Audited Financial Statements

West Virginia Lottery



Audited Financial Statements With Other Financial Information

Years Ended June 30, 2015 and 2014

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INDEPENDENT AUDITOR'S REPORT

West Virginia Lottery Commission Charleston, West Virginia

Report on the Financial Statements

We have audited the accompanying financial statements of the West Virginia Lottery (the Lottery), a component unit of the State of West Virginia, as of and for the years ended June 30, 2015 and 2014, and the related notes to the financial statements, which collectively comprise the Lottery's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the West Virginia Lottery, as of June 30, 2015 and 2014, and the changes in its financial position, and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.



Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3 through 11, and the schedule of the proportionate share of the net pension liability, and the schedule of contributions to the PERS on pages 42 through 44 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 29, 2015 on our consideration of the Lottery's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Lottery's internal control over financial reporting and compliance.

Charleston, West Virginia September 29, 2015

Treems ; Kanash, A.C.

Gibbons & Kawash, A.C.

Management's Discussion and Analysis

-Unaudited-

Our discussion of the West Virginia Lottery's (the Lottery) financial performance provides for an overview of the Lottery's financial activities for the fiscal years ended June 30, 2015 and 2014. In reading the Management's Discussion and Analysis (MD&A), the current year refers to fiscal year ending June 30, 2015, and the prior year refers to fiscal year ending June 30, 2014. This analysis is to be considered in conjunction with the financial statements, which begin on page 12.

Financial Highlights

The Lottery's operating income increased in 2015 and decreased in 2014. The 2015 increase was due to changes in the laws that define how commissions and distributions are allocated and the 2014 decrease was due to competition from expanded gaming activities in neighboring states. The following summary is provided below:

- Lottery revenues for the current year decreased \$50.3 million or 4.1% compared to the prior year, which decreased \$114.1 million or 8.6% from 2013.
- Commissions for the current year decreased \$54.5 million or 9.7% compared to the prior year, which decreased \$54.8 million or 8.9% from 2013.
- Gross profit for the current year increased \$10.3 million or 1.9% compared to the prior year, which decreased \$54.5 million or 9.3% from 2013.
- Nonoperating expenses increased \$8.3 million or 1.6% compared to the prior year, which
 decreased \$52.9 million or 9.3% from 2013. The predominant nonoperating expense is the
 distributions to the State of West Virginia, which increased \$10.0 million or 2.0% compared to the
 prior year, which decreased \$46.8 million or 8.6% from 2013.

Using This Annual Report

The Lottery is a component unit of the State of West Virginia, and is accounted for as a proprietary type enterprise fund using the accrual basis of accounting much like a private business entity. As such, this report consists of a series of financial statements, along with explanatory notes to the financial statements. To assess the Lottery's financial position, the reader of these statements should pay particular attention to changes in the components of assets and liabilities as set forth in the Statements of Net Position and changes in operating revenues, expenses and nonoperating distributions to the State of West Virginia as set forth in the Statements of Revenues, Expenses and Changes in Fund Net Position.

Statements of Net Position

The Lottery implemented Governmental Accounting Standards Board (GASB) Statement No. 68, Accounting and Financial Reporting for Pensions - an amendment of GASB Statement No. 27, and GASB Statement No. 71, Pension Transition for Contributions made Subsequent to the Measurement Date - an amendment of GASB Statement No. 68 during the year ending June 30, 2015. These statements require the Lottery to:

- (1) recognize a liability equal to its proportionate share of the net pension liability of the Public Employees Retirement System (PERS). As a result, the Lottery's beginning net position for 2015 was restated by \$3.9 million. Additionally, the Lottery has classified the ending balance of its net pension liability of \$2.0 million as a noncurrent liability in accordance with GASB Statement No. 68.
- (2) record certain defined benefit pension activity as deferred inflows of resources and deferred outflows of resources. As a result, the Lottery has recorded deferred outflows of resources of \$1.1 million and deferred inflows of resources of \$2.2 million. Please refer to Note 14 to the financial statements for more detailed information on these items.

Management's Discussion and Analysis

(Continued)

-Unaudited-

Statements of Net Position (Continued)

As shown in Table 1, current assets for the current year increased \$12.8 million or 6.8% compared to the prior year, which decreased \$125.0 million or 40.0% from 2013, due to the timing of distributions to the State of West Virginia at year-end.

Restricted net position continued to decrease as a result of activities related to capital spending for the Lottery headquarters building and the accrued distribution of surplus funds from the revenue center construction fund. See Note 13 to the financial statements for additional information on restricted net position.

Capital assets, net of accumulated depreciation and amortization, decreased in the current year by \$1.0 million or 2.5% compared to the prior year which decreased by \$1.5 million or 3.7% from 2013, both due to depreciation of the Lottery headquarters building. For additional information on capital assets, please refer to Note 5 to the financial statements.

Table 1
Assets and Deferred Outflows of Resources
(in \$000's)

Assets		2015	 2014	 2013	
<u> </u>					
Current assets	\$	199,872	\$ 187,081	\$ 312,032	
Restricted assets		1,130	1,397	1,640	
Capital assets,					
net of accumulated depreciation and amortization		37,763	 38,745	 40,220	
Total assets	\$	238,765	\$ 227,223	\$ 353,892	
<u>Deferred Outflows of Resources</u>					
Deferred outflows of resources related to pension	<u>\$</u>	1,099	\$ 	\$ 	

As shown in Table 2, the Lottery's current liabilities for the current year increased \$9.3 million or 5.4% compared to the prior year, which decreased \$126.8 million or 42.4% compared to 2013 due to the accumulation of prior year surplus transfers to the State of West Virginia combined with current year accrued transfers.

Net position - restricted by enabling legislation decreased due to the refurbishing of the Lottery headquarters building. See Note 13 to the financial statements for additional information on restricted net position.

Net position - net investment in capital assets decreased in the current year by \$1.0 million or 2.5% compared to the prior year as a result of depreciation which decreased by \$1.5 million or 3.7% in the prior year compared to 2013 also due to depreciation. Refer to Note 5 to the financial statements for additional information on capital assets.

Management's Discussion and Analysis

(Continued)

-Unaudited-

Statements of Net Position (Continued)

Net position - unrestricted changed in fiscal years 2015, 2014, and 2013 as a result of rental income from tenants located at the Lottery headquarters building and the Lottery's administrative allowance from table games exceeding the actual operating expenses.

Table 2
Liabilities, Deferred Inflows of Resources and Net Position
(in \$000's)

	-	2015	 2014		2013
Current liabilities	\$	181,520	\$ 172,203	\$	299,026
Noncurernt liabilities		2,035	 _		<u>-</u>
Total liabilities	\$	<u> 183,555</u>	\$ 172,203	<u>\$</u>	299,026
Deferred inflows of resources related to pension	\$	2,153	\$ <u>-</u>	\$	<u>-</u>
Net position - restricted by enabling legislation Net position - net investment in capital assets Net position - unrestricted	\$	1,130 37,763 15,263	\$ 1,397 38,745 14,878	\$	1,640 40,220 13,006
Total net position	\$	54,156	\$ 55,020	\$	54,866

Capital Assets

Capital assets as of June 30, 2015 amounted to \$47.8 million (at cost). This investment in capital assets includes land, building, construction in progress and equipment. The total increase in capital assets for the current fiscal year was 0.8 %.

Table 3
Capital Assets
(in \$000's)

		2015	 2014	2013		
Construction in progress Land Building Improvements Equipment	\$	1,090 1,434 38,084 260 6,895	\$ 792 1,434 38,084 260 6,821	\$	549 1,434 38,084 260 6,519	
Total assets	<u>\$</u>	47,763	\$ 47,391	\$	46,846	

Capital asset activities included the following:

- Architectural fees for renovations to three floors of the Lottery headquarters building were incurred at a cost of \$30 thousand and \$243 thousand for the years ended June 30, 2015 and 2014, respectively.
- Costs of \$30 thousand were incurred toward a new document imaging system in 2015.

Additional information on capital assets can be found in Note 5 of the financial statements.

Management's Discussion and Analysis

(Continued)

-Unaudited-

Revenues, Expenses and Changes in Fund Net Position

The content of Table 4 is a summary of activities and is related to the discussion of Table 5.

Table 4Revenues, Expenses and Changes in Fund Net Position (in \$000's)

_	2015		2014		2013
Revenues:		o		•	
On-line games	\$ 76,7		83,069	\$	86,986
Instant games	103,2		105,562		108,635
Racetrack video lottery	557,8		590,918		655,676
Limited video lottery	373,2		377,222		399,224
Table games	46,9		50,465		70,259
Historic resort	6,0		7,048		7,597
	1,164,0	04	1,214,284		1,328,377
Less commissions:					
On-line games	5,3		5,821		6,095
Instant games	7,2		7,390		7,604
Racetrack video lottery	286,7		336,205		370,828
Limited video lottery	182,8		184,839		195,620
Table games	19,8		22,032		30,675
Historic resort	3,0		3,4 <u>55</u>		3,70 <u>5</u>
	505,2	11	559,742		614,527
Less on-line prize costs	38,1	62	42,096		44,109
Less instant ticket prize costs	68,3	14	69,665		72,121
Less ticket costs	1,5	16	1,730		1,804
Less vendor fees and costs	7,4		8,044		8,325
	115,4		121,535		126,359
Gross profit	543,3		533,007		587,491
Administrative expenses:					
Advertising and promotions	5,2	29	5,755		4,622
Wages and related benefits	10,2		10,854		11,049
Telecommunications	·	44	881		983
Contractual and professional	5,1	60	4,682		4,421
Rental	2	71	267		239
Depreciation and amortization	1,3	54	2,020		2,095
Other administrative expenses	1,4	66	1,420		1,454
·	24,6		25,879		24,863
Other operating income	11,3		11,719		11,860
Operating income	529,9		518,847		574,488
Nonoperating income (expense):					
Investment income	4	06	463		253
Distributions to municipalities and counties	(7,3	15)	(7,394)		(7,825)
Distributions for capital reinvestment	(11,7		(13,397)		(18,821)
Distributions to the State of West Virginia	(508,3		(498,365)		(545,204)
5	(526,9		(518,693)		(571,597)
Net Income	3,0	<u> 13</u>	154	_	2,891

Management's Discussion and Analysis (Continued)

-Unaudited-

Revenues, Expenses and Changes in Fund Net Position (Continued)

Table 4 (Continued)

Revenues, Expenses and Changes in Fund Net Position (in \$000's)

Net position, beginning of year Cumulative effect of adoption of	 55,020	 54,866	 51,975
accounting principle Net position, beginning of year, as restated	(3,877) 51,143	 <u>-</u> 54,866	 <u>-</u> 51,975
Net position, end of year	\$ 54,156	\$ 55,020	\$ 54,866

Sales and Prizes, Commissions, Ticket Costs and Vendor Fees

Table 5 compares sales (referred to as lottery revenues in financial statements), prizes, commissions, ticket printing costs, vendor fees and costs and gross profit for each lottery game category for fiscal years 2015, 2014, and 2013. Sales and gross profits fluctuated in certain categories; however, gross profit percentages remained relatively consistent from year to year.

Table 5
Lottery Sales
(in \$000's)

							١	T	-,						
		Instant						On-Line*							
		2015		2014		2013		2015		2014		2013			
Gross sales	\$	103,276	\$	105,562	\$	108,635	\$	76,724	\$	83,069	\$	86,986			
Less direct costs:															
Prizes and bonuses		68,314		69,665		72,121		38,162		42,096		44,109			
Commissions		7,229		7,390		7,604		5,372		5,821		6,095			
Ticket printing costs		1,516		1,730		1,804		-		-		-			
Vendor fees and costs		4,286		4,510		4,537		3,170		3,534		3,788			
Total direct costs		81,345		83,295	_	86,066	_	46,704	_	51,451	_	53,992			
Gross Profit	\$	21,931	\$	22,267	\$	22,569	\$	30,020	\$	31,618	\$	32,994			
Gross profit percentage		21.2%		21.1%		20.8%		39.1%	_	38.1%		37.9%			
* On-line games include the result	ts of Po	werball® ar	nd M	ega Millions	whi	ch are signit	icant	componen	ts of	the results of	descr	ibed above.			
		Por	ootro	ok Vidoo Lo	tton.			13	mitod	Vidoo Lott	on.				

	 Rac	etrac	k Video Lot	tery		Limited Video Lottery						
	2015		2014		2013	2015			2014		2013	
Gross sales	\$ 557,803	\$	590,918	\$	655,676	\$	373,221	\$	377,222	\$	399,224	
Less direct costs:												
Prizes and bonuses	-		-		-		-		-		-	
Commissions	286,778		336,205		370,828		182,878		184,839		195,620	
Ticket printing costs	-		-		-		-		-		-	
Vendor fees and costs	 					_						
Total direct costs	 286,778	_	336,205		370,828		182,878		184,839	_	195,620	
Gross Profit	\$ 271,025	\$	254,713	\$	284,848	\$	190,343	\$	192,383	\$	203,604	
Gross profit percentage	48.6%	_	43.1%		43.4%	_	51.0%	_	51.0%		51.0%	

Management's Discussion and Analysis

(Continued)

-Unaudited-

Sales and Prizes, Commissions, Ticket Costs and Vendor Fees (Continued)

Table 5 (Continued)

Lottery Sales (in \$000's)

			Tab	le Games			Historic Resort					Total					
		2015		2014	2013		2015		2014		2013		<u>2015</u>		2014		2013
Gross sales	\$	46,928	\$	50,465	\$ 70,259	\$	6,052	\$	7,048	\$	7,597	\$	1,164,004	\$	1,214,284	\$	1,328,377
Less direct costs:																	
Prizes and bonuses		-		-	-		-		-		-	\$	106,476	\$	111,761	\$	116,230
Commissions		19,885		22,032	30,675		3,069		3,455		3,705	\$	505,211	\$	559,742	\$	614,527
Ticket printing costs		-		-	-		-		-		-	\$	1,516	\$	1,730	\$	1,804
Vendor fees and costs	_				 	_		_		_		\$	7,456	\$	8,044	\$	8,325
Total direct costs		19,885		22,032	30,675		3,069		3,455		3,705		620,659		681,277		740,886
Gross Profit	\$	27,043	\$	28,433	\$ 39,584	\$	2,983	\$	3,593	\$	3,892	\$	543,345	\$	533,007	\$	587,491
Gross profit percentage		57.6%		56.3%	56.3%		49.3%		51.0%		51.2%		46.7%		43.9%		44.2%

Instant Sales

Instant ticket sales for the current year decreased by \$2.3 million or 2.2% compared to the prior year, which decreased \$3.1 million or 2.8% from 2013. Sixty-one new games were introduced in 2015 and approximately twenty-six game options were available for play in the field in both years. The Lottery continues to implement the results of research and design efforts, including licensed or trademarked games, new play styles and continued monitoring of the mix of play styles and colors closely to create the best variety of game presentation available at one time. There were four ten-dollar tickets introduced in 2015. There were also eleven five-dollar tickets and eleven three-dollar tickets introduced. The Lottery has also implemented the use of pre-printed "shelf games" used to provide immediate stock should field inventory become low. These shelf games are worked into the schedule and used within one year in the event they are not used for emergency.

Instant prizes and commissions have a direct correlation to sales, therefore, as sales increase, so do the related prizes and commissions paid by the Lottery. Prize expenses for instant games are controllable by designing and printing a predetermined number and value of winning tickets. While each game has a designed prize payout structure, the overall amount paid as prize expense is consistent.

Vendor fees and costs are primarily 4.3% of instant and on-line ticket sales for 2015, 2014, and 2013. The Lottery (as is the case with most lotteries located in North America) has elected to enter into a long-term contract with a vendor to provide a central computer system, retailer terminals and related equipment to sell and cash all tickets for instant and on-line games.

Powerball® Sales

Powerball® is a \$2 Multi-State (MUSL) Lottery game designed to grow large jackpot amounts, with occasional jackpots in excess of \$400 million. Sales for the current year decreased \$5.4 million or 13.7% compared to the prior year, which decreased \$9.2 million or 18.9% from 2013. Sales are generally driven by the jackpot size.

Prize costs are 50% of sales and over time such prize payouts generally reflect the design of the game and the related mathematical odds of winning.

Traditional retailers are those retailers licensed by the Lottery to sell instant and on-line games (which includes Powerball®) and by statute were paid 7% of such sales.

Management's Discussion and Analysis

(Continued)

-Unaudited-

Mega Millions® Sales

Mega Millions® sales offers jackpots starting at \$15 million and other prizes ranging from \$1 to \$1,000,000. Sales for the current year decreased \$1.2 million or 8.3% compared to the prior year, which increased \$5.6 million or 60.1% from 2013.

Approximately 50% of every dollar wagered goes back to the players in prizes and by statute 7% of sales are paid to retailer commissions.

All Other On-line Games

All other on-line games consist of Daily 3, Daily 4, Cash 25, Travel Keno and the Multi-State game Hot Lotto™. Sales for the current year increased \$272.7 thousand or 1.0% compared to the prior year, which decreased \$295 thousand or 1.0% from 2013.

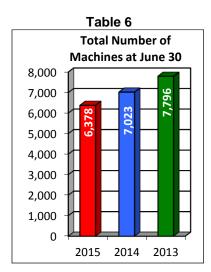
In general, prize costs by game will increase or decrease from year-to-year in proportion to the sales for a particular game. Prizes and commissions have remained consistent as presented in Table 4.

Racetrack Video Lottery

Racetrack video lottery revenues are reported as total wagers net of prizes and credits. Revenues for the current year decreased \$33.1 million or 5.6% compared to the prior year, which decreased \$64.8 million or 9.9% from 2013.

A portion of racetrack video lottery sales, as prescribed by statute, are paid to racetracks and other private entities associated with the racing industry and are reported as commissions. See Note 7 to the financial statements for further discussion of racetrack video lottery distributions. Commissions in the current year decreased \$49.4 million or 14.7% compared to the prior year which decreased \$34.6 million or 9.3% compared to 2013 due to competition from neighboring states. See Note 12 to the financial statements for further discussion of recent legislation and its impact on commissions and distributions related to racetrack video lottery sales.

During the year ended June 30, 2015, increased competition from gaming operations in neighboring states has led the racetracks to re-evaluate their gaming environments which have resulted in changes to the gaming floors. The changes in active machines are presented in Table 6 below which illustrates the last three fiscal years.



Management's Discussion and Analysis (Continued)

-Unaudited-

Limited Video Lottery

Sales for the current year decreased \$4.0 million or 1.1% compared to the prior year, which decreased \$22.0 million or 5.5% from 2013. Commissions are paid to operators and retailers as provided for by statute and have a direct correlation to changes in sales. For the current year, commissions decreased \$2.0 million or 1.1% compared to the prior year decrease of \$10.8 million or 5.5% from 2013.

Table 7 illustrates the number of machines which decreased by 7 machines for the current year compared to the prior year decrease of 1,001 machines from 2013.

7,600 7,400 7,200 7,000 6,800 6,600 6,400 6,200 6,000 5,800 2015 2014 2013

Table 7

Table Games

Revenues from table games are calculated at a 35% privilege tax of adjusted gross receipts. Revenues for the current year decreased \$3.5 million or 7.0% compared to the prior year, which decreased \$19.8 million or 28.2% from 2013.

All table games revenues are distributed according to statute. A portion of table games revenues are paid to entities associated with the racetracks and are reported as commissions. See Note 9 to the financial statements. Commissions for the current year decreased \$2.1 million or 9.7% compared to the prior year, which decreased \$8.6 million or 28.2% from 2013.

Historic Resort

Video Lottery revenues from Historic Resort are calculated as defined in Note 10 to the financial statements. Revenues from Historic Resort table games are calculated at a 35% privilege tax of adjusted gross receipts.

Combined revenues of video lottery and table games at the Historic Resort for the current year decreased \$995.3 thousand or 14.1% compared to the prior year, which decreased \$549 thousand or 7.2% from 2013.

All revenues are distributed according to statute. A portion of revenues are paid to entities associated with the Historic Resort and are reported as commissions. Commissions for the current year decreased \$386 thousand or 11.2% compared to the prior year, which decreased \$250 thousand or 6.8% from 2013.

Management's Discussion and Analysis (Continued)

-Unaudited-

Other Operating Income

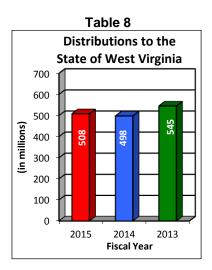
Refer to Table 4. Changes in other operating income are primarily related to fees collected for the permitting and licensure of manufacturers, operators, retailers and service technicians. Every May 1, a \$1,000 permit fee is assessed on each limited video lottery permit held by operators and retailers.

Nonoperating Income (Expense)

Refer to Table 4. Nonoperating expenses reflect a 2% distribution to counties and incorporated municipalities of net terminal income from limited video lottery operations. This distribution will fluctuate with any changes in limited video lottery revenues.

A portion of net revenue from racetrack video lottery is accrued and distributed to each racetrack for capital improvements.

Refer to Table 8. The Lottery's distributions to the State of West Virginia for the current fiscal year increased by \$10.0 million compared to the prior year, which decreased by \$46.8 million from 2013.



Requests for Information

This financial report is designed to provide a general overview of the Lottery's operations. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to Deputy Director of Finance and Administration, West Virginia Lottery, 900 Pennsylvania Avenue, Charleston WV 25302.

STATEMENTS OF NET POSITION (In Thousands)

June 30, 2015 and 2014

<u>ASSETS</u>	 2015	 2014
Current assets: Cash and cash equivalents Accounts receivable Inventory Other assets Total current assets	\$ 163,592 33,929 457 1,894 199,872	\$ 149,712 34,790 633 1,946 187,081
Noncurrent assets: Restricted cash and cash equivalents	1,130	1,397
Capital assets Less accumulated depreciation and amortization	 47,763 (10,000) 37,763	 47,391 (8,646) 38,745
Total noncurrent assets	38,893	40,142
Total assets	\$ 238,765	\$ 227,223
DEFERRED OUTFLOWS OF RESOURCES		
Deferred outflows of resources related to pension	\$ 1,099	\$
<u>LIABILITIES</u>		
Current liabilities: Accrued nonoperating distributions to the State of West Virginia Estimated prize claims Accounts payable Other accrued liabilities Total current liabilities	\$ 123,920 15,911 2,158 39,531 181,520	\$ 114,914 14,983 1,505 40,801 172,203
Noncurrent liabilities:		
Net pension liability	 2,035	
Total liabilities	\$ 183,555	\$ 172,203
DEFERRED INFLOWS OF RESOURCES		
Deferred inflows of resources related to pension	\$ 2,153	\$
NET POSITION		
Net position: Restricted by enabling legislation Net investment in capital assets Unrestricted	\$ 1,130 37,763 15,263	\$ 1,397 38,745 14,878
Total net position	\$ 54,156	\$ 55,020

The accompanying notes are an integral part of these financial statements.

STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN FUND NET POSITION (In Thousands)

	2015	2014
Lottery revenues:		
On-line games	\$ 76,724	\$ 83,069
Instant games	103,276	105,562
Racetrack video lottery	557,803	590,918
Limited video lottery	373,221	377,222
Table games	46,928	50,465
Historic resort	6,052	7,048
	1,164,004	1,214,284
Logo commissione:		
Less commissions:	- 0-0	= 004
On-line games	5,372	5,821
Instant games	7,229	7,390
Racetrack video lottery	286,778	336,205
Limited video lottery	182,878	184,839
Table games	19,885	22,032
Historic resort	3,069	3,455
r iistorio resort		
	505,211	559,742
Less on-line prize costs	38,162	42,096
Less instant prize costs	68,314	69,665
Less ticket costs	1,516	1,730
Less vendor fees and costs	7,456	8,044
Less veridor rees and costs		
	115,448	121,535
Gross profit	543,345	533,007
Administrative expenses:		
Administrative expenses:	F 000	F 7FF
Advertising and promotions	5,229	5,755
Wages and related benefits	10,266	10,854
Telecommunications	944	881
Contractual and professional	5,160	4,682
Rental	271	267
Depreciation and amortization	1,354	2,020
Other administrative expenses	1,466	1,420
Other aurillistrative expenses		
	24,690	25,879
Other operating income	11,313	11,719
Operating income	529,968	518,847
oporating moonito		010,011
Nonoperating income (expense):		
Investment income	406	463
Distributions to municipalities and counties	(7,315)	(7,394)
Distributions for capital reinvestment	(11,717)	(13,397)
Distributions to the State of West Virginia	(508,329)	(498,365)
Distributions to the State of West Virginia		
	(526,955)	(518,693)
Net income	3,013	154
Net position, beginning of year	55,020	54,866
Cumulative effect of adoption of accounting principle	(3,877)	
Net position, beginning of year, as restated	51,143	54,866
Not position and of year		
Net position, end of year	<u>\$ 54,156</u>	<u>\$ 55,020</u>

STATEMENTS OF CASH FLOWS (In Thousands)

	2015	2014
Cash flows from operating activities:		
Cash receipts from customers and other sources	\$ 1,176,178	\$ 1,227,212
Cash payments for:		
Personnel costs	(10,752)	(10,932)
Suppliers	(12,388)	(13,019)
Other operating costs	(620,065)	(681,302)
Cash provided by operating activities	532,973	521,959
Cash flows from noncapital financing activities:		
Nonoperating distributions to the State of West Virginia	(499,323)	(622,486)
Distributions to municipalities and counties	(7,300)	(7,428)
Distributions to racetracks from racetrack capital		
reinvestment fund	(12,829)	(15,795)
Cash used in noncapital financing activities	(519,452)	(645,709)
Cash flows from capital and related financing activities		
Purchases of capital assets	(372)	(545)
Cash flows from investing activities:		
Investment earnings	464	346
Increase (decrease) in cash and cash equivalents	13,613	(123,949)
Cash and cash equivalents (including restricted cash and cash		
equivalents), beginning of year	151,109	275,058
Cash and cash equivalents (including restricted cash and cash		
equivalents), end of year	\$ 164,722	\$ 151,109

STATEMENTS OF CASH FLOWS (In Thousands) (Continued)

	 2015	 2014
Reconciliation of operating income to net cash provided by operating activities:		
Operating income Adjustments to reconcile operating income to cash provided by operating activities:	\$ 529,968	\$ 518,847
Depreciation and amortization Pension expense	1,354 250	2,020
Changes in operating accounts:		
(Increase) decrease in:		
Accounts receivable	861	1,209
Inventory	176	(141)
Other assets	(6)	294
Deferred outflows of resources Increase (decrease) in:	(1,039)	-
Estimated prize claims	928	839
Accounts payable	653	(323)
Other accrued liabilities	 (172)	 (786)
Cash provided by operating activities	\$ 532,973	\$ 521,959

NOTES TO FINANCIAL STATEMENTS

1 - LEGISLATIVE ENACTMENT

The West Virginia Lottery (the Lottery) was established by the State Lottery Act (the Act) passed April 13, 1985, which created a fund in the State Treasury designated as the "State Lottery Fund." The purpose of the Act was to establish and implement a state-operated lottery under the supervision of a state lottery commission (the Commission) and a Director. The Commission, consisting of seven members, and the Director are appointed by the Governor. Under the Act, the Commission has certain powers and the duty to establish rules for conducting games, to select the type and number of gaming systems or games, to enter into contracts and agreements, and to do all acts necessary or incidental to the performance of its duties and exercise of its power and duty to operate the Lottery in a highly efficient manner. The Act provides that a minimum annual average of 45% of the gross amount received from each lottery shall be allocated for prizes and also provides for certain limitations on expenses necessary for operation and administration of the Lottery. To the extent available, remaining net profits are to be distributed to the State of West Virginia (the State) and local governments as required by law. As the State is able to impose its will over the Lottery, the Lottery is considered a component unit of the State and its financial statements are presented in the comprehensive annual financial report of the State as a discretely presented component unit.

2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The West Virginia Lottery is accounted for as a proprietary fund special purpose government engaged in business type activities. In accordance with accounting principles generally accepted in the United States of America for governmental entities, the financial statements are prepared on the accrual basis of accounting which requires recognition of revenue when earned and expenses when incurred.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make certain estimates and develop assumptions that affect the amounts reported in the financial statements and related notes to financial statements. Actual results could differ from management's estimates.

Lottery Game Operations

The West Virginia Lottery derives its revenues from four basic types of lottery games: instant, on-line, video type games, and table games. The Lottery develops multiple game themes and prize structures to comply with its enabling legislation, including aggregate annual minimum prize provisions. All bonded retailers and agents comprised principally of grocery and convenience stores serve as the primary distribution channel for instant and on-line lottery sales to the general public.

The Lottery has contracted with a private vendor to manufacture, distribute, and provide data processing support for instant and on-line lottery games. Under the terms of the agreements, the Lottery pays a percentage of gross revenues for the processing and manufacturing of the games.

Revenue from instant games is recognized when game tickets are sold to the retailers, and the related prize expense is recorded based on the specific game prize structure. Instant ticket sales and related prizes do not include the value of free plays issued for the purpose of increasing the odds of winning a prize.

NOTES TO FINANCIAL STATEMENTS (Continued)

2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Lottery Game Operations (Continued)

Sales of on-line lottery tickets are made by licensed agents to the public with the use of computerized terminals. On-line games include POWERBALL®, a multi-state "jackpot" game; HOT LOTTO™, a multi-state "lotto" game; MEGA MILLIONS®, a multi-state lotto game; Cash25 "lotto" game; Daily 3 and 4 "numbers" games; and Travel, an online "keno" game. Revenue is recognized when the agent sells the tickets to the public. Prize expense is recognized on the basis of actual drawing results.

Commissions are paid to instant game retailers and on-line agents at the rate of seven percent of gross sales. A portion of the commission not to exceed one and one quarter percent of gross sales may be paid from unclaimed prize moneys. The amount paid from unclaimed prize moneys is credited against prize costs. In addition, retailers and agents are paid limited bonus incentives that include prize shares on winning tickets they sold and a ticket cashing bonus on winning tickets they cash. On a weekly basis, retailers and agents must remit amounts due to the Lottery. Retailers may not be able to order additional instant tickets if payment has not been made for the previous billing period, while an agent's on-line terminal may be rendered inactive if payment is not received. No one retailer or agent accounts for a significant amount of the Lottery's sales or accounts receivable. Historically credit losses have been nominal and no allowance for doubtful accounts receivable is considered necessary.

Racetrack video lottery is a self-activated video version of lottery games. The board-operated games allow a player to place bets for the chance to be awarded credits which can either be redeemed for cash or be replayed as additional bets. The games allow a player to use coins, currency, tokens, or tickets, to place bets for the chance to receive coins, tokens, or ticket awards which may be redeemed for cash or used for replay in the games. The racetrack video lottery games' prize structures are designed to award prizes, or credits, at a stipulated rate of total bets played, and prize expense is netted against total video credits played. The Lottery recognizes as racetrack video lottery revenue "gross terminal income" equivalent to all wagers, net of related prizes. Amounts required by statute to be paid to private and local government entities are reported as commissions.

Racetrack video lottery legislation has established specific requirements for racetrack video lottery and imposed certain restrictions limiting the licensing for the operation of racetrack video lottery games to horse and dog racetracks in West Virginia, subject to local county elections permitting the same. The legislation further stipulates the distribution of revenues from racetrack video lottery games, and requires any licensed racetrack to be responsible for acquiring the necessary equipment and bearing the risk associated with the costs of operating and marketing the games.

Limited video lottery is also a self-activated video version of lottery games located in limited licensed retailer areas restricted for adult amusement. The games allow a player to use currency to place bets for the chance to receive free games or vouchers which may be redeemed for cash. The limited video lottery games' prize structures are designed to award prizes, at a stipulated rate of total bets played, and prize expense is netted against total video credits played. The Lottery recognizes as limited video lottery revenue "gross terminal income" equivalent to all wagers, net of related prizes. Amounts required by statute to be paid to private entities are reported as commissions. Limited video lottery permit holders are statutorily responsible for acquiring equipment and bearing the risk associated with the costs of operating the games.

NOTES TO FINANCIAL STATEMENTS (Continued)

2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Lottery Game Operations (Continued)

Table games legislation has established specific requirements for table games and imposed certain restrictions limiting the licensing for operation of table games to horse and dog racetracks and a historic resort in West Virginia, subject to local county elections permitting the same. Each location licensed as an agent of the Commission to operate West Virginia table games shall have written rules of play for each table game it operates which must be approved by the Commission. All wagers and pay-offs of winning wagers shall be made according to those rules of play. For the privilege of holding a table games license, there is levied a privilege tax of thirty-five percent of each licensee's adjusted gross receipts from the operation of Lottery table games which the Lottery records as revenue. Amounts required by statute to be paid to private and local government entities are reported as commissions. The legislation further stipulates the distribution of revenues from West Virginia table games, and requires any licensed location to be responsible for acquiring the necessary equipment and bearing the risk associated with the costs of operating and marketing the games.

Historic resort lottery games are a combination of self-activated video lottery games as well as table games which are located at a licensed historic resort hotel as defined by the WV Code. Video lotteries at the historic resort are board-operated games that allow a player to place bets for the chance to be awarded credits which can either be redeemed for cash or be replayed as additional bets. The video lottery games allow a player to use coins, currency, tokens, or tickets, to place bets for the chance to receive coins, tokens, or ticket awards which may be redeemed for cash or used for replay in the games.

The historic resort video lottery games' prize structures are designed to award prizes, or credits, at a stipulated rate of total bets played, and prize expense is netted against total video credits played. The Lottery recognizes video lottery revenue consisting of "gross terminal income" equivalent to all wagers, net of related prizes; and historic resort table games revenue consisting of a privilege tax of thirty-five percent of adjusted gross receipts for the operation of table game as historic resort lottery revenues.

Amounts required by statute to be paid to the private and local government entities are reported as commissions. The Lottery Act as amended has established specific requirements for historic resort video and table games lotteries and imposed certain restrictions limiting the licensing for operation of historic resort lottery games in West Virginia, subject to local county elections permitting the same. The legislation further stipulates the distribution of revenues from historic resort lottery games, and requires the licensed historic resort to be responsible for acquiring the necessary equipment and bearing the risk associated with the costs of operating and marketing the games.

Cash and Cash Equivalents

Cash and cash equivalents consist primarily of deposits on hand with the State Treasurer of West Virginia and interest-earning deposits in State investments pools maintained by the West Virginia Board of Treasury Investments (BTI). The West Virginia Money Market Pool is a 2a-7-like pool carried at amortized cost and the West Virginia Short Term Bond Pool is carried at fair value.

Inventory

Inventory consists of instant game tickets available for sale to approved Lottery retailers and are carried at cost as determined by the specific identification method.

NOTES TO FINANCIAL STATEMENTS (Continued)

2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Other Assets

Other assets consist of deposits restricted for payment of certain Multi-State Lottery Association activities and prepaid expenses.

Capital Assets

The Lottery has adopted a policy of capitalizing assets with individual amounts exceeding \$25,000 and a useful life greater than one year. These assets include a building, leasehold improvements, and purchased equipment comprised principally of technology property, office furnishings and equipment necessary to administer lottery games, and are carried at cost. Depreciation is computed by the straight-line method over the estimated economic useful lives of the assets, which are as follows:

Building 40 years Leasehold improvements 5 years Equipment 3-5 years

The Lottery leases, under a cancelable operating lease, various office spaces for field operations. The Lottery also leases various office equipment under agreements considered to be cancelable operating leases.

Accrued Employee Benefits

Employees fully vest in all earned but unused annual leave. In accordance with State personnel policies, employees hired prior to July 1, 2001, vest in unused sick leave only upon retirement, at which time such unused leave can be converted into post-retirement health care coverage or additional periods of credited service for purposes of determining retirement benefits. To the extent that eligible conversion benefits are determined, a liability has been accrued as a result of the Lottery's participation in the State's post-employment benefits plan, in accordance with GAAP. The Lottery accrues a liability for estimated liabilities that may arise in connection with compensated absences at the current rate of employee pay. The Lottery's annual leave transactions for years ending June 30, 2015 and June 30, 2014 are as follows:

	Year Ending June 30				
		2015		2014	
Beginning estimated liabilities Leave expenses incurred Leave expenses paid	\$	573,313 553,835 563,235	\$	555,325 573,313 555,325	
Ending estimated liabilities	\$	563,913	\$	573,313	
Liabilities estimated to be paid in one year	\$	563,913	\$	573,313	

NOTES TO FINANCIAL STATEMENTS (Continued)

2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Pensions

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Public Employees Retirement System (PERS) and additions to/deductions from PERS's fiduciary net position have been determined on the same basis as they are reported by PERS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

Deferred Outflows of Resources/Deferred Inflows of Resources

Deferred outflows of resources represents a consumption of net position that applies to future periods and so will not be recognized as an outflow of resources (expense) until that time. Currently the Lottery has recognized deferred outflows of resources related to pensions (See Note 14). Deferred inflows of resources represents an acquisition of net position that applies to future periods and so will not be recognized as an inflow of resources (revenue) until that time. Currently the Lottery has recognized deferred inflows of resources related to pensions (See Note 14).

Net Position

Net position is presented as either unrestricted, restricted by enabling legislation for capital project, or as net investment in capital assets which represents the net book value of all property and equipment of the Lottery. When an expense is incurred for purposes for which both restricted and unrestricted net position is available, restricted resources are applied first.

Operating Revenues and Expenses

Operating revenues and expenses for proprietary funds such as the Lottery are revenues and expenses that result from providing services and producing and delivering goods and/or services. Operating revenues for the Lottery are derived from providing various types of lottery games. Operating expenses include commissions, prize costs, other direct costs of providing lottery games, and administrative expenses. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

Advertising and Promotions

The Lottery expenses the costs of advertising and promotions as they are incurred.

3 - CUMULATIVE EFFECT OF ADOPTION OF ACCOUNTING PRINCIPLE

Effective July 1, 2014, the Lottery adopted the provisions of Governmental Accounting Standards Board (GASB) Statement No. 68, *Accounting and Financial Reporting for Pensions*-an amendment of GASB Statement No. 27, and GASB Statement No. 71, *Pension Transition for Contributions made Subsequent to the Measurement Date*-an amendment of GASB Statement No. 68. The Lottery determined that it was not practical to restate all periods presented and has recorded the cumulative effect of the decrease to beginning net position of implementing this change of \$3,877 (in thousands) as of July 1, 2014, which is the net pension liability of \$4,949 (in thousands) less deferred outflows of resources related to pension plan contributions of \$1,072 (in thousands) as of that date. The Lottery further determined that it was not practical to determine the amounts of all deferred inflows of resources and deferred outflows of resources related to pensions as of July 1, 2014 and these amounts are not reported.

NOTES TO FINANCIAL STATEMENTS (Continued)

4 - CASH AND CASH EQUIVALENTS

At June 30, 2015 and 2014, the carrying amounts of deposits with financial institutions were \$477 thousand and \$473 thousand, respectively, with bank balances of \$498 and \$500 thousand, respectively. Deposits up to \$250 thousand are insured by the Federal Depository Insurance Corporation. Any balances over the insured amount are collateralized with securities held by the State of West Virginia's agent in the State's name.

At June 30, 2015 and 2014, the carrying amounts of deposits with financial institutions, the State Treasurer, and the West Virginia Board of Treasury Investments (BTI) were as follows (in thousands):

	 2015	 2014
Deposits with financial institutions Cash on hand at the Treasurer's Office Investments with BTI reported as cash equivalents	\$ 477 21,525 142,720	\$ 473 21,310 129,326
	\$ 164,722	\$ 151,109

The State Treasurer has statutory responsibility for the daily cash management activities of the State's agencies, departments, boards and commissions and transfers funds to the BTI for investment in accordance with West Virginia statutes, policies set by the BTI and by provisions of bond indentures and trust agreements when applicable.

The Lottery's cash balances are invested by the BTI in the BTI's West Virginia Money Market Pool and the BTI's West Virginia Short Term Bond Pool. Investment income is pro-rated to the Lottery at rates specified by the BTI based on the balance of the deposits maintained in relation to the total deposits of all state agencies participating in the pool. Investments in the West Virginia Money Market Pool are available to the Lottery with overnight notice. Investments in the West Virginia Short Term Bond Pool are available to the Lottery on the first day of each month.

Credit risk - Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations.

The West Virginia Money Market Pool has been rated AAAm by Standard & Poor's. A fund rated "AAAm" has extremely strong capacity to maintain principal stability and to limit exposure to principal losses due to credit, market, and/or liquidity risks. "AAAm" is the highest principal stability fund rating assigned by Standard & Poor's. Neither the BTI itself nor the West Virginia Short Term Bond Pool has been rated for credit risk by any organization.

The BTI limits the exposure to credit risk in the West Virginia Money Market Pool by requiring all corporate bonds to be rated AA- by Standard & Poor's (or its equivalent) or higher. Commercial paper must be rated A-1 by Standard & Poor's and P1 by Moody's. Additionally, the pool must have at least 15% of its assets in United States Treasury issues.

NOTES TO FINANCIAL STATEMENTS (Continued)

4 - CASH AND CASH EQUIVALENTS (Continued)

The following table provides information on the credit ratings of the West Virginia Money Market Pool's investments (in thousands):

Socurity Typo	Moody's			Carrying Value	Percent of Assets
Security Type	Moody's	<u> </u>		value	UI ASSEIS
Commercial paper	P-1	A-1+	\$	186,737	9.88%
	P-1	A-1		660,027	34.91
Corporate bonds and notes	Aa3	A+		10,005	0.53
•	Aa3	AA-		10,000	0.53
	Aa3	NR		10,000	0.53
U.S. agency bonds	Aaa	AA+		81,994	4.34
U.S. Treasury notes*	Aaa	AA+		229,760	12.15
U.S. Treasury bills *	P-1	A-1+		92,059	4.87
Negotiable certificates of deposit	Aa2	AA-		10,000	0.53
	P-1	A-1+		51,000	2.70
	P-1	A-1		142,000	7.51
U.S. agency discount notes	P-1	A-1+		304,342	16.10
Money market funds	Aaa	AAAm		90,017	4.76
Repurchase agreements					
(underlying securities):					
U.S. Treasury notes*	Aaa	AA+		1,323	0.07
U.S. agency notes	Aaa	AA+		11,200	0.59
			\$	1,890,464	<u>100.00</u> %

NR=Not Rated

The BTI limits the exposure to credit risk in West Virginia Short Term Bond Pool by requiring all corporate bonds to be rated BBB- or higher by Standard & Poor's (or its equivalent). Commercial paper must be rated at least A-1 by Standard & Poor's and P-1 by Moody's. Mortgage-backed and asset-backed securities must be rated AAA by Standard & Poor's and Aaa by Moody's. The following table provides information on the credit ratings of the West Virginia Short Term Bond Pool's investments (in thousands):

	Credit F	Rating			
Security Type	Moody's	S&P	Carrying &P Value		Percent of Assets
Corporate asset backed					
securities	Aaa	AAA	\$	106,301	13.96%
	Aaa	AA+		3,822	0.50
	Aaa	NR		105,366	13.84
	NR	AAA		80,008	10.51
Corporate bonds and notes	Aaa	AA+		7,689	1.01
•	Aa1	AA+		5,013	0.66
	Aa1	AA		4,039	0.53

^{*} U.S. Treasury issues are explicitly guaranteed by the United States government and are not subject to credit risk.

NOTES TO FINANCIAL STATEMENTS (Continued)

4 - CASH AND CASH EQUIVALENTS (Continued)

	Credit I	Rating		
			Carrying	Percent
Security Type	Moody's	<u>S&P</u>	<u>Value</u>	of Assets
	A - O	ΛΛ.	4.044	0.50
	Aa2	AA+	4,041	0.53
	Aa2	AA	6,987	0.92
	Aa2	AA-	15,025	1.97
	Aa2	Α	1,496	0.20
	Aa2	A-	1,001	0.13
	Aa3	AA-	16,380	2.15
	Aa3	A+	15,787	2.07
	A1	AA+	7,097	0.93
	A1	AA-	21,552	2.83
	A1	A+	24,116	3.17
	A1	Α	8,078	1.06
	A2	A+	4,617	0.61
	A2	Α	45,485	5.97
	A2	A-	9,485	1.25
	A3	A-	43,564	5.72
	A3	Α	20,699	2.72
	A3	BBB+	9,745	1.28
	Baa1	Α	2,001	0.26
	Baa1	A-	27,754	3.64
	Baa1	BBB+	33,751	4.43
	Baa1	BBB	12,788	1.68
	Baa1	BBB-	500	0.07
	Baa2	BBB+	3,205	0.42
	Baa2	BBB	19,066	2.50
	Baa2	BBB-	3,008	0.40
	Baa3	BBB+	2,125	0.28
	Baa3	BBB	6,265	0.82
	Baa3	BBB-	17,460	2.29
U.S. agency mortgage backed			,	
securities *	Aaa	AA+	32,198	4.23
Money market funds	Aaa	AAAm	34,012	4.46
,				
			<u>\$ 761,526</u>	100.00 [°] %

NR = Not Rated

Interest rate risk - Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment.

The overall weighted average maturity of the investments of the West Virginia Money Market Pool cannot exceed 60 days. Maximum maturity of individual securities cannot exceed 397 days from date of purchase, except for government floating rate notes, which can be up to 762 days. The following table provides the weighted average maturities for the various asset types in the West Virginia Money Market Pool.

^{*}U.S. agency mortgage backed securities are explicitly guaranteed by the United States government and are not subject to credit risk

NOTES TO FINANCIAL STATEMENTS (Continued)

4 - CASH AND CASH EQUIVALENTS (Continued)

Security Type	Carrying Value (In Thousands)	Weighted Average Maturity In Days
Repurchase agreements	\$ 12,523	1
US Treasury notes	229,760	75
US Treasury bills	92,059	123
Commercial paper	846,764	30
Certificates of deposit	203,005	51
U.S. Agency discount notes	304,342	60
Corporate bonds and notes	30,000	75
U.S. agency bonds	81,994	58
Money market funds	90,017	1
Total assets	\$ 1,890,464	

The weighted average maturity of the investments of the West Virginia Money Market Pool as of June 30, 2015, is 47 days.

The overall effective duration of the investments of the West Virginia Short Term Bond Pool cannot exceed 731 days. Maximum effective duration of individual securities cannot exceed 1,827 days (five years) from date of purchase. The following table provides information on the effective duration for the various asset types in the West Virginia Short Term Bond Pool (in thousands):

Security Type	C \ <u>(In T</u>	Effective Duration (Days)		
Corporate bonds and notes Corporate asset backed securities U.S. agency mortgage backed securities Money market funds	\$	399,822 295,494 32,198 34,012	495 357 267 1	
Total assets	\$	761,526		

The effective duration of the investments in the West Virginia Short Term Bond Pool as of June 30, 2015 is 410 days.

Concentration of credit risk - West Virginia statutes prohibit the West Virginia Money Market Pool and West Virginia Short Term Bond Pool from investing more than 5% of its assets in securities issued by one corporate name or corporate issue. At June 30, 2015, the pool did not have investments in any one private corporation or association that represented more than 5% of assets.

Custodial credit risk - At June 30, 2015, neither the West Virginia Money Market Pool nor the West Virginia Short Term Bond Pool held securities that were subject to custodial credit risk. Repurchase agreements are collateralized at 102%, and the collateral is held in the name of the BTI.

NOTES TO FINANCIAL STATEMENTS (Continued)

4 - CASH AND CASH EQUIVALENTS (Continued)

Foreign currency risk - Neither the West Virginia Money Market Pool nor the West Virginia Short Term Bond Pool has securities that are subject to foreign currency risk.

5 - CAPITAL ASSETS

A summary of capital asset activity is as follows (in thousands):

	Jı	storical cost at une 30, 2013	Ad	ditions	Dele	etions	Jı	istorical cost at une 30, 2014	Ad	ditions	Dele	etions	(istorical cost at une 30, 2015
Capital assets, not depreciated Construction in progress Land Capital assets, being depreciated	\$	549 1,434	\$	243	\$	-	\$	792 1,434	\$	298 -	\$	-	\$	1,090 1,434
Building Improvements		38,084 260		-		-		38,084 260		-		-		38,084 260
Equipment		6,519		302				6,821		74				6,895
	\$	46,846	\$	545	\$		\$	47,391	\$	372	\$		\$	47,763
	dep at .	umulated reciation June 30, 2013	_ Ad	ditions	Dele	etions	dep	umulated preciation June 30, 2014	Ad	ditions	_ Dele	etions	dep	cumulated preciation June 30, 2015
Building Improvements Equipment	\$	1,189 260 5,177	\$	952 - 1,068	\$	- - -	\$	2,141 260 6,245	\$	952 - 402	\$	- - -	\$	3,093 260 6,647
	\$	6,626	\$	2,020	\$		\$	8,646	\$	1,354	\$		\$	10,000

6 - PARTICIPATION IN THE MULTI-STATE LOTTERY

The Lottery is a member of the Multi-State Lottery (MUSL), which operates the semi-weekly POWERBALL® jackpot lotto game, the HOT LOTTO™ game, and MEGA MILLIONS® jackpot game on behalf of other participating lotteries. MUSL is currently comprised of 33 member state lotteries, including the District of Columbia and the United States Virgin Islands. MUSL is managed by a Board of Directors, which is comprised of the lottery directors or their designee from each of the party states. The Board of Directors' responsibilities to administer the Multi-State Lottery POWERBALL®, HOT LOTTO™, and MEGA MILLIONS® games are performed by advisory committees or panels staffed by officers and

NOTES TO FINANCIAL STATEMENTS (Continued)

6 - PARTICIPATION IN THE MULTI-STATE LOTTERY (Continued)

independent contractors appointed by the board. These officers and consultants serve at the pleasure of the board and the board prescribes their powers, duties and qualifications. The Executive Committee carries out the budgeting and financing of MUSL, while the board contracts the annual independent audit. A copy of the audit may be obtained by writing to the Multi-State Lottery Association, 4400 N.W. Urbandale Drive, Urbandale, Iowa 50322.

Each MUSL member sells game tickets through its agents and makes weekly wire transfers to the MUSL in an amount equivalent to the total prize pool less the amount of prizes won in each state. Lesser prizes are paid directly to the winners by each member lottery. The prize pool for POWERBALL®, HOT LOTTO™, and MEGA MILLIONS® is 50% of each drawing period's sales, with minimum jackpot levels.

Revenues derived from the Lottery's participation in the MUSL POWERBALL® jackpot game were \$34,099,437 and \$39,490,788 for the years ended June 30, 2015 and 2014, respectively, and related prize costs were \$17,065,233 and \$19,747,242, respectively.

Revenues derived from the Lottery's participation in the HOT LOTTO™ game were \$5,745,617 and \$5,310,353 for the years ended June 30, 2015 and 2014, respectively, and related prize costs were \$2,873,122 and \$2,655,381, respectively.

Revenues derived from the Lottery's participation in the MEGA MILLIONS® game were \$13,623,552 and \$14,850,257 for the years ended June 30, 2015 and 2014, respectively, and related prize costs were \$6,812,613 and \$7,536,658, respectively.

MUSL places a percentage of game sales from each game in separate prize reserve funds that serve as a contingency reserve to protect the respective MUSL Product Groups from unforeseen prize liabilities. These funds can only be used at the discretion of the respective MUSL Product Group. Once the prize reserve funds exceed the designated limit, the excess becomes part of that particular prize pool. Prize reserve fund monies are refundable to MUSL Product Group members if the MUSL disbands or, after one year, if a member leaves the MUSL. The applicable sales percentage contribution as well as the reserve fund limit for the MUSL games is as follows (in thousands):

	POWERBALL®	<u>HOT LOTTO™</u>	MEGA MILLIONS®
Required Contribution (% of sales) Reserve Fund Cap	2%	3%	1%
	\$125,000	\$9,000	45,000

The Lottery's share of the prize reserve fund balances with MUSL as of June 30, were as follows (in thousands):

		20	15			20	14	
	<u>Priz</u>	Total <u>Prize Reserve</u>		Lottery Share		Total <u>ze Reserve</u>	<u>Lott</u>	ery Share
POWERBALL ®	\$	109,940	\$	1,887	\$	111,576	\$	1,887
HOT LOTTO ™		8,022		548		7,412		548
MEGA MILLONS ®		37,272		561		35,843		583
	\$	155,234	\$	2,996	\$	154,831	\$	3,018

NOTES TO FINANCIAL STATEMENTS (Continued)

6 - PARTICIPATION IN THE MULTI-STATE LOTTERY (Continued)

Lottery prize reserves held by the MUSL are invested according to a Trust agreement the Lottery has with MUSL outlining investment policies. The policies restrict investments to direct obligations of the United States Government, perfected repurchase agreements, and obligations issued or guaranteed as to payment of principal and interest by agencies or instrumentalities of the United States Government, and mutual funds of approved investments. The average portfolio maturity is never more than one year, except that up to one third of the portfolio may have an average maturity of up to two years. The maximum maturity for any one security does not exceed five years.

The interest earned on prize reserve fund monies is used to pay MUSL operating expenses and any amounts over and above the expenses are credited to an unreserved fund. The Lottery records this interest when earned. This fund had a balance of \$15,446,835 and \$16,082,650 at June 30, 2015 and 2014, of which the Lottery's share was \$1,589,433 and \$1,617,659, respectively.

7 - RACETRACK VIDEO LOTTERY

Racetrack video lottery legislation stipulates the distribution of racetrack video lottery revenues. This legislation has been amended on a number of occasions to revise and modify revenue distribution based on revenue benchmarks. Most recently revisions included in House Bill (H.B.) 101, as passed during the first extraordinary session of the West Virginia legislature during 2014 (See Note 12), have been implemented during the year ended June 30, 2015. Initially, four percent (4%) of gross terminal revenue is allocated for lottery administrative costs. For the year ended June 30, 2015, fifty-seven percent (57%) and for the year ended June 30, 2014, sixty-six percent (66%) of net terminal revenue (gross less 4%) is allocated in lieu of commissions as follows:

	2015	2014
Racetracks	46.5%	46.5%
Other private entities associated with the racing industry	8.7%	17.5%
Local county and municipal governments	2%	2%

The remaining revenues (42.8% for the year ended June 30, 2015 and 34% for the year ended June, 2014) of net terminal revenue is allocated for distribution to State as specified in the Racetrack Video Lottery Act or subsequent State budget, as described in the Note 11 titled "Nonoperating Distributions to the State of West Virginia."

The first benchmark occurs when the current year net terminal revenue meets the fiscal year 1999 net terminal revenue. The counties and incorporated municipalities split 50/50 the two percent (2%) net terminal revenue.

The second benchmark occurs when the current year gross terminal revenue meets the fiscal year 2001 gross terminal revenue. The four percent (4%) is no longer allocated for lottery administrative costs; instead the State receives this for distribution as specified by legislation or the State budget.

The final benchmark occurs when the current year net terminal revenue meets the fiscal year 2001 net terminal revenue. At this point a 10% surcharge is applied to net terminal revenue, with 58% of the surcharge allocated for distribution to the State as specified by legislation or the State budget, and 42% of the surcharge allocated to separate capital reinvestment funds for each licensed racetrack.

NOTES TO FINANCIAL STATEMENTS (Continued)

7 - RACETRACK VIDEO LOTTERY (Continued)

After deduction of the surcharge, for the year ended June 30, 2015 and 2014 respectively, 49% and 55% of net terminal revenue is allocated in lieu of commissions as follows:

	2015	2014
Racetracks	42%	42%
Other private entities associated with the racing industry	5%	11%
Local county and municipal governments	2%	2%

The remaining net terminal revenue (51% for the year ended June 30, 2015 and 45% for the year ended June 30, 2014) is allocated for distribution to the State as specified in the Racetrack Video Lottery Act or subsequent State budget, as described in Note 11.

Amounts from the capital reinvestment fund may be distributed to each racetrack if qualifying expenditures are made within the statutory timeframe; otherwise amounts accumulated in the fund revert to the state excess lottery revenue fund. The Lottery, along with the Ohio, Rhode Island and Delaware state lotteries, participate in Multi-Jurisdictional Wide Area Progressive (MWAP) video games. This allows each of the lotteries to offer a higher progressive jackpot than they could generate alone. MUSL manages the progressive games and charges each participant a MWAP contribution fee which is a percentage of the amount wagered. This fee was of 0.75% for years ended June 30, 2015 and June 30, 2014 respectively.

A summary of racetrack video lottery revenues for the years ended June 30, 2015 and 2014, follows (in thousands):

		2015		2014
Total credits (bets) played	\$	6,269,246	\$	6,574,814
Credits (prizes) won Promotional credits played		(5,624,402) (86,704)		(5,897,773) (85,802)
MWAP Contributions		(337)		(321)
Gross terminal income		557,803		590,918
Administrative costs		(15,800)		(16,58 <u>6</u>)
Net terminal income		542,003		574,332
Commissions		(286,778 <u>)</u>	_	<u>(336,205</u>)
Racetrack video lottery revenues				
available for distribution	<u>\$</u>	<u>255,225</u>	\$	238,127

A summary of racetrack video lottery revenues paid or accrued for certain State funds to conform with the legislation follows (in thousands):

	 2015	2014		
State Lottery Fund	\$ 114,965	\$	120,729	
State Excess Lottery Revenue Fund	134,504		77,443	
Capital Reinvestment Fund	5,756		6,924	
Tourism Promotion Fund	-		7,573	

NOTES TO FINANCIAL STATEMENTS (Continued)

7 - RACETRACK VIDEO LOTTERY (Continued)

	2015	2014
Development Office Promotion Fund	-	2,065
Research Challenge Fund	-	2,754
Capitol Renovation and Improvement Fund	-	3,787
Parking Garage Fund	-	844
Cultural Facilities and Capitol Resources Fund	-	1,500
Capitol Dome and Capitol Improvements Fund	-	3,508
Workers Compensation Debt Reduction Fund	-	11,000
Total nonoperating distributions	<u>\$ 255,225</u>	<u>\$ 238,127</u>

On March 12, 2011, the Legislature passed Senate Bill 550 which provides for the creation of the Racetrack Modernization Fund. The Modernization Fund is available to reimburse the licensed tracks \$1 for every \$2 spent on the costs of facility modernization. For each year ended June 30, 2011 through June 30, 2014, the Lottery is to transfer up to \$10 million from racetrack administrative surplus funds to the Modernization Fund, and up to \$9 million for the years ended June 30, 2015 through June 30, 2020, which is allocated to each track on a pro rata basis according to their administrative contribution for the fiscal year. For the years ended June 30, 2015 and 2014, the Lottery transferred \$9 million and \$10 million to the Racetrack Modernization Fund respectively.

8 - LIMITED VIDEO LOTTERY

The limited video lottery legislation established specific requirements imposing certain restrictions limiting the licensing for the operation of limited video lottery games to 9,000 terminals placed in licensed retailers. These licensed retailers must hold a qualifying permit for the sale and consumption on premises of alcohol or non-intoxicating beer. The Lottery has been charged with the administration, monitoring and regulation of these machines. The legislation further stipulates the distribution of revenues from limited gross terminal income be deposited into the state lottery fund for administrative costs. Then, the state share percentage of gross profit is to be transferred to the State Excess Lottery Revenue Fund. Such percentage is between 30 and 50 percent and is subject to change on a quarterly basis. Two percent is distributed to counties and incorporated municipalities in the manner prescribed by the statute. The remaining amount of gross profit is paid to retailers and/or operators as prescribed in the Act and is recorded as limited video lottery commissions in the financial statements. Municipal and county distributions are accounted for as nonoperating expenses. A summary of limited video lottery revenues for the years ended June 30, 2015 and 2014 follows (in thousands):

	2015	2014
Total credits played	\$ 4,462,898	\$ 4,482,939
Credits (prizes) won Gross terminal income	<u>(4,089,677</u>) 373,221	<u>(4,105,717)</u> 377,222
Administrative costs	(7,465)	(7,544)
Gross profit Commissions	365,756 (182,878)	369,678 (184,839)
Distributions to municipalities and counties Limited video lottery revenues	(7,315)	(7,394)
available for distribution	<u>\$ 175,563</u>	<u>\$ 177,445</u>

NOTES TO FINANCIAL STATEMENTS (Continued)

9 - TABLE GAMES

The passage of table games legislation allowed local referendums in each of the four counties in which a race track is located to approve table games. All four counties have authorized table games at their respective tracks.

Table games include blackjack, roulette, craps, and various types of poker. The Lottery receives a privilege tax of 35% of adjusted gross receipts, from each licensed racetrack, which is deposited weekly into the Lottery's racetrack table games fund.

From the gross amounts deposited into the table games fund, the Lottery, on a monthly basis retains 3% of the adjusted gross receipts for administrative expenses. From the administrative allowance, at least \$100,000 and not more than \$500,000 annually will be transferred to the Lottery's compulsive gambling treatment fund.

The Lottery then transfers 2.25% and 2.5% for the years ended June 30, 2015 and 2014, respectively of adjusted gross receipts from all thoroughbred and greyhound racetracks participating in licensed table games to the special funds established by each thoroughbred and greyhound racetrack table games licensee for the payment of regular racetrack purses to be divided equally among each licensee. A transfer of 1.8% and 2% for the years ended June 30, 2015 and 2014, respectively of the adjusted gross receipts is made from all licensed racetracks to the thoroughbred development fund and the greyhound breeding development fund to be divided pro rata among the development funds.

Transfers of 2% of the adjusted gross receipts are made from each licensed racetrack to the county commissions of the counties where racetracks participating in licensed table games are located to be divided pro rata among the counties. Transfers of 3% of the adjusted gross receipts are made from each licensed racetrack to the governing bodies of municipalities within counties where racetracks participating in licensed table games are located as prescribed by statute. A transfer of .5% of the adjusted gross receipts to the governing bodies of municipalities in which a racetrack table games licensee is located is to be divided equally among the municipalities. The Lottery, in accordance with the enabling legislation, will distribute the remaining amounts hereinafter referred to as the net amounts in the racetrack table games funds as follows:

- A transfer of 4%, into a special fund to be established by the West Virginia Racing Commission to be used for payment into the pension plan for all employees of each licensed racing association.
- A transfer of 10%, to be divided and paid in equal shares, to each county commission in the state where table games are not located.
- A transfer of 10%, to be divided and paid in equal shares, to the governing bodies of each municipality in the state where table games are not located.
- A transfer of 76% to the Excess Lottery Fund for the year ended June 30, 2015, and a transfer of 76% to the state debt reduction fund for the year ended June 30, 2014.

The transfer to the state debt reduction fund is included in Note 11. The table games adjusted gross receipts for the year ended June 30, 2015 and 2014 was \$134,080,494 and \$144,185,524, respectively. A summary of table games revenues for the years ended June 30, 2015 and 2014 follows (in thousands):

NOTES TO FINANCIAL STATEMENTS (Continued)

9 - TABLE GAMES (Continued)

,	 2015	 2014
Table games privilege tax Interest on table games fund Administrative costs Total available for distribution	\$ 46,928 4 (4,022) 42,910	\$ 50,465 4 (4,326) 46,143
Less distributions: Racetrack purse funds Thoroughbred & greyhound development funds Racing commission pension plan Municipalities/counties Total distributions Table games distribution to the state debt	 3,017 2,413 1,180 13,275 19,885	 3,605 2,884 1,269 14,274 22,032
reduction fund/ Excess Lottery Fund	\$ 23,025	\$ 24,111

10 - HISTORIC RESORT HOTEL

The Historic Resort Hotel legislation authorizes video lottery and table games at a licensed historic resort hotel which is defined as "a resort hotel registered with the United States Department of the Interior as a national historic landmark in its National Registry of Historic Places having not fewer than five hundred guest rooms under common ownership and having substantial recreational guest amenities in addition to the gaming facility."

Historic Resort Video Lottery

Historic Resort Hotel legislation, as amended, dictates the distribution of video lottery revenues. Thirty three and a half percent (33.5%) of gross terminal income is allocated to Historic Resort Hotel Fund, two and a half percent (2.5%) is allocated to the State Excess Lottery Revenue Fund for the year ended June 30, 2015, and two and a half percent (2.5%) is allocated to the licensed historic resort hotel modernization fund for the year ended June 30, 2014, and seventeen percent (17%) of gross terminal income is allocated to the Human Resource Benefit Fund. The remaining forty-seven percent (47%) of gross terminal income is then subject to a ten percent (10%) surcharge which is allocated to separate capital reinvestment funds for the licensed historic resort hotel. After deduction of the surcharge, the remaining forty-two and three-tenths percent (42.3%) of gross terminal income is retained by the historic resort hotel. A summary of historic resort hotel video lottery revenues for the years ended June 30, 2015 and 2014 follows (in thousands):

	2015	2014	
Total credits played Credits (prizes) won Promotional credits played MWAP contribution Gross terminal income Capital reinvestment Excess Lottery/Modernization Hotel commissions	\$ 62,289 (57,294) (925) 	\$ 63,726 (58,302) (980) (3) 4,441 (209) (40) (1,878)	
Net terminal income	<u>\$ 2,121</u>	<u>\$ 2,314</u>	

NOTES TO FINANCIAL STATEMENTS (Continued)

10 - HISTORIC RESORT HOTEL (Continued)

<u>Historic Resort Video Lottery (Continued)</u>

		2014		
Historic Resort Hotel Fund Human Resource Benefit Fund	\$ 	1,429 692	\$	1,559 775
Total	\$	2,121	\$	2,314

Historic Resort Table Games

Each historic resort hotel licensee is subject to a privilege tax of thirty five percent (35%) of adjusted gross receipts, of which thirty percent (30%) is deposited directly into the Historic Resort Hotel Fund and five percent (5%) is deposited directly into the Human Resource Benefit Fund. The historic resort hotel table games adjusted gross receipts for the years ended June 30, 2015 and 2014 were \$5,664,146 and \$7,449,814, respectively.

The following table shows the privilege tax and the accrued distributions (in thousands) for the years ended June 30, 2015 and 2014:

Table games privilege tax	2015	2014
	<u>\$ 1,98</u>	<u>\$ 2,607</u>
Historic Resort Hotel Fund Human Resource Benefit Fund	\$ 1,69 28	- + ,
Total distributions	<u>\$ 1,98</u>	<u>\$2</u> <u>\$ 2,607</u>

Historic Resort Hotel Fund

Historic Resort Hotel Fund deposits are allocated after a fifteen percent (15%) lottery administrative cost. The remaining Historic Resort Hotel Fund net income (gross deposits less 15%) are distributed as follows for the years ended June 30, 2015 and 2014:

- 4% is paid to the county where the gaming facility is located;
- 2.5% is paid to the municipality where the gaming facility is located as prescribed by statute;
- 2.5% is divided and paid in equal shares to the remaining municipalities in the county where the gaming facility is located;
- 2.5% is divided and paid in equal shares, to each county commission in the state where the gaming facility is not located;
- 2.5% is divided and paid in equal shares, to each municipality in the State not already receiving a distribution.

For the year ended June 30, 2015, the remaining 86% is transferred to the Excess Lottery Revenue Fund.

NOTES TO FINANCIAL STATEMENTS (Continued)

10 - HISTORIC RESORT HOTEL (Continued)

For the year ended June 30, 2014, the remaining 86% is allocated as follows:

- 64% is paid to the State of West Virginia General Revenue Fund;
- 19% is paid to the State Debt Reduction Fund;
- 3% is paid to the State of West Virginia Tourism Promotion Fund.

A summary of Historic Resort Hotel Fund revenues and related distributions is as follows (in thousands) for the years ended June 30, 2015 and 2014:

		2015	 2014
Historic Resort Hotel video lottery Historic Resort table games Historic Resort Hotel Fund deposits Administrative costs	\$	1,429 1,699 3,128 (474)	\$ 1,559 2,235 3,794 (575)
Historic Resort Hotel Fund net income	<u>\$</u>	2,654	\$ 3,219
Municipalities/Counties State General Revenue Fund State Debt Reduction Fund State Tourism Promotion Fund Excess Lottery Revenue Fund	\$	372 - - - - 2,282	\$ 450 2,060 612 97
Total distributions	\$	2,654	\$ 3,219

11 - NONOPERATING DISTRIBUTIONS TO THE STATE OF WEST VIRGINIA

The Lottery periodically distributes surplus funds, exclusive of amounts derived from limited video lottery and a portion of racetrack video lottery funds, to the State of West Virginia in accordance with the current governing legislation. For the years ended June 30, 2015 and 2014, the State Legislature budgeted \$167,766,812 and \$200,086,988 respectively of estimated profits of the Lottery for distributions to designated special revenue accounts of the State of West Virginia. With regard to the State Lottery Fund, legislation stipulates that debt service payments be given a priority over all other transfers in instances where estimated profits are not sufficient to provide for payment of all appropriated distributions. Debt service payments of \$1,800,000, \$1,000,000, and \$500,000 per month for the first ten months of each fiscal year currently have such priority. Transfers made pursuant to the State Excess Lottery Revenue Fund have similar requirements; currently debt service payments are \$5,300,000 per month for the first ten months of each fiscal year. In addition, Legislation provides that, if in any month, there is a shortage of funds in the State Excess Lottery Revenue Fund to make debt service payments, the necessary amount shall be transferred from the State Lottery Fund to cover such shortfall, after the State Lottery Fund debt service payments have been made. Repayments to the State Lottery Fund are required to be made in subsequent months as funds become available. For the years ended June 30, 2015 and 2014, the Lottery made or accrued all budgeted distributions and accrued additional distributions from the State Lottery Fund and State Excess Lottery Revenue Fund of \$123,919,676 and \$112,439,263, respectively. The Lottery does not have a legally adopted annual budget.

NOTES TO FINANCIAL STATEMENTS (Continued)

11 - NONOPERATING DISTRIBUTIONS TO THE STATE OF WEST VIRGINIA (Continued)

A summary of the required statutory and budgeted distributions to certain state agencies to conform with the various legislation follows (in thousands):

Dudgatory diatributions	 2015	 2014
Budgetary distributions: Revenue Center Construction Fund: General Purpose Account	\$ -	\$ 724
Administrative Operations Account: General Purpose Account	-	7,500
State Lottery Fund: Bureau of Senior Services	78,682	94,837
Department of Education	19,633	27,451
Library Commission	11,457	11,467
Higher Education - Central Office Tourism	7,329 8,060	7,582 8,922
Natural Resources	3,196	9,796
Division of Culture & History	4,746	5,228
Department of Education & Arts	1,673	1,812
Economic Development Authority	9,996	9,999
School Building Authority	18,000	17,996
Community and Technical College	 4,995	4,997
Total State Lottery Fund	 <u> 167,767</u>	 200,087
State Excess Lottery Revenue Fund:		
General Purpose Account	65,000	65,000
Education Improvement Fund	29,000	29,000
WV Infrastructure Council Fund	26,000	46,000
Higher Education Improvement Fund	15,000	15,000
State Park Improvement Fund	5,000	5,000
School Building Authority	18,994	18,993
Economic Development Fund Refundable Credit - General Revenue Fund	18,986 10,000	20,387 10,000
Racing Commission	2,000	2,000
WV Department of Health and Human Resources	36,770	96,544
Division of Justice and Community Services	200	-
Distributions to Statutory Funds and Purposes		
Parking Garage Fund	779	-
Capitol Dome and Improvements Fund	2,471	-
Capitol Renovation and Improvements Fund	3,074	-
Development Office Promotion Fund	1,677	-
Research Challenge Fund Tourism Promotion Fund	2,236 6,232	_
Cultural Facilities and Capitol Resources Fund	1,500	_
Worker's Compensation Debt Reduction Fund	11,000	_
State Debt Reduction Fund	20,119	-
General Revenue Fund	1,795	-
Historic Resort Hotel Fund	34	-
Racing Commission	4,471	-

NOTES TO FINANCIAL STATEMENTS (Continued)

11 - NONOPERATING DISTRIBUTIONS TO THE STATE OF WEST VIRGINIA (Continued)

	2015	2014
Non-Governmental Budgeted Transfers Excess Lottery Surplus (General Fund) Excess Lottery Surplus	14,582 27,600	27,600
(Teachers Retirement Savings Realized) Total State Excess Lottery Revenue Fund Total Required Statutory and	4,051 328,571	17,522 353,046
Budgetary Distributions	496,338	561,357
Veterans Instant Ticket Fund	<u>511</u>	<u>512</u>
Other racetrack video lottery distributions: Tourism Promotion Fund Development Office Promotion Fund Research Challenge Fund Capitol Renovation and Improvement Fund Parking Garage Funds Cultural Facilities and Capitol Resources Fund Capitol Dome and Capitol Improvements Fund Workers Compensation Debt Reduction Fund	175 47 64 88 8 - 128 - 510	7,578 2,067 2,756 3,789 844 1,500 3,511 11,000 33,045
Table games distributions: State Debt Reduction Fund	<u>1,765</u>	24,702
Historic resort hotel distributions: State General Revenue Fund State Debt Reduction Fund Tourism Promotion Fund Total	148 44 <u>7</u> 199	2,135 635 100 2,870
Total nonoperating distributions to the State of West Virginia (cash basis)	499,323	622,486
Accrued nonoperating distributions, beginning of year Accrued nonoperating distributions,	(114,914)	(239,035)
end of year Total nonoperating distributions to the State of West Virginia	<u>123,920</u> \$ 508,329	114,914 \$ 498,365

12 - LEGISLATIVE IMPACT ON FINANCIAL REPORTING

The West Virginia Legislature enacted House Bill 101(H.B.101) during the first extraordinary session of 2014, which included a modification to the allocation of commissions and distributions from certain Lottery operations. Certain revenues previously distributed to specified entities pursuant to statutory direction with residual amounts being deposited in either the State Lottery Fund or the State Excess Lottery Revenue Fund under H.B.

NOTES TO FINANCIAL STATEMENTS (Continued)

12 - LEGISLATIVE IMPACT ON FINANCIAL REPORTING (Continued)

101 and are available for appropriation by the West Virginia Legislature. H.B. 101 was effective for the year ended June 30, 2015 modifying the amounts deposited for: (i) certain video lottery net terminal income (Note 7), (ii) table games adjusted gross receipts (Note 9) from the State's four racetrack casinos; and (iii) certain gross terminal income and certain net income from the Historic Resort Hotel (Note 10). The effect of this legislation increased gross profit (by reducing commissions) and increased nonoperating expenses by approximately \$4,615,000 for the year ended June 30, 2015. H.B. 101 had no effect on reported net income for the year ended June 30, 2015.

13 - RESTRICTED NET POSITION

Beginning in the year ended June 30, 2006, the West Virginia Legislature set aside certain unexpended administrative funds of the Lottery for the design and construction of a building in the West Virginia Capitol Complex to be used by the Lottery and certain other State of West Virginia entities. During the year ended June 30, 2010, the Legislature approved the use of these funds to purchase and improve an existing building. The building was acquired and improvements have been substantially completed. The unexpended balance of these funds are reported as restricted net position. Restricted net position activity is as follows for the years ended June 30, 2015 and 2014 (in thousands):

	2	015	2014		
Beginning restricted net position Acquisition of assets in accordance with enabling legislation	\$	1,397	\$	1,640	
		(267)		(243)	
Ending restricted net position	\$	1,130	\$	1,397	

14 - RETIREMENT BENEFITS

All full-time Lottery employees are eligible and required to participate in the West Virginia Public Employees' Retirement System (PERS). The PERS is one of several plans administered by the West Virginia Consolidated Public Retirement Board (CPRB). The CPRB issues a publicly available financial report that includes financial statements for PERS that can be obtained at www.wvretirement.com

Plan Description

PERS is a multiple employer defined benefit cost sharing public employee retirement system covering substantially all employees of the State and its component units, as well as employees of participating non-State governmental entities who are not participants of another state or municipal retirement system.

PERS provides retirement benefits as well as death and disability benefits. Qualification for normal retirement is age 60 with five years of service or at least age 55 with age and service equal to 80 or greater. The straight-life annuity retirement benefit is equivalent to 2% of average salary multiplied by years of service. Average salary is the average of the three consecutive highest annual earnings out of the last fifteen years of earnings. Terminated members with at least five years of contributory service who do not withdraw their accumulated contributions may elect to receive their retirement annuity beginning at age 62.

Chapter 5, Article 10 of the West Virginia State Code assigns the authority to establish and amend the provisions of the plan to the State Legislature.

NOTES TO FINANCIAL STATEMENTS (Continued)

14 - RETIREMENT BENEFITS (Continued)

Contributions

Per Chapter 5, Article 10, members contribute 4.5% of annual earnings. State and non-state governmental employers' contribution rates were 14.0%, 14.5% and 14.0% of covered employees' annual earnings for fiscal years ending June 30, 2015, 2014 and 2013, respectively. Contribution rates for members are established by statutes, subject to legislative limitations and are not actuarially determined. Contribution rates for employers are established by the Legislature. Although contributions are not actuarially determined, actuarial valuations are performed to assist the legislature in establishing appropriate contribution rates for employers. Contributions to the pension plan from the Lottery were \$1,039,330, \$1,075,233 and \$1,072,160 for the year ended June 30, 2015, 2014 and 2013, respectively.

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At June 30, 2015, the Lottery reported a liability of \$2,035,113 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2014, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of July 1, 2013, rolled forward to the measurement date of June 30, 2014 using the actuarial assumptions and methods described in the *Actuarial Assumptions* section of this note. The Lottery's proportion of the net pension liability was based on the Lottery's share of contributions to the pension plan relative to the contributions of all participating plan employers for the year ended June 30, 2014. At June 30, 2014, the Lottery's proportion was 0.55 percent, which is an increase of .01 from its proportion as of June 30, 2013.

For the year ended June 30, 2015, the Lottery recognized pension expense of \$250,154. At June 30, 2015, the Lottery reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of Resources		Deferred Inflows of <u>Resources</u>		
Net difference between projected and actual earnings on pension plan investments Changes in proportion and differences between Lottery contributions and proportionate share	\$ -	\$	2,152,870		
of contributions Lottery contributions made subsequent to the	59,990		-		
measurement date of June 30, 2014	1,039,330	_			
Total	\$ 1,099,320	\$	2,152,870		

The \$1,039,330 reported as deferred outflows of resources related to pensions resulting from Lottery contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ended June 30, 2016. Other amounts reported as deferred outflows and inflows of resources related to pensions will be recognized in pension expense as follows:

Year Ended June 30:	
2016	\$ (519,872)
2017	(519,872)
2018	(519,872)
2019	(533,264)

NOTES TO FINANCIAL STATEMENTS (Continued)

14 - RETIREMENT BENEFITS (Continued)

Actuarial Assumptions

The total pension liability in the June 30, 2014 actuarial valuation was determined using the following actuarial assumptions, applied to all periods in the measurement:

Inflation 2.2 percent

Salary increases 4.25 - 6.0 percent, average, including inflation

Investment rate of return 7.5 percent, net of pension plan investment expense

Mortality rates were based on the 1983 GAM for healthy males, 1971 GAM for healthy females, 1971 GAM for disabled males, and Revenue Ruling 96-7 for disabled females.

The actuarial assumptions used in the June 30, 2014 valuation were based on the results of an actuarial experience study for the period July 1, 2004 through June 30, 2009.

Discount Rate

The discount rate used to measure the total pension liability was 7.5%. The projections of cash flows used to determine the discount rates assumed that employer contributions will continue to follow the current funding policies. Based on those assumptions, the fiduciary net position of the plan was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rates of return on pension plan investments were applied to all periods of projected benefit payments to determine the total pension liabilities of the plan. Although discount rates are subject to change between measurement dates, there were no changes in the current period.

Regarding the sensitivity of the net pension liability to changes in the discount rate, the following table presents the Lottery's proportionate share of the net pension liability calculated using the current discount rate of 7.5% as well as what the Lottery's proportionate share of the net pension liability would be if it were calculated using a discount rate that is one percentage point lower or one percentage point higher than the current rate (in thousands):

1% Decrease (6.5%)	\$ 5,750
Current Discount Rate (7.5%)	\$ 2,035
1% Increase (8.5%)	\$ (1,131)

15 - OTHER POSTEMPLOYMENT BENEFITS (OPEB)

Plan Description

The Lottery participates in the West Virginia Other Postemployment Benefits Plan (OPEB Plan) of the West Virginia Retiree Health Benefit Trust Fund, a cost-sharing multiple-employer defined benefit postemployment healthcare plan administered by the West Virginia Public Employee Insurance Agency (WVPEIA). The OPEB Plan provides retiree post-employment health care benefits for participating state and local government employers. The provisions of the Code of West Virginia, 1931, as amended (the Code), assigns the authority to establish and amend benefit provisions to the WVPEIA board of trustees. The WVPEIA issues a publicly available financial report that includes financial statements and required

NOTES TO FINANCIAL STATEMENTS (Continued)

15 - OTHER POSTEMPLOYMENT BENEFITS (OPEB) (Continued)

Plan Description (Continued)

supplementary information for the OPEB Plan. That report may be obtained by writing to Public Employees Insurance Agency, 601 57th Street, S.E., Suite 2, Charleston, West Virginia, 25304-2345, or by calling 1-888-680-7342.

Funding Policy

The Code requires the OPEB Plan bill the participating employers 100% of the annual required contribution (ARC), an amount actuarially determined in accordance with the parameters of GAAP. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities (or funding excess) of the plan over a period not to exceed thirty years. State of West Virginia plan employers are billed per active health policy per month.

The ARC rate is \$389 and \$270 per employee per month for the years ending June 30, 2015 and 2014, respectively. The Lottery's ARC was \$600,469, \$447,726, and \$445,479 and the Lottery has paid premiums of \$287,861, \$317,690, and \$332,615, which represent 47.9%, 71.0%, and 74.7% of the ARC, respectively, for the years ending June 30, 2015, 2014, and 2013. As of June 30, 2015, 2014, and 2013, the Lottery has recorded a liability of \$4,631,089, \$4,318,481, and \$4,188,445, respectively, for OPEB.

16 - LEASING ACTIVITY

The Lottery leases, under cancelable operating leases, various office spaces for field operations. The Lottery also leases various office equipment under agreements considered to be cancelable operating leases. Rental expense for the fiscal years ended June 30, 2015 and 2014 approximated \$271,181 and \$267,083 respectively.

The Lottery is a lessor of certain office space under the terms of cancellable operating leases to various tenants. Rental revenues for the years ended June 30, 2015 and 2014 were \$734,211 and \$1,423,729, respectively.

17 - COMMITMENTS

The Lottery Commission has designated unexpended administrative funds from various fiscal years for the acquisition of capital assets. As of June 30, 2015 and 2014, \$8,416,061 and \$7,653,177, respectively, are included in unrestricted net position for this purpose.

18 - RISK MANAGEMENT

The Lottery is exposed to various risks of loss related to torts; theft of, or damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The Lottery participates in several risk management programs administered by the State of West Virginia and other providers. Each of the state administered risk pools have issued separate audited financial reports on their operations. Those reports include the required supplementary information regarding the reconciliation of claims liabilities by type of contract and ten-year claim development information. Complete financial statements of the individual risk pools can be obtained directly from their respective administrative offices.

NOTES TO FINANCIAL STATEMENTS (Continued)

18 - RISK MANAGEMENT (Continued)

Public Employees' Insurance Agency (PEIA)

The Lottery participates in the Public Employees Insurance Agency (PEIA) which provides an employee benefit insurance program to employees. PEIA was established by the State of West Virginia for State agencies, institutions of higher education, Boards of Education and component units of the State. In addition, local governmental entities and certain charitable and public service organizations may request to be covered by PEIA. PEIA provides a base employee benefit insurance program which includes hospital, surgical, major medical, prescription drug and basic life and accidental death. Underwriting and rate setting policies are established by PEIA. The cost of all coverage, as determined by PEIA shall be paid by the participants. Premiums are established by PEIA and are paid monthly, and are dependent upon, among other things, coverage required, number of dependents, state vs. non state employees and active employees vs. retired employees and level of compensation. Coverage under these programs is limited to \$1 million for lifetime for health and \$10,000 of life insurance coverage.

The PEIA risk pool retains all risks for the health and prescription features of its indemnity plan. PEIA has fully transferred the risks of coverage of the Managed Care Organization (MCO) Plan to the plan provider, and has transferred the risks of the life insurance coverage to a third party insurer. PEIA presently charges equivalent premiums for participants in either the indemnity plan or the MCO Plan. Altogether, PEIA insures approximately 205,000 individuals, including participants and dependents.

Board of Risk and Insurance Management (BRIM)

The Lottery participates in the West Virginia Board of Risk and Insurance Management (BRIM), a risk pool currently operating as a risk management and insurance program for all State agencies, component units, and other local governmental agencies who wish to participate. The Lottery pays an annual premium to BRIM for its general insurance coverage. Underwriting and rate setting policies are established by BRIM. The cost of all coverage as determined by BRIM shall be paid by the participants. The BRIM risk pool retains the risk of the first \$1 million per property event and purchases excess insurance on losses above that level. Excess coverage through an outside insurer under this program is limited to \$200 million per event, subject to limits on certain property. BRIM has \$1 million per occurrence coverage maximum on all third-party liability claims. During the year ended June 30, 2014, no changes in coverage were made and paid claims did not exceed coverage.

Workers Compensation Insurance

The Lottery carries workers compensation insurance coverage through a commercial insurance carrier. The commercial insurance carrier is paid a monthly rated premium to provide compensation for injuries sustained in the course of employment.

19 - CONTINGENCIES

The Lottery is involved in certain claims and legal actions arising from the ordinary course of conducting business. Although the outcome of these claims and legal actions are presently indeterminable; it is the opinion of the Lottery's management, after a review of legal activities, that no adjustments to the financial statements are warranted and that any resolution of outstanding claims or legal actions are not expected to have a material adverse effect on the accompanying financial statements.

NOTES TO FINANCIAL STATEMENTS (Continued)

20 - EFFECT OF NEW ACCOUNTING PRONOUNCEMENTS

The GASB has issued Statement No. 72, Fair Value Measurement and Application, which provides guidance for determining a fair value measurement for financial reporting purposes. This statement also provides guidance for applying fair value to certain investments and disclosures related to all fair value measurements. The provisions of this Statement are effective for financial statements for periods beginning after June 15, 2015. Lottery management has not determined the effect, if any, this statement will have on its financial statements.

The GASB has issued three statements relating to accounting and financial reporting for pension and postemployment benefit plans: Statement No. 73, *Accounting and Financial Reporting for Pensions and Related Assets That Are Not within the Scope of GASB Statement 68, and Amendments to Certain Provisions of GASB Statements 67 and 68;* Statement No. 74, *Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans;* and Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions.* The provisions of Statements No. 73 and 74 are effective for financial statements for periods beginning after June 15, 2016, and the provisions of Statement No. 75 are effective for periods beginning after June 15, 2017. Lottery management has not determined the effect, if any, these statements will have on its financial statements.

The GASB has issued Statement No. 76, *The Hierarchy of Generally Accepted Accounting Principles for State and Local Governments*, which identifies the hierarchy of generally accepted accounting principles used to prepare financial statements of state and local governments. This statement supersedes Statement No. 55, *The Hierarchy of Generally Accepted Accounting Principles for State and Local Governments*. The provisions of this Statement are effective for financial statements for periods beginning after June 15, 2015. Lottery management has not determined the effect, if any, this statement will have on its financial statements.



SCHEDULE OF THE PROPORTIONATE SHARE OF THE NET PENSION LIABILITY (In Thousands)

Public Employees Retirement System Plan

	Year Ended June 30 2015		
Lottery's proportion (percentage) of the net pension liability		0.55%	
Lottery's proportionate share of the net pension liability	\$	2,035	
Lottery's covered employee payroll	\$	7,415	
Lottery's proportionate share of the net pension's liability as a percentage of its covered employee payroll		27.44%	
Plan fiduciary net position as a percentage of the total pension liability		93.98%	

Note: All amounts presented are as of the measurement date, which is one year prior to the fiscal year end date.

SCHEDULE OF CONTRIBUTIONS TO THE PERS (In Thousands)

	Years Ended June 30				
		2015		2014	 2013
Statutorily required contribution Contributions in relation to the statutorily	\$	1,039	\$	1,075	\$ 1,072
required contribution		1,039		1,075	 1,072
Contribution deficiency (excess)	<u>\$</u>		\$		\$
Lottery's covered employee payroll	\$	7,421	\$	7,415	\$ 7,658
Contributions as a percentage of covered- employee payroll		14.00%		14.50%	14.00%

NOTE TO REQUIRED SUPPLEMENTARY INFORMATION

1 - TREND INFORMATION PRESENTED

The accompanying schedules of the Lottery's proportionate share of the net pension liability and contributions to PERS are required supplementary information to be presented for 10 years. However, until a full 10 year trend is compiled, information is presented in the schedules for those years for which information is available.



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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

West Virginia Lottery Commission Charleston, West Virginia

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the West Virginia Lottery (the Lottery), as of and for the year ended June 30, 2015, and the related notes to the financial statements, which collectively comprise the Lottery's basic financial statements, and have issued our report thereon dated September 29, 2015.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Lottery's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Lottery's internal control. Accordingly, we do not express an opinion on the effectiveness of the Lottery's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the Lottery's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Lottery's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.



Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit preformed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication in not suitable for any other purpose.

Charleston, West Virginia September 29, 2015

Treems ; Kanash, A.C.

Gibbons & Kawash, A.C.