandemic levels. The 2022 liability premiums increased 0.41% while the total premiums increased 2.96% over 2021 reported premiums; thus physical damage losses are currently the main driver of the rate increases experienced by drivers.

Since premium and rates are generally based on loss experience, we need to review the loss ratios to see the loss trending over the years. The graph below shows the 20-year historical loss ratio by year for West Virginia experience. The loss ratio review shows that liability and total loss ratios have traditionally been volatile. The 2020 loss ratio decrease was due to less traffic and losses as a result of the COVID-19 shutdowns and travel restrictions. The 2020 total loss ratio was ~15% lower than 2019 which does support the premium and rate decreases implemented by insurers throughout the pandemic. As expected, the 2021 total loss ratio did increase with the return to pre-pandemic driving habits, but the liability only line is slower to return to those same levels. However, since the pandemic, loss ratios have increased at a rate that has not been documented since the OIC began analysis in 1984. The loss ratios are at their highest levels since 2001. When comparing both the premium and loss ratio charts, the data indicates that future liability rate indications will likely be subject to upward pressure if losses continue to increase with stable premiums – which means rate hikes for many drivers.



#### Figure 2: West Virginia Total Private Passenger and Liability Only Loss Ratios by Year

### Section II: Consumer Guide to Automobile Insurance in West Virginia

The OIC is responsible for regulating insurance carriers in the insurance marketplace as well as protecting consumers by ensuring that insurance companies and insurance producers comply with state laws in all aspects of purchasing and maintaining an insurance policy. OIC regulation includes ensuring insurance company rates are not excessive, inadequate or unfairly discriminatory as well as investigating and resolving consumer complaints and questions regarding insurers doing business in West Virginia.

This section of the report will act as a consumer guide to understanding your automobile policy, shopping for insurance coverage and resolving any questions or concerns that may arise throughout the insurance process.

The Offices of the Insurance Commissioner is available to assist you with any questions or help that you may need to secure automobile insurance. Please contact our Property and Casualty Consumer Services Division by calling 888-879-9842 or (304) 558-3386; you may also email our helpful staff at <u>OICConsumerServices@wv.gov</u>. The <u>OIC website</u> includes auto insurance information to aid consumers in the auto insurance process.

How to shop for automobile insurance

As shown in Section I, rates for similar risks and characteristics can vary widely among insurers. To ensure you find the best coverage for your needs at an affordable premium, the OIC provides suggestions and shopping advice to aid you in your insurance search.

Comparison shopping for your auto coverage is the key to getting the most out of your dollar. Just as you would compare prices for a new television or automobile purchase, insurance and insurers should also be researched and compared. There are 95 auto insurers currently reporting premium for West Virginia auto policies so there are plenty of insurers offering coverages to suit your insurance needs.

When you apply for auto insurance with an insurer, they will evaluate you based on individual risk characteristics such as your driving record, geographic areas (counties and zip codes), gender, age, marital status, prior coverage, annual mileage driven, credit history and the vehicle you will be insuring.



This report will provide some basic insurance tips to ensure consumers are aware of the options and the process of securing automobile insurance in West Virginia.

- Know your insurance costs upfront. Insurance plays an important role in the total cost of owning and operating a vehicle. Make, model, engine size, safety features, car modifications, etc. all affect insurance premiums. Before buying or trading in your current vehicle, you should determine the insurance costs of the new vehicle and factor that expense into your buying decision.
- Know what coverage and limits you are buying. West Virginia minimum limits are 25/50/25 for both your coverage and uninsured motorists' coverage. This graphic may help consumers when determining coverage needs:



When determining your limits, consider current prices of vehicles, repair costs and medical costs. If you were in an accident, would \$25,000 likely replace your vehicle? Would \$50,000 cover the costs of all medical expenses if there were multiple injuries? Would \$25,000 replace the OTHER driver's vehicle or property? If those limits are not enough to cover the cost of an accident, **you** are liable for the difference in costs. You may decide that higher coverage limits such as 100/300/100 are more suitable for your coverage needs or even consider buying a personal umbrella policy that offers protection in the event you are sued.

- Check your credit report. While a West Virginia insurer cannot use your credit history to determine if they will insure you, cancel or non-renew your policy; an insurer can use your credit history in the determination of rates and premium calculation for your insurance. Your credit history gives an insurer an indication of the financial risk you present. Checking your credit report is a good practice for a multitude of reasons, but ensuring you are paying appropriate insurance premiums is enough to warrant a review and correct any errors you may see in the report as soon as possible.
- Comparison shop. Comparison shopping means to get premium quotes from multiple companies. To begin this process, you should:
  - ✓ Visit a reputable agent that can help you find insurance providers that offer the coverages and limits you need. If you don't know where to start, ask family and friends for recommendations on insurance companies and agents. The internet also provides a variety of insurance information including insurer websites and non-affiliated quoting vendors to provide insurance quotes on-line but beware of any quotes that seem "too good to be true"!
  - ✓ Ask for premium quotes. Be sure that any quotes you receive have the same information and coverages to ensure you're getting a fair and accurate comparison. The information you should provide to your agent for premium quotes include make, model and year of the vehicle you're insuring, the deductible amount and coverage limits, average annual miles driven, your address with zip code, your driving record and any other drivers of the vehicle and their relationship to you.
  - ✓ Once you receive all quotes, review them carefully and verify each quote is based on accurate information and includes the correct limits and other relevant information.
  - ✓ You can decide to purchase from one of the quoted insurers or continue the comparison shopping with another agent or insurance company.
- Other Considerations. Once you have selected a company to purchase, you can ask the agent about deductible options, any applicable discounts that may be offered such as telematics, multivehicle, multi-line, etc., installment plans, and premium financing options.
- Discounts. Many insurers offer discounts. You should ask your insurance company or agent about available discounts before purchasing or renewing your auto insurance policy. Not all insurers offer the same discounts or the same discount percentages, but the most common discounts include:
  - ✓ Good driving record including no traffic accidents or moving violations that have occurred in the last 3 to 5 years.
  - ✓ Safety devices that limit or reduce bodily injury or property damage such as anti-lock or automatic emergency brakes, air bags, blind spot monitoring, crash detection, lane departure warning, anti-theft devices such as car alarms, etc.
- ✓ Multiple policies or multiple lines of insurance Insurers cannot require you to purchase additional auto policies or other lines of insurance policies such as homeowners, but they may offer a discount for multiple vehicle policies or bundled policies for both your auto and home.
- $\checkmark$  For teenage drivers good student or driver education credits may be available.
- ✓ Renewal discounts for maintaining continuous coverage with the insurers for a specified number of years.
- Optional Coverages. The following are optional coverages you may consider adding to your auto policy:
  - ✓ Medical Payments Coverage: Medical payments insurance provides coverage for medical expenses arising out of an auto accident, regardless of fault.
  - ✓ Towing and Labor: Towing and Labor insurance provides coverage for towing and labor expenses if your insured vehicle breaks down and cannot be driven until repaired.
  - ✓ Rental Reimbursement: Rental reimbursement insurance provides coverage for your costs of renting a vehicle used as a substitute for your damaged insured vehicle. Coverage is usually provided on a fixed rate basis per day, regardless of the actual daily cost of the rental and up to a maximum number of days.
- Now that you have a better understanding of the insurance available to you and have chosen a company or agent to purchase your insurance policy, you are ready to secure the coverage and hit the road!

**REMEMBER** if you are replacing a current, in-force policy, wait until after your new coverage is in place before you cancel your old policy. You don't want to leave any gaps in your coverage!

- **Q.** Is an insurance company obligated to issue an automobile insurance policy to me?
- **A**. No. Automobile insurance companies operating in West Virginia are not required to issue policies to all applicants. Each company has its own underwriting requirements and may decline to issue a policy if the applicant does not meet the company's criteria.
- **Q.** How much will my insurance cost?
- **A.** Prices vary widely. The type of automobile you drive, your driving record, your age, your gender, where you live, how much you drive, and even your credit usage history may affect the cost. Also, you may qualify for various discounts.
- **Q.** What is an insurance score and does it affect my premium?
- A. An insurance score is a score calculated from information on your credit report. Insurance scores are not the same as a credit score. An insurance score predicts the likelihood of you becoming involved in a future accident or insurance claim. The score includes a multitude of data analytic factors. Favorable factors from your credit report that may lower premium includes long-established credit history; multiple open accounts in good standing; no late payments or past due accounts; and low use of available credit. Insurance premiums are directly affected by insurance scoring. Higher insurance scores may lower premium while lower scores can increase premium.
- **Q.** Will my rates go up or will I lose my insurance if I am involved in an accident or get a ticket?
- A. The answer depends upon whether the accident or ticket is your first or one of many, and whether you were determined to be at fault for the accident. Multiple accidents or moving violations within a specified time are grounds for an insurance company to either cancel or non-renew your automobile insurance policy. Short of actual cancellation or nonrenewal, tickets for moving violations and at-fault accidents are often factored into the premium you will pay for your automobile insurance. If you are involved in an accident and it is determined that someone else was at-fault, then there will generally not be an increase in your premium due to the accident. Additionally, failing to maintain continuous auto insurance coverage is generally viewed by auto insurers as a negative indicator of your specific exposure to future loss. Talk to your agent to become familiar with what your specific insurance company does.

- **Q.** How can I obtain insurance if I have been rejected by several companies?
- A. If all attempts fail and you are unable to obtain automobile insurance, any licensed agent may obtain insurance for you through the West Virginia Assigned Risk Plan ("AIPSO" or the Auto Insurance Plan Services Office). AIPSO should be a last resort because the premium is generally substantially higher than that of any of the voluntary insurance companies. AIPSO is designed to provide a means by which risks that in good faith are entitled to automobile liability insurance but are unable to secure it in the voluntary market, may be assigned to an authorized insurance company. Comprehensive and collision coverage are available, subject to a deductible, but cannot be purchased separately from the liability insurance. Non-owned vehicles in which you have an insurable interest as well as commercial vehicles may also be insured with AIPSO.
- **Q**. Do I have a grace period for the payment of my automobile insurance premium?
- **A**. No. There is no grace period in an automobile insurance policy, therefore it is imperative that the insurance company receive the premium on or before the date it is due. If time is short, you may want to contact your agent to make arrangements for the payment of your premium at the agency. You may also have an option to submit the payment electronically.
- **Q.** If I call an agent for a quote of auto insurance premiums and later decide to apply for a policy based on the rate that was quoted, is the company bound to provide coverage using that rate?
- **A.** No. The quote is merely a tentative offer of insurance coverage using an expected premium based upon the information that you had provided to them. The insurance company will determine the final premium if it later elects to issue the policy.
- **Q.** Will the insurance company settle my claim based on the lowest repair estimate I submit?
- **A.** Perhaps. If a company feels the repair estimates submitted are too high, they have the right to check elsewhere. However, if they direct an insured to a specific shop, they are giving an implied warranty on that shop's workmanship and must stand behind the work.
- **Q.** Under the terms of the collision coverage in my automobile policy, do I have the right to make the decision as to whether repair, replace or receive cash for my wrecked automobile?
- A. No. That is one of the rights given to the company under your policy.

- **Q.** I recently had an accident in my five-year-old automobile and the company wants to repair it by using after-market crash parts (*i.e. parts not manufactured by the original manufacturer*). Can they do this?
- A. Insurance companies may not require the use of after market crash parts on motor vehicles requiring repair in the current year of their manufacture or the two following years. For further information about this issue, contact the West Virginia Offices of the Insurance Commissioner's Property and Casualty Consumer Services Division at 1-888-TRY-WVIC.
- **Q.** My insurance carrier asked me to participate in a telematics program. What is this program and how may it affect my premium?
- A. Telematics, also called black box insurance, is a car insurance program where a small box is fitted to your car. The black box measures various aspects of how, when and where you drive. The box has built in elements such as a GPS system, accelerometer or motion sensor, SIM card and analytical software. These elements provide the carrier with specialized information related to your individual driving habits. Carriers are offering premium discounts to participate in these programs. Presently, policyholders are not surcharged based on the information captured by telematics.
- Q. What is a pay per mile insurance program?
- A. Most insurance policies are priced on an estimated annual mileage amount. A pay per mile program is based on actual miles driven. This is an optional program designed for people who do not drive as often or as many miles, such as telecommuters or senior citizens. Not all insurers are offering this program as a way to save premium based on actual driving miles so you may inquire with your insurer to see if they offer this type of program and the particulars of their program. An insurer will review your typical annual mileage driven and advise if this program would result in a premium savings for you. You will be required to allow the insurer to track your mileage; this will be done by placing a device in your vehicle. Insurer programs may differ among companies so please ensure you understand the requirements and expectations of any program you agree to via policy contract.

# **Frequently Asked Questions — Teenage Drivers**

In every country in the world where cars are a common mode of transportation, teenagers are disproportionately involved in motor vehicle crashes. Newer approaches, such as graduated licensing systems, have been enacted in some states to try to reduce teenage crashes and the deaths and injuries they cause.

- **Q.** Why are insurance premium rates for teenagers so high?
- **A.** Teenage drivers have very high rates of both fatal and nonfatal crashes compared with drivers of other ages. Mile for mile, teenagers are involved in three times as many fatal crashes as all other drivers.
- **Q.** How serious are teenage motor vehicle crashes?
- A. The <u>Centers for Disease Control and Prevention</u> states "Motor vehicle crashes are the leading cause of death for U.S. teens. About 2,800 teens in the United States ages 13–19 were killed and about 227,000 were injured in motor vehicle crashes in 2020. That means that every day, about eight teens died due to motor vehicle crashes, and hundreds more were injured. Motor vehicle crash deaths among teens 13–19 years of age resulted in about \$40.7 billion in medical costs and cost estimates for lives lost in 2020."
- **Q.** How do crashes involving teenagers differ from those of other drivers?
- A. Teenagers not only have higher crash rates than other age groups but their crashes are different. Analysis of fatal crash data indicate that teenage drivers are: more likely to be at-fault in their crashes; their crashes often involve speeding; they are often single vehicle crashes; their crashes are often at night and involve the use of smaller and older cars compared to adults.
- **Q.** How do teenage crash rates compare with rates among elderly drivers?
- A. Although elderly drivers' mileage-based crash rates are as high as teenagers', older drivers have lower insurance rates. The fact that relatively few elderly drivers are involved in crashes, despite their high crash risk, is because elderly people with licenses drive fewer miles on average than do younger drivers.
- **Q.** Can I be added to my parents' automobile insurance policy?
- **A.** If you reside in your parents' household and operate a motor vehicle listed on your parents' policy, then you may be added to your parents' policy; however, depending upon the age and the driving record of the newly added operator, the cost of the policy may increase.

## **Glossary of Automobile Terms**

<u>Agent</u>: An insurance salesperson. a) An independent agent does not work for any insurance company and sells the policies of more than one insurer; b) an exclusive agent sells the policies of only one insurance company.

<u>Arson</u>: The willful and malicious burning of, or attempt to burn, any structure or other property, often with criminal or fraudulent intent.

<u>Automobile Insurance Plan</u>: A state supervised insurance plan for people who cannot find automobile insurance (this may also be referred to as the Assigned Risk Plan). Each driver in the plan is assigned to an insurance company. The cost of this insurance is higher than in the regular market.

<u>Automobile Physical Damage Insurance</u>: Coverage to pay for damage to or loss or policyholder's automobile resulting from collision, fire, theft or other perils.

**<u>Binder</u>**: A temporary written or oral insurance contract which is effective until it is replaced by a regular policy.

**<u>Catastrophe</u>:** In insurance, a term applied to an incident or series of related incidents causing insured property losses totaling more than \$5 million.

<u>Claim</u>: A person's request for payment by an insurer for a loss covered under a policy. Your claims to your company are "first-party claim." Claims made by one person against another person's company are known as "third-party claims."

**<u>Claimant</u>**: A person who files a claim with an insurance company.

<u>Collision Coverage</u>: Optional insurance which pays for damage to your automobile caused by collision with another automobile or object, or by rolling the car over. Frequently required if you have a car loan.

<u>**Comprehensive Coverage:**</u> Optional insurance which pays for damage to your automobile caused by things other than collision or rolling the car over such as fire, theft, vandalism, flood or hail. This is frequently required if you have an automobile loan.

**Compulsory Insurance:** Any form of insurance which is required by law.

**<u>Conditions</u>**: Part of an insurance policy which states your obligations and those of your insurance company for the policy to be in effect.

**<u>Coverage</u>**: The scope of protection provided under a contract of insurance; any of several risks covered by a policy.

**Deductible:** The amount which you agree to pay, per claim or per accident. This is subtracted from the total amount paid by your insurer. If the claim is \$500 and your deductible is \$100, you pay \$100, and your insurance company will pay \$400. The higher the deductible, the lower your premium will be for the policy.

**Exclusions:** Provisions that explicitly limit the coverage provided by a policy.

**Insurance:** A system under which individuals, businesses and other organizations or entities, in exchange for a payment of a sum of money (a premium), are guaranteed compensation for losses resulting from certain perils under specified conditions.

**Insurance Company:** A company which, in exchange for a fee (known as premium), agrees to pay legitimate claims that may arise under your policy.

**Insurance Department**: Enforces rules for the insurance business in each state. Source of information about all types of insurance; also handles consumer inquiries and complaints.

**Insured**: Person or organization covered by an insurance policy.

**Insurer**: The provider of insurance, such as an insurance company or other organization.

**Liability Coverage:** Insurance which pays the losses of other people, which you caused unintentionally or through negligence.

Liability Limits: The largest amount of money an insurer will pay in case of a covered loss.

Loss: The basis on which an insurance claim is submitted and/or paid.

<u>Medical Payments Coverage</u>: A form of insurance that pays for medical and funeral expenses regardless of liability.

**<u>Negligence</u>**: Failure to exercise a generally acceptable level of care and caution.

**Policy:** A contract of insurance.

Policyholder: The person who buys insurance.

**Policy Period:** The amount of time an insurance contract (policy) is in effect.

**Premium:** The amount you pay for insurance coverage.

**<u>Pro Rata Cancellation</u>**: Cancellation of the policy by the insurance company. All unearned premium is returned to the insured.

**Proof of Loss**: Documents that you give to the insurer to support your request for payment of losses. The company uses these documents to determine whether and how much it will pay. (Ex.: Police report and written repair estimates from automobile body shops.)

**<u>Provisions</u>**: A list of actions a policyholder must take in order to make an insurance claim. Included in the provisions can be additional specifications of the insurer's responsibility to the insured.

Rate: The pricing factor upon which the insurance buyer's premium is based.

**<u>Risk</u>**: The chance of loss.

<u>Short Rate Cancellation</u>: Cancellation of an insurance policy by the insured. Return premium is calculated on a short rate basis, meaning the insurance company keeps a portion of the unearned premium to cover expenses.

Substandard: A greater than normal risk to an insurer.

Surcharge: An additional charge allowed when a company pays a claim on your behalf.

<u>Underinsured Motorist Coverage</u>: A form of insurance which provides coverage when the liability coverage of the at-fault party is inadequate to cover the amount of damages or injuries.

<u>Underwriting</u>: The process of selecting risks for insurance and determining in what amounts and in what terms the insurance company will accept the risk.

<u>Uninsured Motorist Coverage</u>: A form of insurance which covers the policyholder and family members if injured by a motorist who carries no liability insurance, assuming the other driver is at fault, or if injured by a hit and run motorist.

# Conclusion

This report provides a comparison of basic auto insurance rates for West Virginians. It has emphasized that a significant variation in auto rates can be observed from company to company even for substantially similar risks.

As the broader environment begins to normalize with the U.S. Department of Health and Human Services declaring that COVID-19 is no longer a public health emergency<sup>1</sup>, insurers will again need to implement strategies that help them increase segmentation and remain competitive in the post-pandemic era. Based on industry conditions, it is likely that automobile rate increases will continue in the coming years due to strained supply chains causing prices for auto parts and new vehicles to spike dramatically and increased labor costs due to trained employee shortages. As repair costs go up, the amount insurers pay to fix their customers' vehicles also goes up. Changes in driving behavior are also impacting insurance rates. The number of motor vehicle accidents has gone up in recent years, leading to an increase in losses and frequency. The increase in frequency, coupled with higher vehicle repair and replacement costs, is ultimately what's driving insurance rates up throughout the industry.

It is helpful to be reminded of how we can keep auto insurance rates from increasing: drive carefully. This includes always wearing seatbelts, avoiding distractions while driving like talking on cell phones or texting, obeying the rules of the road, take a defensive driving course and properly maintaining vehicles. You may also take advantage of insurance options such as maximizing your discounts, considering telematics, and exploring payment options with your insurer. Lastly, as we've seen in the report, it is important to get quotes from several insurers as rates may vary dramatically from one carrier to another. Although accidents and auto damage may never be completely eliminated, taking some prudent steps will help to mitigate future increases in auto insurance rates and help you to save money!

<sup>&</sup>lt;sup>1</sup> https://www.hhs.gov/about/news/2023/05/09/fact-sheet-end-of-the-covid-19-public-health-emergency.html



Allan L. McVey Insurance Commissioner

## Exhibit 1

### To: Top 50 Premium Market Share Groups Writing Automobile Insurance in West Virginia

### Date: March 9, 2023

### RE: West Virginia Code §33-20-19; Annual Automobile Survey

<u>West Virginia Code Chapter 33, Article 20, Section 19</u> requires the Insurance Commissioner to publish annually a list of current premium rates for West Virginia minimum automobile liability insurance limits.

In order to comply with this statute, we are requesting your cooperation in completing this survey. Please provide the requested information located here: <u>West Virginia Auto Rates Survey</u>.

<u>Each writing company listed in the original request email should complete the survey separately</u>. If you are not currently writing any personal automobile insurance business or have any restrictions or limitations on new business, please indicate the same in the comment section of the form and submit for response.

We are requesting your response on or before April 21, 2023.

West Virginia no longer requires an insurer response for out-of-state rates of bordering cities. With intricate rate models and a multitude of specific individual factors, comparing rates has become more cumbersome and is no longer relevant to the consumer and reader of this report. Please see the attached memorandum for detailed instructions on completing and submitting the requested information.

Please contact Juanita Wimmer at <u>Juanita.D.Wimmer@wv.gov</u> or 304-414-8491 with any questions or inquiries. Thank you for your cooperation and assistance in this request.

Sincerely,

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Allan L. McVey CPCU, ARM, AAI, AAM, AIS Insurance Commissioner

### **MEMORANDUM**

#### To: Top 50 Premium Market Share Groups Writing Automobile Insurance in West Virginia

#### From: Allan L. McVey; West Virginia Insurance Commissioner

#### Date: March 9, 2023

The purpose of this survey is to compare rates between auto writers for the basic mandatory coverage limits as set forth in WV Code §17D-4-2. As the Code does not mandate comprehensive, collision, medical payments, or underinsured motorist coverage, please do not include these coverages when rating the examples. Once compiled, the survey will be provided to all public libraries and county sheriffs' offices within our State in addition to being made publicly available on the OIC website.

### **INSTRUCTIONS TO INSURER**

- 1) Each writing company within your group should complete all requested information with a separate submission for each company.
- 2) We realize that not all criteria used in our examples will correspond to your rating plans. You will have to use some judgment to determine the appropriate rate. Our objective is to obtain base premium comparisons for similar coverage from all companies which vary only by the age and marital status of the operator and by garaging location.
- 3) For companies with multiple tiers or programs in their personal automobile portfolios, please use the rates in the tier or program currently having the most business in our state if the example permits.
- 4) Please round the premiums to the nearest whole dollar. Do not include the West Virginia Fire and Casualty surcharge in rates and do not consider as part of a bundled premium package.
- 5) **No surcharges or discounts should be assumed** unless such is a prerequisite to providing any rate. Discounts would include multi-line, accident free or any other bundled rate. If any surcharges or discounts are necessary, the response should contain information in the comments indicating the types and amounts of each.
- 6) If the year, make and model of the vehicle are instrumental in determining your liability rates, please utilize a **2018 Toyota Camry L, 4 cylinders, with VIN: 4T1B11HK0JU538558**.

- 7) Other key assumptions: Operator has no incidents, accidents or violations in the experience period. The sample operator is the only operator or the principal operator. The sample vehicle is the only vehicle. The operator's insurance score would result in the operator being classified similarly to most insureds in your program in West Virginia, i.e., an average score relative to your entire book of business.
- 8) Note that each sample city includes specific zip codes for rating. If the zip code shown for a city is not contemplated by your rating plan, please use another zip code for that same city.

### INSTRUCTIONS FOR USING THE SURVEY FORM

The survey is located at this link: <u>http://www.wvinsurance.gov/AutoRates\_Survey.aspx</u>

The survey is set up similar to an Excel spreadsheet. A detailed description of each portion of the survey is included below.

PUBLICATION OF AUTOMOBILE INSURANCE RATES WEST VIRGINIA CODE §33-20-19 Reset Form Data You DO NOT need to enter a company identifier to begin inputting data into the form. Upon saving Form Data, you will receive a company identifier. The identifier will be used to load previously entered data so that you may enter data at your convenience.										
Please ensure you click 'Save Form Data' before you exit the webpage.										
2 COMPANY IDENTIFIER:	3 Load Company Data									
4 COMPANY NAME:										
5 NAIC NUMBER:	GROUP: 6									
RATE TYPE:	●Standard ← 7 → ○Non-Standard									
8 CONTACT NAME:	PHONE: 9									
10 EMAIL:										
TABS:	11 OWV Ratings									
	12 FORM DATA IS FINAL ? ONO YES 3 Save Form Data									

This button will clear all data you have entered into the form.

This will be a unique company identifier sent you to via email ONLY AFTER YOU SAVE FORM DATA. This allows the contact to work gradually through the form, entering in data at their convenience, and then retrieving all entered data with a company identifier received via email only when Save Form Data is clicked. This email will be sent to the Contact Email entered into Part 8 of this section. Please note that you will receive an email each time the Save Form Data is clicked but the company identifier will be the same each time.

- 3 When you enter the company identifier you received via email into the input box, and the LOAD COMPANY DATA button is clicked, any data already inputted and previously saved will be pre-filled and the contact may continue where they left off.
- 4 The insurance company (insurer/carrier) name submitting the rating examples.
- The insurance company's NAIC company number.
- The insurance company's NAIC group number.
- 7 Please state whether the rating examples you are entering are standard or non-standard rates.
- $\bigcirc$  The name of the person within your company that we would contact for follow-up questions.
- 9 The telephone number of the person within your company that we would contact for follow-up questions.
- 10 The email address of the person within your company that we would contact for follow-up questions. Please note this will be the email address that the company identifier will be sent to when Save Form Data is clicked.
- 1) The WV Ratings tab includes five (5) age examples each having a male and female annual premium requirement for 10 different West Virginia cities. <u>Having this single tab is a change from previous years when an additional Surrounding States tab was required.</u>
- 12 You may continue to work on the survey by choosing NO and saving form data. However, once you have verified all rating information has been entered and is ready for final submission, please choose YES and then click save form data. This gives us your final approval and we know your submission is ready for processing and review.
- 13 The Save Form Data is used to save, and later retrieve using the company identifier, any information you enter into the survey form. It is also used to submit your final data when used in conjunction with the Form Data is Final? option.

The table below displays rate form requirements:

RATING EXAMPLES - WV Ratings											
Please use rates as of January 01, 2023											
AGE	E 18		25		35		48		62		
SEX	Male	Female									
MARITAL STATUS	Single		Single		Married		Married		Married		
YEARS DRIVING EXP.	2		9		19		32		46		
CAR USAGE	10,000 Miles Annually		20,000 Miles Annually		20,000 Miles Annually		20,000 Miles Annually		12,000 Miles Annually		
CAR USAGE	Commutes To School		Work 10 Miles (One Way)		Work 10 Miles (One Way)		Work 10 Miles (One Way)		Pleasure		
BI			\$25,000/\$50,000		\$25,000/\$50,000		\$25,000/\$50,000		\$25,000/\$50,000		
PD	\$25,000		\$25,000		\$25,000		\$25,000		\$25,000		
UM-BI/PD	\$25,000/\$50,000/\$25,000		\$25,000/\$50,000/\$25,000		\$25,000/\$50,000/\$25,000		\$25,000/\$50,000/\$25,000		\$25,000/\$50,000/\$25,000		
СІТУ	ANNUAL PREMIUM AMOUNT										
BECKLEY, WV - (25801)											
BLUEFIELD ,WV - (24701)											
CHARLESTON ,WV - (25303)											
CLARKSBURG ,WV - (26301)											
HUNTINGTON ,WV - (25701)											
MARTINSBURG ,WV - (25401)											
MORGANTOWN, WV - (26505)											
PARKERSBURG ,WV - (26101)											
WHEELING ,WV - (26003)											
WILLIAMSON ,WV - (25661)											
Enter comments about "WV Ratings"											

PLEASE NOTE: The annual premium boxes allow for integer inputs. However, if your company does not quote a premium for a specific example, you may enter either N/A (not applicable) or N/E (not eligible). No other text will be accepted in the data boxes.

A comment section has been provided for you to explain any N/As or to provide additional notes, comments or assumptions used in the premium ratings.