

# WEST VIRGINIA LEGISLATURE

## 2020 REGULAR SESSION

**ENROLLED**

### **House Bill 4411**

BY DELEGATES NELSON, CRISS, WESTFALL, AZINGER,  
ESTEP-BURTON, LOVEJOY, ESPINOSA, BATES, BARRETT,  
WAXMAN AND CAPITO

[Passed February 27, 2020; in effect ninety days from  
passage.]

OFFICE WEST VIRGINIA  
SECRETARY OF STATE

2020 MAR 25 P 4: 35

FILED

HB4411

# WEST VIRGINIA LEGISLATURE

## 2020 REGULAR SESSION

**ENROLLED**

### **House Bill 4411**

BY DELEGATES NELSON, CRISS, WESTFALL, AZINGER,  
ESTEP-BURTON, LOVEJOY, ESPINOSA, BATES, BARRETT,  
WAXMAN AND CAPITO

[Passed February 27, 2020; in effect ninety days from  
passage.]

OFFICE WEST VIRGINIA  
SECRETARY OF STATE

2020 MAR 25 P 4: 35

FILED

1 AN ACT to amend and reenact §31-17-8 of the Code of West Virginia, 1931, as amended, relating  
2 to the West Virginia Residential Mortgage Lender, Broker and Servicer Act; and adjusting  
3 the allowable final installment payment on mortgage loans.

*Be it enacted by the Legislature of West Virginia:*

**ARTICLE 17. WEST VIRGINIA RESIDENTIAL MORTGAGE LENDER, BROKER AND  
SERVICER ACT.**

**§31-17-8. Maximum interest rate on subordinate loans; prepayment rebate; maximum  
points, fees and charges; overriding of federal limitations; limitations on lien  
documents; prohibitions on primary and subordinate mortgage loans; civil remedy.**

1 (a) The maximum rate of finance charges on or in connection with any subordinate  
2 mortgage loan may not exceed 18 percent per year on the unpaid balance of the amount financed.

3 (b) A borrower has the right to prepay his or her debt, in whole or in part, at any time and  
4 shall receive a rebate for any unearned finance charge, exclusive of any points, investigation fees  
5 and loan origination fees, which rebate shall be computed under the actuarial method.

6 (c) Except as provided by §46A-3-109 of this code and by subsection (g) of this section,  
7 no additional charges may be made, nor may any charge permitted by this section be assessed  
8 unless the loan is made: *Provided*, That if the loan is not made, the licensee is not required to  
9 refund an appraisal fee that is collected from a loan applicant by the licensee and paid to an  
10 unrelated third-party appraiser unless the fee is required to be refunded pursuant to federal law.

11 (d) Where loan origination fees, investigation fees or points have been charged by the  
12 licensee, the charges may not be imposed again in any refinancing of that loan or any additional  
13 loan on that property made within 24 months thereof, unless the new loan has a reasonable,  
14 tangible net benefit to the borrower considering all of the circumstances, including the terms of  
15 both the new and the refinanced loans, the cost of the new loan and the borrower's circumstances.  
16 The licensee shall document this benefit in writing on a form prescribed by the commissioner and

17 maintain the documentation in the loan file. To the extent this subdivision overrides the  
18 preemption on limiting points and other charges on first lien residential mortgage loans contained  
19 in the United States Depository Institutions Deregulation and Monetary Control Act of 1980, 12 U.  
20 S. C. §1735f-7a, the state law limitations contained in this section apply.

21 (e) Notwithstanding other provisions of this section, a delinquent charge or late charge  
22 may be charged on any installment made 10 or more days after the regularly scheduled due date  
23 in accordance with §46A-3-112 or §46A-3-113 of this code, whichever is applicable. The charge  
24 may be made only once on any one installment during the term of the primary or subordinate  
25 mortgage loan.

26 (f) Hazard insurance may be required by the lender. The charges for any insurance may  
27 not exceed the standard rate approved by the Insurance Commissioner for the insurance. Proof  
28 of all insurance in connection with primary and subordinate mortgage loans subject to this article  
29 shall be furnished to the borrower within 30 days from and after the date of application therefor  
30 by the borrower.

31 (g) Except for fees for services provided by unrelated third parties for appraisals,  
32 inspections, title searches and credit reports, no application fee is allowed whether or not the  
33 mortgage loan is consummated; however, the borrower may be required to reimburse the licensee  
34 for actual expenses incurred by the licensee in a purchase money transaction after acceptance  
35 and approval of a mortgage loan proposal made in accordance with the provisions of this article  
36 which is not consummated because of:

- 37 (1) The borrower's willful failure to close the loan; or  
38 (2) The borrower's false or fraudulent representation of a material fact which prevents  
39 closing of the loan as proposed.

40 (h) A licensee may not make, offer to make, accept or offer to accept any primary or  
41 subordinate mortgage loan except on the terms and conditions authorized in this article.

42 (i) A licensee may not induce or permit any borrower to become obligated to the licensee  
43 under this article, directly or contingently, or both, under more than one subordinate mortgage  
44 loan at the same time for the purpose or with the result of obtaining greater charges than would  
45 otherwise be permitted under the provisions of this article.

46 (j) An instrument evidencing or securing a primary or subordinate mortgage loan may not  
47 contain:

48 (1) A power of attorney to confess judgment;

49 (2) A provision whereby the borrower waives any rights accruing to him or her under the  
50 provisions of this article;

51 (3) A requirement that more than one installment be payable in any one installment period,  
52 or that the amount of any installment be greater or less than that of any other installment, except  
53 for the final installment which may be in a lesser amount or no more than \$5 greater than any  
54 previous payment installment, or unless the loan is structured as a revolving line of credit having  
55 no set final payment date: *Provided*, That this prohibition does not apply to any mortgage  
56 modification or refinancing loan made in participation with and in compliance with the federal  
57 Making Homes Affordable program, or any other mortgage modification or refinancing loan  
58 eligible under any government sponsored enterprise requirements or funded through any federal  
59 or state program or litigation settlement;

60 (4) An assignment of or order for the payment of any salary, wages, commissions or other  
61 compensation for services, or any part thereof, earned or to be earned;

62 (5) A requirement for compulsory arbitration which does not comply with federal law; or

63 (6) Blank or blanks to be filled in after the consummation of the loan. A borrower must be  
64 given a copy of every signed document executed by the borrower at the time of closing.

65 (k) A licensee may not charge a borrower or receive from a borrower money or other  
66 valuable consideration as compensation before completing performance of all services the  
67 licensee has agreed to perform for the borrower unless the licensee also registers and complies

68 with all requirements set forth for credit service organizations in §46A-6C-1 *et seq.* of this code,  
69 including all additional bonding requirements as may be established therein.

70 (l) A licensee may not make or broker revolving loans secured by a primary or subordinate  
71 mortgage lien for the retail purchase of consumer goods and services by use of a lender credit  
72 card.

73 (m) In making any primary or subordinate mortgage loan, a licensee may not, and a  
74 primary or subordinate mortgage lending transaction may not, contain terms which:

75 (1) Collect a fee not disclosed to the borrower; collect any attorney fee at closing in excess  
76 of the fee that has been or will be remitted to the attorney; collect a fee for a product or service  
77 where the product or service is not actually provided; misrepresent the amount charged by or paid  
78 to a third party for a product or service; or collect duplicate fee or points to act as both broker and  
79 lender for the same mortgage loan, however, fees and points may be divided between the broker  
80 and the lender as they agree, but may not exceed the total charges otherwise permitted under  
81 this article: *Provided*, That the fact of any fee, point or compensation is disclosed to the borrower  
82 consistent with the solicitation representation made to the borrower;

83 (2) Compensate, whether directly or indirectly, coerce or intimidate an appraiser for the  
84 purpose of influencing the independent judgment of the appraiser with respect to the value of real  
85 estate that is to be covered by a deed of trust or is being offered as security according to an  
86 application for a primary or subordinate mortgage loan;

87 (3) Make or assist in making any primary or subordinate mortgage loan with the intent that  
88 the loan will not be repaid and that the lender will obtain title to the property through foreclosure:  
89 *Provided*, That this subdivision may not apply to reverse mortgages obtained under §47-24-1 *et*  
90 *seq.* of this code;

91 (4) Require the borrower to pay, in addition to any periodic interest, combined fees,  
92 compensation or points of any kind to the lender and broker to arrange, originate, evaluate,  
93 maintain or service a loan secured by any encumbrance on residential property that exceed, in

94 the aggregate, six percent of the loan amount financed, including any yield spread premium paid  
95 by the lender to the broker: *Provided*, That reasonable closing costs, as defined in §46A-1-102 of  
96 this code, payable to unrelated third parties may not be included within this limitation: *Provided*,  
97 *however*, That no yield spread premium is permitted for any loan for which the annual percentage  
98 rate exceeds 18 percent per year on the unpaid balance of the amount financed: *Provided further*,  
99 That if no yield spread premium is charged, the aggregate of fees, compensation or points can  
100 be no greater than five percent of the loan amount financed. The financing of the fees and points  
101 are permissible and, where included as part of the finance charge, does not constitute charging  
102 interest on interest. To the extent that this section overrides the preemption on limiting points and  
103 other charges on first lien residential mortgage loans contained in the United States Depository  
104 Institutions Deregulation and Monetary Control Act of 1980, 12 U. S. C. §1735f-7a, the state law  
105 limitations contained in this section apply;

106 (5) Secure a primary or subordinate mortgage loan by any security interest in personal  
107 property unless the personal property is affixed to the residential dwelling or real estate;

108 (6) Allow or require a primary or subordinate mortgage loan to be accelerated because of  
109 a decrease in the market value of the residential dwelling that is securing the loan;

110 (7) Require terms of repayment which do not result in continuous monthly reduction of the  
111 original principal amount of the loan: *Provided*, That the provisions of this subdivision do not apply  
112 to reverse mortgage loans obtained under §47-24-1 *et seq.* of this code, home equity, open-end  
113 lines of credit, bridge loans used in connection with the purchase or construction of a new  
114 residential dwelling or commercial loans for multiple residential purchases;

115 (8) Secure a primary or subordinate mortgage loan in a principal amount that, when added  
116 to the aggregate total of the outstanding principal balances of all other primary or subordinate  
117 mortgage loans secured by the same property, exceeds the fair market value of the property on  
118 the date that the latest mortgage loan is made. For purposes of this paragraph, a broker or lender  
119 may rely upon a bona fide written appraisal of the property made by an independent third-party

120 appraiser, duly licensed or certified by the West Virginia Real Estate Appraiser Licensing and  
121 Certification Board and prepared in compliance with the uniform standards of professional  
122 appraisal practice: *Provided*, That this prohibition does not apply to any mortgage modification  
123 or refinancing loan made in participation with and in compliance with the federal Making Homes  
124 Affordable program, or any other mortgage modification or refinancing loan eligible under any  
125 government sponsored enterprise requirements or funded through any federal or state program  
126 or litigation settlement;

127 (9) Advise or recommend that the consumer not make timely payments on an existing loan  
128 preceding loan closure of a refinancing transaction; or

129 (10) Knowingly violate any provision of any other applicable state or federal law regulating  
130 primary or subordinate mortgage loans, including, without limitation, §46A-1-1 *et seq.* of this code.

The Joint Committee on Enrolled Bills hereby certifies that the foregoing bill is correctly enrolled.

*Steve Coyne*  
.....  
Chairman, House Committee

*Mark H. Chapman*  
.....  
Chairman, Senate Committee

Originating in the House.

In effect ninety days from passage.

*Steve Harris*  
.....  
Clerk of the House of Delegates

*Deborah*  
.....  
Clerk of the Senate

*Les Hulse*  
.....  
Speaker of the House of Delegates

*Willie B. Pritchard*  
.....  
President of the Senate

OFFICE WEST VIRGINIA  
SECRETARY OF STATE

2020 MAR 25 P 4: 35

FILED

The within *is* ..... *approved* ..... this the *25<sup>th</sup>* .....  
day of *March* ..... , 2020.

*James Justice*  
.....  
Governor

PRESENTED TO THE GOVERNOR

MAR 03 2020

Time 12:05 pm